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Itron Ranked Number One in Navigant Demand Response Leaderboard

Report Recognizes Itron as the Leader in the Global Industry for Residential Demand Response for Its Strategy and Execution

LIBERTY LAKE, Wash.--(BUSINESS WIRE)-- Itron, Inc. (NASDAQ: ITRI), a world-leading technology and services company dedicated to the resourceful use of energy and water, has been ranked as the market leader in the Navigant Residential Demand Response Leaderboard. According to the report, published in Q3 2017, Itron was the only company ranked a Leader in both the strategy and execution categories and "has the strongest foothold within the [residential demand response] market, offering a turnkey service for utilities."

"Itron leads the Residential Demand Response Leaderboard with its diversified portfolio of hardware, software and services, and scored higher than the second-tier vendors that offer partial solutions. Itron differentiated itself through extensive hardware and software development; solid implementation services; deep market and customer relationships; and a sustainable business model," said Brett Feldman, principal research analyst at Navigant Research.

"Itron is honored to be the only Leader in the Navigant Research Residential Demand Response Leaderboard," said Steve Hambric, Itron vice president of Distributed Energy Management. "We are committed to delivering solutions built upon distributed energy resources, such as demand response, that are deployed and managed to optimize the distribution grid and customer experience. As we work to deliver great outcomes to our customers, it is rewarding to be named the market leader by Navigant Research."

Comverge, which was acquired by Itron in June 2017, was named the industry's number one demand response vendor in Navigant Research's last Demand Response Leaderboard, published in 2015. Itron's acquisition of Comverge has opened opportunities for new product offerings and channels across the globe, including fully integrated AMI and demand response solutions under a unified network solution.

According to the Navigant Research report, this leaderboard was determined by analyzing the strengths and weaknesses of the key players in the global industry and displaying those rankings visually in the Navigant Research Leaderboard Grid. Navigant Research determined that those in the Leader category are strongest position for long-term success.

To learn more about the Navigant Research Leaderboard Report on Residential Demand Response visit this link.

About Itron

Itron is a world-leading technology and services company dedicated to the resourceful use of energy and water. We provide comprehensive solutions that measure, manage and analyze energy and water. Our broad product portfolio includes electricity, gas, water and thermal energy measurement devices and control technology; communications systems; software; as well as managed and consulting services. With thousands of employees supporting nearly 8,000 customers in more than 100 countries, Itron applies knowledge and technology to better manage energy and water resources. Together, we can create a more resourceful world. Join us: www.itron.com.

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