

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

August 30, 2016

Date of Report (Date of Earliest Event Reported)

ITRON, INC.

(Exact Name of Registrant as Specified in its Charter)

Washington

(State or Other Jurisdiction
of Incorporation)

000-22418

(Commission File No.)

91-1011792

(IRS Employer
Identification No.)

2111 N. Molter Road, Liberty Lake, WA 99019

(Address of Principal Executive Offices, Zip Code)

(509) 924-9900

(Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02**Results of Operations and Financial Condition.**

On September 1, 2016, Itron, Inc. (the "Company") issued a press release announcing its financial results for the three and six months ended June 30, 2016. A copy of this press release and accompanying financial statements are attached as Exhibit 99.1.

The information in Item 2.02 of this Report and the attached exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly stated by specific reference in such filing.

Item 2.05**Costs Associated with Exit or Disposal Activities.**

On August 30, 2016, the Board of Directors of the Company approved projects (the "2016 Projects") to restructure various company activities in order to improve operational efficiencies, reduce expenses and improve competitiveness. The Company expects to close or consolidate several facilities and reduce its global workforce as a result of the restructuring.

The 2016 Projects will begin immediately, and the Company expects to substantially complete the 2016 Projects by the end of 2018. Many of the Company's employees are represented by unions or works councils, which requires consultation, and potential restructuring projects may be subject to regulatory approval, both of which could impact the timing of charges and planned savings in certain jurisdictions.

The Company estimates pre-tax restructuring charges of \$55 million to \$65 million, with approximately \$16 million to \$19 million related to closing or consolidating facilities and operations and approximately \$39 million to \$46 million associated with severance and other one-time termination benefits. Of the total estimated charge, more than 90% is expected to result in cash expenditures. We are currently evaluating the effect the charges will have on the effective tax rate as certain international jurisdictions will be subject to restructuring charges where a tax benefit may not be able to be realized.

Item 9.01**Financial Statements and Exhibits.****(d) Exhibits.**

| <u>Exhibit Number</u> | <u>Description</u> |
|---------------------------|---|
| 99.1 | Press Release dated September 1, 2016.* |

*This exhibit is intended to be furnished and shall not be deemed "filed" for purposes of the Exchange Act.

Forward Looking Statements

The information presented in this Current Report on Form 8-K contains forward-looking statements within in the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to our expectations about revenues, operations, financial performance, earnings, earnings per share, cash flows and restructuring activities including headcount reductions and other cost savings initiatives. Although we believe the estimates and assumptions upon which these forward-looking statements are based are reasonable, any of these estimates or assumptions could prove to be inaccurate and the forward-looking statements based on these estimates and assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Actual results and trends in the future may differ materially from those suggested or implied by the forward-looking statements depending on a variety of factors. Some of the factors that we believe could affect our results include our ability to execute on our restructuring plan, our ability to achieve estimated cost savings, the rate and timing of customer demand for our products, rescheduling of current customer orders, changes in estimated liabilities for product warranties, adverse impacts of litigation, changes in laws and regulations, our dependence on new product development and intellectual property, future acquisitions, changes in estimates for stock-based and bonus compensation, increasing volatility in foreign exchange rates, international business risks and other factors that are more fully described in our Annual Report on Form 10-K for the year ended December 31, 2015 and other reports on file with the Securities and Exchange Commission.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ITRON, INC.

Dated: September 1, 2016

By: /s/ W. Mark Schmitz

W. Mark Schmitz

Executive Vice President and Chief Financial Officer

EXHIBIT INDEX

| Exhibit Number | Description |
|-------------------|--|
| 99.1 | Press release dated September 1, 2016. * |

*This exhibit is intended to be furnished and shall not be deemed "filed" for purposes of the Exchange Act.

Itron Announces Second Quarter 2016 Financial Results***Updates Full-Year 2016 Guidance to Reflect Strong Business Momentum******Announces New Restructuring Projects; Targeting Additional Annualized Cost Savings of Approximately \$40 Million***

LIBERTY LAKE, Wash.--(BUSINESS WIRE)--September 1, 2016--Itron, Inc. (NASDAQ:ITRI) announced today financial results for its second quarter ended June 30, 2016. Highlights for the quarter include:

- Revenues of \$513 million, an increase of 9 percent from the second quarter 2015;
- Gross margin of 33.1 percent, an increase of 790 basis points;
- GAAP diluted earnings per share of 52 cents, compared with a loss of 37 cents per diluted share in the second quarter 2015; and
- Non-GAAP diluted earnings per share of 65 cents, compared with a loss of 39 cents per diluted share in the 2015 period.

“We are pleased with our second quarter results, which reflect continued success with our smart meters in North America and EMEA and further progress on our cost saving initiatives,” said Philip Mezey, Itron’s president and chief executive officer. “In the second quarter we delivered significantly improved financial performance as compared to the prior year, including revenue growth of more than 10 percent, excluding foreign currency impacts. Following a great start to 2016, we have updated our full year guidance to reflect Itron’s strong business momentum and prospects for continued success in the second half of 2016.”

Mezey added, “As we continue to realize benefits from our 2014 restructuring initiatives, we remain focused on our ongoing efforts to drive operational improvements as well as product development and supply chain efficiencies across our business. Accordingly, we announced new restructuring projects to further reduce expenses through streamlining our global operations. We expect to achieve additional annualized cost savings of approximately \$40 million by the end of 2018 from these projects.”

Summary of Second Quarter Consolidated Financial Results

(All comparisons made are against the prior year period unless otherwise noted)

Revenue

Total revenue for the quarter grew 9 percent to \$513 million compared with \$471 million in 2015. Changes in foreign currency exchange rates unfavorably impacted revenue by approximately \$7 million for the quarter. Excluding the impact of foreign currency, revenues increased \$49 million, or 10 percent, driven by growth in all segments, particularly in the Electricity and Gas segments. Total advanced and smart meter volumes increased 25 percent primarily due to smart metering projects in North America and Europe. Electricity revenues grew 14 percent with growth in all regions and Gas revenues grew 8 percent driven by smart meters in Europe and a record level of North American revenue. Revenues in the Water segment grew 2 percent compared with the prior year.

Gross Margin

Gross margin for the quarter increased to 33.1 percent compared with the prior year period margin of 25.2 percent, with increases in all segments. The improvement was driven by lower warranty expense, favorable product mix and operational efficiencies. In the prior year period, the company recorded a warranty expense of \$23.6 million in the Water segment, which negatively impacted gross margin by approximately 500 basis points in that quarter.

Operating Expenses

Operating expenses for the quarter were \$134 million compared with \$123 million in 2015. The increase was primarily driven by higher general and administrative (“G&A”) costs related to professional fees associated with the company’s review of software related revenue recognition and revision of previously issued financial statements in the 2015 Annual Report on Form 10-K. In addition, GAAP G&A costs were \$4.6 million lower in the prior year period as a result of an expense recovery from a litigation matter associated with a prior acquisition.

Non-GAAP operating expenses were \$128 million, an increase of \$5 million compared with 2015, due to the higher G&A costs for professional fees associated with the review of software related revenue recognition and revision of previously issued financial statements.

GAAP Operating Income, Net Income, Earnings per Share

GAAP operating income improved to \$35 million for the quarter compared with an operating loss of \$4 million in 2015. Net income for the quarter was \$20 million, or 52 cents per diluted share, compared with a net loss of \$14 million, or 37 cents per diluted share. The increases in operating income and net income for the quarter reflected the strong performance in revenue and gross margin.

Non-GAAP Operating Income, Net Income, Earnings per Share

Non-GAAP operating income improved to \$42 million for the quarter compared with an operating loss of \$5 million. Non-GAAP net income for the quarter was \$25 million, or 65 cents per diluted share, compared with a net loss of \$15 million, or 39 cents per share. The increases in non-GAAP operating and net income for the quarter reflected the strong performance in revenue and gross margin.

Cash Flow

Net cash provided by operating activities was \$17 million in the second quarter of 2016 compared with \$22 million in 2015. Free cash flow was \$6 million for the second quarter compared with \$10 million in the prior year quarter. The decrease in free cash flow was primarily due to increased tax payments, prepayments on software programs and working capital requirements.

Other Measures

Total backlog was \$1.3 billion and twelve-month backlog was \$688 million at the end of the quarter. Bookings in the quarter totaled \$349 million, reflecting a number of diverse bookings in all segments across many customers.

Financial Guidance Update – Full Year 2016

Itron's guidance for the full year 2016 is as follows:

- Revenue between \$1.95 and \$2.0 billion
- Non-GAAP diluted EPS between \$2.20 and \$2.45

This guidance assumes current currency exchange rates for the remaining portion of the year, average shares outstanding of approximately 38 million for the year and a non-GAAP effective tax rate for the year of approximately 37 percent.

With respect to the company's expectations for the full year, the company has not reconciled non-GAAP diluted earnings per share to GAAP diluted earnings per share due to the inherent difficulty in forecasting restructuring charges, which is a reconciling item between the non-GAAP and GAAP measure. Due to the uncertain effect, timing and potential significance of such charges that will impact GAAP net earnings, the company is not able to provide such guidance.

Operational Update

The company filed a Form 8-K today announcing projects to restructure its operations. These projects will improve operational efficiency, reduce expenses and improve our competitiveness. The company expects to close or consolidate several facilities and reduce its global workforce as a result of the restructuring. Certain projects will begin immediately and we target to substantially complete the activities by the end of 2018. We forecast annualized savings of approximately \$40 million upon completion of these projects. We expect to incur pre-tax restructuring charges of approximately \$55 to \$65 million related to these projects. As many of our employees are represented by unions or works councils, any specific employment actions related to the projects may be subject to legal requirements, including prior consultation on the projects with work councils and authorities in some of the countries in which Itron operates. This may affect the timing of the charges and planned savings in certain jurisdictions. See the Form 8-K for further details on the restructuring.

Update on Second Quarter 2016 Form 10-Q Filing

The company expects to file its Form 10-Q for the second quarter no later than Sept. 12, 2016, remediating its delinquency in its Quarterly Reports.

Earnings Conference Call

Itron will host a conference call to discuss the financial results and guidance contained in this release at 4:30 p.m. Eastern Time on Sept. 1, 2016. The call will be webcast in a listen-only mode. Webcast information and conference call materials will be made available 10 minutes before the start of the call and will be accessible on Itron's website at <http://investors.itron.com/events.cfm>. A replay of the audio webcast will be made available at <http://investors.itron.com/events.cfm>. A telephone replay of the conference call will be available through Sept. 6, 2016. To access the telephone replay, dial (888) 203-1112 (Domestic) or (719) 457-0820 (International) and enter passcode 833920.

About Itron

Itron is a world-leading technology and services company dedicated to the resourceful use of energy and water. We provide comprehensive solutions that measure, manage and analyze energy and water. Our broad product portfolio includes electricity, gas, water and thermal energy measurement devices and control technology; communications systems; software; as well as managed and consulting services. With thousands of employees supporting nearly 8,000 customers in more than 100 countries, Itron applies knowledge and technology to better manage energy and water resources. Together, we can create a more resourceful world. Join us: www.itron.com.

Itron® is a registered trademark of Itron, Inc.

Forward-Looking Statements

This release contains forward-looking statements within in the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to our expectations about revenues, operations, financial performance, earnings, earnings per share, cash flows and restructuring activities including headcount reductions and other cost savings initiatives. Although we believe the estimates and assumptions upon which these forward-looking statements are based are reasonable, any of these estimates or assumptions could prove to be inaccurate and the forward-looking statements based on these estimates and assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Actual results and trends in the future may differ materially from those suggested or implied by the forward-looking statements depending on a variety of factors. Some of the factors that we believe could affect our results include our ability to execute on our restructuring plan, our ability to achieve estimated cost savings, the rate and timing of customer demand for our products, rescheduling of current customer orders, changes in estimated liabilities for product warranties, adverse impacts of litigation, changes in laws and regulations, our dependence on new product development and intellectual property, future acquisitions, changes in estimates for stock-based and bonus compensation, increasing volatility in foreign exchange rates, international business risks and other factors that are more fully described in our Annual Report on Form 10-K for the year ended December 31, 2015 and other reports on file with the Securities and Exchange Commission. Itron undertakes no obligation to update or revise any information in this press release.

Non-GAAP Financial Information

To supplement our consolidated financial statements presented in accordance with GAAP, we use certain non-GAAP financial measures, including non-GAAP operating expense, non-GAAP operating income, non-GAAP net income, non-GAAP diluted EPS, adjusted EBITDA, constant currency and free cash flow. We provide these non-GAAP financial measures because we believe they provide greater transparency and represent supplemental information used by management in its financial and operational decision making. We exclude certain costs in our non-GAAP financial measures as we believe the net result is a measure of our core business. The company believes these measures facilitate operating performance comparisons from period to period by eliminating potential differences caused by the existence and timing of certain expense items that would not otherwise be apparent on a GAAP basis. GAAP performance measures should be considered in addition to, and not as a substitute for, results prepared in accordance with GAAP. Our non-GAAP financial measures may be different from those reported by other companies. A more detailed discussion of why we use non-GAAP financial measures, the limitations of using such measures, and reconciliations between non-GAAP and the nearest GAAP financial measures are included in this press release.

Statements of operations, segment information, balance sheets, cash flow statements and reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures follow.

ITRON, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited, in thousands, except per share data)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|------------------------------------|-------------|----------------------------------|-------------|
| | 2016 | 2015 | 2016 | 2015 |
| Revenues | \$ 513,024 | \$ 470,811 | \$ 1,010,614 | \$ 917,557 |
| Cost of revenues | 343,319 | 352,257 | 677,706 | 660,581 |
| Gross profit | 169,705 | 118,554 | 332,908 | 256,976 |
| Operating expenses | | | | |
| Sales and marketing | 39,376 | 43,058 | 80,143 | 84,085 |
| Product development | 43,354 | 43,318 | 88,700 | 84,840 |
| General and administrative | 45,328 | 32,492 | 90,397 | 72,077 |
| Amortization of intangible assets | 7,796 | 7,888 | 14,006 | 15,861 |
| Restructuring | (1,622) | (4,234) | 615 | (9,415) |
| Total operating expenses | 134,232 | 122,522 | 273,861 | 247,448 |
| Operating income (loss) | 35,473 | (3,968) | 59,047 | 9,528 |
| Other income (expense) | | | | |
| Interest income | 221 | 212 | 492 | 260 |
| Interest expense | (2,735) | (3,855) | (5,653) | (6,537) |
| Other income (expense), net | (264) | (1,905) | (1,781) | (1,884) |
| Total other income (expense) | (2,778) | (5,548) | (6,942) | (8,161) |
| Income (loss) before income taxes | 32,695 | (9,516) | 52,105 | 1,367 |
| Income tax provision | (12,193) | (4,098) | (20,819) | (9,128) |
| Net income (loss) | 20,502 | (13,614) | 31,286 | (7,761) |
| Net income attributable to non-controlling interests | 585 | 732 | 1,280 | 1,187 |
| Net income (loss) attributable to Itron, Inc. | \$ 19,917 | \$ (14,346) | \$ 30,006 | \$ (8,948) |
| Earnings (loss) per common share - Basic | \$ 0.52 | \$ (0.37) | \$ 0.79 | \$ (0.23) |
| Earnings (loss) per common share - Diluted | \$ 0.52 | \$ (0.37) | \$ 0.78 | \$ (0.23) |
| Weighted average common shares outstanding - Basic | 38,236 | 38,434 | 38,147 | 38,438 |
| Weighted average common shares outstanding - Diluted | 38,516 | 38,434 | 38,446 | 38,438 |

ITRON, INC.
SEGMENT INFORMATION

(Unaudited, in thousands)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--------------------------------|------------------------------------|-------------------|----------------------------------|-------------------|
| | 2016 | 2015 | 2016 | 2015 |
| Revenues | | | | |
| Electricity | \$ 232,823 | \$ 204,349 | \$ 450,118 | \$ 396,189 |
| Gas | 150,266 | 139,292 | 289,522 | 264,373 |
| Water | 129,935 | 127,170 | 270,974 | 256,995 |
| Total Company | <u>\$ 513,024</u> | <u>\$ 470,811</u> | <u>\$ 1,010,614</u> | <u>\$ 917,557</u> |
| Gross profit | | | | |
| Electricity | \$ 70,892 | \$ 52,741 | \$ 135,478 | \$ 106,945 |
| Gas | 53,483 | 44,027 | 102,060 | 88,064 |
| Water | 45,330 | 21,786 | 95,370 | 61,967 |
| Total Company | <u>\$ 169,705</u> | <u>\$ 118,554</u> | <u>\$ 332,908</u> | <u>\$ 256,976</u> |
| Operating income (loss) | | | | |
| Electricity | \$ 20,008 | \$ 4,025 | \$ 30,640 | \$ 5,139 |
| Gas | 25,376 | 14,659 | 41,675 | 29,150 |
| Water | 14,177 | (11,565) | 32,253 | (2,850) |
| Corporate unallocated | (24,088) | (11,087) | (45,521) | (21,911) |
| Total Company | <u>\$ 35,473</u> | <u>\$ (3,968)</u> | <u>\$ 59,047</u> | <u>\$ 9,528</u> |

METER AND MODULE SUMMARY

(Units in thousands)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|------------------------------------|--------------|----------------------------------|---------------|
| | 2016 | 2015 | 2016 | 2015 |
| Meters | | | | |
| Standard | 4,130 | 4,700 | 8,500 | 9,440 |
| Advanced and Smart | 2,320 | 1,860 | 4,510 | 3,400 |
| Total meters | <u>6,450</u> | <u>6,560</u> | <u>13,010</u> | <u>12,840</u> |
| Stand-alone communication modules | | | | |
| Advanced and Smart | <u>1,440</u> | <u>1,410</u> | <u>2,900</u> | <u>2,720</u> |

ITRON, INC.
CONSOLIDATED BALANCE SHEETS

(Unaudited, in thousands)

| | June 30, 2016 | December 31, 2015 |
|---|----------------------|--------------------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | \$ 132,014 | \$ 131,018 |
| Accounts receivable, net | 369,251 | 330,895 |
| Inventories | 188,181 | 190,465 |
| Other current assets | 115,302 | 106,562 |
| Total current assets | 804,748 | 758,940 |
| Property, plant, and equipment, net | 187,699 | 190,256 |
| Deferred tax assets noncurrent, net | 102,411 | 109,387 |
| Other long-term assets | 48,324 | 51,679 |
| Intangible assets, net | 87,105 | 101,932 |
| Goodwill | 471,746 | 468,122 |
| Total assets | \$ 1,702,033 | \$ 1,680,316 |
| LIABILITIES AND EQUITY | | |
| Current liabilities | | |
| Accounts payable | \$ 192,169 | \$ 185,827 |
| Other current liabilities | 66,401 | 78,630 |
| Wages and benefits payable | 91,801 | 76,980 |
| Taxes payable | 16,184 | 14,859 |
| Current portion of debt | 11,250 | 11,250 |
| Current portion of warranty | 26,825 | 36,927 |
| Unearned revenue | 89,508 | 73,301 |
| Total current liabilities | 494,138 | 477,774 |
| Long-term debt | 333,535 | 358,915 |
| Long-term warranty | 18,632 | 17,585 |
| Pension benefit obligation | 87,669 | 85,971 |
| Deferred tax liabilities noncurrent, net | 1,650 | 1,723 |
| Other long-term obligations | 108,435 | 115,645 |
| Total liabilities | 1,044,059 | 1,057,613 |
| Equity | | |
| Common stock | 1,255,313 | 1,246,671 |
| Accumulated other comprehensive loss, net | (203,222) | (200,607) |
| Accumulated deficit | (411,300) | (441,306) |
| Total Itron, Inc. shareholders' equity | 640,791 | 604,758 |
| Non-controlling interests | 17,183 | 17,945 |
| Total equity | 657,974 | 622,703 |
| Total liabilities and equity | \$ 1,702,033 | \$ 1,680,316 |

ITRON, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited, in thousands)

| | Six Months Ended June 30, | |
|--|----------------------------------|-------------------|
| | 2016 | 2015 |
| Operating activities | | |
| Net income (loss) | \$ 31,286 | \$ (7,761) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: | | |
| Depreciation and amortization | 35,481 | 38,792 |
| Stock-based compensation | 7,878 | 7,997 |
| Amortization of prepaid debt fees | 534 | 1,579 |
| Deferred taxes, net | 9,706 | 1,885 |
| Restructuring, non-cash | (131) | (110) |
| Other adjustments, net | (366) | 919 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | (35,283) | (8,641) |
| Inventories | 2,882 | (49,928) |
| Other current assets | (10,549) | (6,254) |
| Other long-term assets | 2,667 | (3,185) |
| Accounts payable, other current liabilities, and taxes payable | (735) | 23,965 |
| Wages and benefits payable | 14,709 | (5,846) |
| Unearned revenue | 5,513 | 10,649 |
| Warranty | (9,065) | 23,046 |
| Other operating, net | (3,400) | (9,540) |
| Net cash provided by operating activities | <u>51,127</u> | <u>17,567</u> |
| Investing activities | | |
| Acquisitions of property, plant, and equipment | (19,884) | (20,992) |
| Business acquisitions, net of cash and cash equivalents acquired | (951) | - |
| Other investing, net | (974) | 693 |
| Net cash used in investing activities | <u>(21,809)</u> | <u>(20,299)</u> |
| Financing activities | | |
| Proceeds from borrowings | - | 74,183 |
| Payments on debt | (26,218) | (22,373) |
| Issuance of common stock | 1,956 | 1,864 |
| Repurchase of common stock | - | (23,185) |
| Other financing, net | (4,679) | (3,942) |
| Net cash provided by (used in) financing activities | <u>(28,941)</u> | <u>26,547</u> |
| Effect of foreign exchange rate changes on cash and cash equivalents | 619 | (7,372) |
| Increase in cash and cash equivalents | 996 | 16,443 |
| Cash and cash equivalents at beginning of period | 131,018 | 112,371 |
| Cash and cash equivalents at end of period | <u>\$ 132,014</u> | <u>\$ 128,814</u> |

About Non-GAAP Financial Measures

The accompanying press release contains non-GAAP financial measures. To supplement our consolidated financial statements, which are prepared and presented in accordance with GAAP, we use certain non-GAAP financial measures, including non-GAAP operating expense, non-GAAP operating income, non-GAAP net income, non-GAAP diluted EPS, adjusted EBITDA, constant currency and free cash flow. The presentation of this financial information is not intended to be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. For more information on these non-GAAP financial measures please see the table captioned “Reconciliations of Non-GAAP Financial Measures to Most Directly Comparable GAAP Financial Measures.”

We use these non-GAAP financial measures for financial and operational decision making and as a means for determining executive compensation. Management believes that these non-GAAP financial measures provide meaningful supplemental information regarding our performance and ability to service debt by excluding certain expenses that may not be indicative of our recurring core operating results. These non-GAAP financial measures facilitate management’s internal comparisons to our historical performance as well as comparisons to our competitors’ operating results. In addition, management analyzes revenue growth and operational results on a constant currency basis to assess how our business performed excluding the effect of foreign currency rate fluctuations. Our executive compensation plans exclude non-cash charges related to amortization of intangibles and certain discrete cash and non-cash charges such as purchase accounting adjustments, restructuring charges or goodwill impairment charges. We believe that both management and investors benefit from referring to these non-GAAP financial measures in assessing our performance and when planning, forecasting and analyzing future periods. We believe these non-GAAP financial measures are useful to investors because they provide greater transparency with respect to key metrics used by management in its financial and operational decision making and because they are used by our institutional investors and the analyst community to analyze the health of our business.

Non-GAAP operating expense and non-GAAP operating income – We define non-GAAP operating expense as operating expense excluding certain expenses related to the amortization of intangible assets acquired through a business acquisition, restructuring, acquisitions and goodwill impairment. We define non-GAAP operating income as operating income excluding the expenses related to the amortization of intangible assets, restructuring, acquisitions and goodwill impairment. We consider these non-GAAP financial measures to be useful metrics for management and investors because they exclude the effect of expenses that are related to previous acquisitions and restructurings. By excluding these expenses, we believe that it is easier for management and investors to compare our financial results over multiple periods and analyze trends in our operations. For example, in certain periods expenses related to amortization of intangible assets may decrease, which would improve GAAP operating margins, yet the improvement in GAAP operating margins due to this lower expense is not necessarily reflective of an improvement in our core business. There are some limitations related to the use of non-GAAP operating expense and non-GAAP operating income versus operating expense and operating income calculated in accordance with GAAP. Non-GAAP operating expense and non-GAAP operating income exclude some costs that are recurring. Additionally, the expenses that we exclude in our calculation of non-GAAP operating expense and non-GAAP operating income may differ from the expenses that our peer companies exclude when they report the results of their operations. We compensate for these limitations by providing specific information about the GAAP amounts we have excluded from our non-GAAP operating expense and non-GAAP operating income and evaluating non-GAAP operating expense and non-GAAP operating income together with GAAP operating expense and GAAP operating income.

Non-GAAP net income and non-GAAP diluted EPS – We define non-GAAP net income as income excluding the expenses associated with amortization of intangible assets, restructuring, acquisitions, goodwill impairment, amortization of debt placement fees and the tax effect of excluding these expenses. We define non-GAAP diluted EPS as non-GAAP net income divided by the weighted average shares, on a diluted basis, outstanding during each period. We consider these financial measures to be useful metrics for management and investors for the same reasons that we use non-GAAP operating income. The same limitations described above regarding our use of non-GAAP operating income apply to our use of non-GAAP net income and non-GAAP diluted EPS. We compensate for these limitations by providing specific information regarding the GAAP amounts excluded from these non-GAAP measures and evaluating non-GAAP net income and non-GAAP diluted EPS together with GAAP net income and GAAP diluted EPS.

Adjusted EBITDA – We define adjusted EBITDA as net income (a) minus interest income, (b) plus interest expense, depreciation and amortization of intangible asset expenses, restructuring expense, acquisition related expense, goodwill impairment and (c) exclude the total tax expense or benefit. We believe that providing this financial measure is important for management and investors to understand our ability to service our debt as it is a measure of the cash generated by our core business. Management uses adjusted EBITDA as a performance measure for executive compensation. A limitation to using adjusted EBITDA is that it does not represent the total increase or decrease in the cash balance for the period and the measure includes some non-cash items and excludes other non-cash items. Additionally, the items that we exclude in our calculation of adjusted EBITDA may differ from the items that our peer companies exclude when they report their results. We compensate for these limitations by providing a reconciliation of this measure to GAAP net income.

Free cash flow – We define free cash flow as net cash provided by operating activities less cash used for acquisitions of property, plant and equipment. We believe free cash flow provides investors with a relevant measure of liquidity and a useful basis for assessing our ability to fund our operations and repay our debt. The same limitations described above regarding our use of adjusted EBITDA apply to our use of free cash flow. We compensate for these limitations by providing specific information regarding the GAAP amounts and reconciling to free cash flow.

Constant currency - We may refer to the impact of foreign currency exchange rate fluctuations in our discussions of financial results, which references the differences between the foreign currency exchange rates used to translate operating results from local currencies into U.S. dollars for financial reporting purposes. We also use the term “constant currency,” which represents financial results adjusted to exclude changes in foreign currency exchange rates as compared with the rates in the comparable prior year period. We calculate the constant currency change as the difference between the current period results and the comparable prior period’s results restated using current period currency exchange rates.

The accompanying tables have more detail on the GAAP financial measures that are most directly comparable to the non-GAAP financial measures and the related reconciliations between these financial measures.

ITRON, INC.
RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES
TO THE MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASURES

(Unaudited, in thousands, except per share data)

| TOTAL COMPANY RECONCILIATIONS | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|------------------------------------|-------------|----------------------------------|-------------|
| | 2016 | 2015 | 2016 | 2015 |
| NON-GAAP NET INCOME & DILUTED EPS | | | | |
| GAAP net income (loss) attributable to Itron, Inc. | \$ 19,917 | \$ (14,346) | \$ 30,006 | \$ (8,948) |
| Amortization of intangible assets | 7,796 | 7,888 | 14,006 | 15,861 |
| Amortization of debt placement fees | 248 | 1,164 | 495 | 1,529 |
| Restructuring | (1,622) | (4,234) | 615 | (9,415) |
| Acquisition-related expenses | (25) | (4,607) | (22) | (2,283) |
| Income tax effect of non-GAAP adjustments | (1,170) | (773) | (3,125) | (3,103) |
| Non-GAAP net income (loss) attributable to Itron, Inc. | \$ 25,144 | \$ (14,908) | \$ 41,975 | \$ (6,359) |
| Non-GAAP diluted EPS | \$ 0.65 | \$ (0.39) | \$ 1.09 | \$ (0.17) |
| Weighted average common shares outstanding - Diluted | 38,516 | 38,434 | 38,446 | 38,438 |
| ADJUSTED EBITDA | | | | |
| GAAP net income (loss) attributable to Itron, Inc. | \$ 19,917 | \$ (14,346) | \$ 30,006 | \$ (8,948) |
| Interest income | (221) | (212) | (492) | (260) |
| Interest expense | 2,735 | 3,855 | 5,653 | 6,537 |
| Income tax provision | 12,193 | 4,098 | 20,819 | 9,128 |
| Depreciation and amortization | 18,807 | 19,437 | 35,481 | 38,792 |
| Restructuring | (1,622) | (4,234) | 615 | (9,415) |
| Acquisition-related expenses | (25) | (4,607) | (22) | (2,283) |
| Adjusted EBITDA | \$ 51,784 | \$ 3,991 | \$ 92,060 | \$ 33,551 |
| FREE CASH FLOW | | | | |
| Net cash provided by operating activities | \$ 17,322 | \$ 21,522 | \$ 51,127 | \$ 17,567 |
| Acquisitions of property, plant, and equipment | (11,093) | (11,520) | (19,884) | (20,992) |
| Free Cash Flow | \$ 6,229 | \$ 10,002 | \$ 31,243 | \$ (3,425) |
| NON-GAAP OPERATING INCOME | | | | |
| GAAP operating income (loss) | \$ 35,473 | \$ (3,968) | \$ 59,047 | \$ 9,528 |
| Amortization of intangible assets | 7,796 | 7,888 | 14,006 | 15,861 |
| Restructuring | (1,622) | (4,234) | 615 | (9,415) |
| Acquisition-related expenses | (25) | (4,607) | (22) | (2,283) |
| Non-GAAP operating income (loss) | \$ 41,622 | \$ (4,921) | \$ 73,646 | \$ 13,691 |
| NON-GAAP OPERATING EXPENSES | | | | |
| GAAP operating expenses | \$ 134,232 | \$ 122,522 | \$ 273,861 | \$ 247,448 |
| Amortization of intangible assets | (7,796) | (7,888) | (14,006) | (15,861) |
| Restructuring | 1,622 | 4,234 | (615) | 9,415 |
| Acquisition-related expenses | 25 | 4,607 | 22 | 2,283 |
| Non-GAAP operating expenses | \$ 128,083 | \$ 123,475 | \$ 259,262 | \$ 243,285 |

ITRON, INC.
RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES
TO THE MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASURES

(Unaudited, in thousands, except per share data)

| SEGMENT RECONCILIATIONS | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|------------------------------------|-------------|----------------------------------|-------------|
| | 2016 | 2015 | 2016 | 2015 |
| NON-GAAP OPERATING INCOME - ELECTRICITY | | | | |
| Electricity - GAAP operating income | \$ 20,008 | \$ 4,025 | \$ 30,640 | \$ 5,139 |
| Amortization of intangible assets | 4,617 | 4,428 | 7,867 | 8,883 |
| Restructuring | (1,560) | (2,703) | (1,032) | (5,465) |
| Acquisition-related expenses | (25) | (4,607) | (22) | (2,283) |
| Electricity - Non-GAAP operating income | \$ 23,040 | \$ 1,143 | \$ 37,453 | \$ 6,274 |
| NON-GAAP OPERATING INCOME - GAS | | | | |
| Gas - GAAP operating income | \$ 25,376 | \$ 14,659 | \$ 41,675 | \$ 29,150 |
| Amortization of intangible assets | 1,756 | 1,945 | 3,375 | 3,915 |
| Restructuring | (12) | (1,186) | 1,252 | (1,061) |
| Gas - Non-GAAP operating income | \$ 27,120 | \$ 15,418 | \$ 46,302 | \$ 32,004 |
| NON-GAAP OPERATING INCOME - WATER | | | | |
| Water - GAAP operating income (loss) | \$ 14,177 | \$ (11,565) | \$ 32,253 | \$ (2,850) |
| Amortization of intangible assets | 1,423 | 1,515 | 2,764 | 3,063 |
| Restructuring | 115 | 156 | 51 | 273 |
| Water - Non-GAAP operating income (loss) | \$ 15,715 | \$ (9,894) | \$ 35,068 | \$ 486 |
| NON-GAAP OPERATING INCOME - CORPORATE UNALLOCATED | | | | |
| Corporate unallocated - GAAP operating loss | \$ (24,088) | \$ (11,087) | \$ (45,521) | \$ (21,911) |
| Restructuring | (165) | (501) | 344 | (3,162) |
| Corporate unallocated - Non-GAAP operating loss | \$ (24,253) | \$ (11,588) | \$ (45,177) | \$ (25,073) |

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