

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended March 31, 2024

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-22418

**Itron, Inc.**

(Exact name of registrant as specified in its charter)



Washington  
(State of Incorporation)

91-1011792  
(I.R.S. Employer Identification No.)

2111 N Molter Road, Liberty Lake, Washington 99019  
(509) 924-9900  
(Address and telephone number of registrant's principal executive offices)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, no par value	ITRI	NASDAQ Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 29, 2024, there were outstanding 45,869,373 shares of the registrant's common stock, no par value, which is the only class of common stock of the registrant.

**Itron, Inc.**  
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**PART I: FINANCIAL INFORMATION****Item 1: Financial Statements (Unaudited)**

**ITRON, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(UNAUDITED)**

<i>In thousands, except per share data</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Revenues		
Product revenues	\$ 527,822	\$ 416,324
Service revenues	75,620	78,294
Total revenues	<u>603,442</u>	<u>494,618</u>
Cost of revenues		
Product cost of revenues	356,707	297,343
Service cost of revenues	41,356	40,907
Total cost of revenues	<u>398,063</u>	<u>338,250</u>
Gross profit	205,379	156,368
Operating expenses		
Sales, general and administrative	85,971	75,521
Research and development	52,401	49,565
Amortization of intangible assets	3,986	5,048
Restructuring	198	36,609
Loss on sale of business	23	18
Total operating expenses	<u>142,579</u>	<u>166,761</u>
Operating income (loss)	62,800	(10,393)
Other income (expense)		
Interest income	3,846	1,818
Interest expense	(1,893)	(2,057)
Other income (expense), net	463	(1,475)
Total other income (expense)	<u>2,416</u>	<u>(1,714)</u>
Income (loss) before income taxes	65,216	(12,107)
Income tax benefit (provision)	(13,429)	70
Net income (loss)	51,787	(12,037)
Net income (loss) attributable to noncontrolling interests	66	(201)
Net income (loss) attributable to Itron, Inc.	<u>\$ 51,721</u>	<u>\$ (11,836)</u>
Net income (loss) per common share - Basic	<u>\$ 1.13</u>	<u>\$ (0.26)</u>
Net income (loss) per common share - Diluted	<u>\$ 1.12</u>	<u>\$ (0.26)</u>
Weighted average common shares outstanding - Basic	45,652	45,281
Weighted average common shares outstanding - Diluted	46,357	45,281

*The accompanying notes are an integral part of these consolidated financial statements.*

**ITRON, INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**(UNAUDITED)**

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Net income (loss)	\$ 51,787	\$ (12,037)
Other comprehensive income (loss), net of tax:		
Foreign currency translation adjustments	(10,851)	7,225
Pension benefit obligation adjustment	(57)	(106)
Total other comprehensive income (loss), net of tax	(10,908)	7,119
Total comprehensive income (loss), net of tax	40,879	(4,918)
Comprehensive income (loss) attributable to noncontrolling interests, net of tax	66	(201)
Comprehensive income (loss) attributable to Itron, Inc.	<u>\$ 40,813</u>	<u>\$ (4,717)</u>

*The accompanying notes are an integral part of these consolidated financial statements.*

**ITRON, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
**(UNAUDITED)**

<i>In thousands</i>	<b>ASSETS</b>	<b>March 31, 2024</b>	<b>December 31, 2023</b>
<b>Current assets</b>			
Cash and cash equivalents		\$ 300,606	\$ 302,049
Accounts receivable, net		339,948	303,821
Inventories		287,220	283,686
Other current assets		169,323	159,882
Total current assets		<u>1,097,097</u>	<u>1,049,438</u>
Property, plant, and equipment, net		124,979	128,806
Deferred tax assets, net		249,694	247,211
Other long-term assets		42,397	38,836
Operating lease right-of-use assets, net		40,998	41,186
Intangible assets, net		57,123	46,282
Goodwill		1,064,275	1,052,504
Total assets		<u>\$ 2,676,563</u>	<u>\$ 2,604,263</u>
<b>LIABILITIES AND EQUITY</b>			
<b>Current liabilities</b>			
Accounts payable		\$ 223,575	\$ 199,520
Other current liabilities		59,621	54,407
Wages and benefits payable		94,318	135,803
Taxes payable		27,754	8,636
Current portion of warranty		15,812	14,663
Unearned revenue		157,237	124,207
Total current liabilities		<u>578,317</u>	<u>537,236</u>
Long-term debt, net		455,400	454,827
Long-term warranty		7,763	7,501
Pension benefit obligation		62,626	63,887
Deferred tax liabilities, net		678	697
Operating lease liabilities		31,702	32,656
Other long-term obligations		154,767	176,028
Total liabilities		<u>1,291,253</u>	<u>1,272,832</u>
<b>Equity</b>			
Preferred stock, no par value, 10,000 shares authorized, no shares issued or outstanding		—	—
Common stock, no par value, 75,000 shares authorized, 45,850 and 45,512 shares issued and outstanding		1,833,510	1,820,510
Accumulated other comprehensive loss, net		(92,098)	(81,190)
Accumulated deficit		(376,688)	(428,409)
Total Itron, Inc. shareholders' equity		<u>1,364,724</u>	<u>1,310,911</u>
Noncontrolling interests		20,586	20,520
Total equity		<u>1,385,310</u>	<u>1,331,431</u>
Total liabilities and equity		<u>\$ 2,676,563</u>	<u>\$ 2,604,263</u>

*The accompanying notes are an integral part of these consolidated financial statements.*

**ITRON, INC.**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
**(UNAUDITED)**

<i>In thousands</i>	Common Stock		Accumulated Other Comprehensive Loss	Accumulated Deficit	Total Itron, Inc. Shareholders' Equity	Noncontrolling Interests	Total Equity
	Shares	Amount					
Balances at January 1, 2024	45,512	\$ 1,820,510	\$ (81,190)	\$ (428,409)	\$ 1,310,911	\$ 20,520	\$ 1,331,431
Net income				51,721	51,721	66	51,787
Other comprehensive income (loss), net of tax			(10,908)		(10,908)		(10,908)
Net stock issued and repurchased	338	1,560			1,560		1,560
Stock-based compensation expense		11,429			11,429		11,429
Registration fee		11			11		11
Balances at March 31, 2024	45,850	\$ 1,833,510	\$ (92,098)	\$ (376,688)	\$ 1,364,724	\$ 20,586	\$ 1,385,310

<i>In thousands</i>	Common Stock		Accumulated Other Comprehensive Loss	Accumulated Deficit	Total Itron, Inc. Shareholders' Equity	Noncontrolling Interests	Total Equity
	Shares	Amount					
Balances at January 1, 2023	45,186	\$ 1,788,479	\$ (94,674)	\$ (525,332)	\$ 1,168,473	\$ 23,083	\$ 1,191,556
Net loss				(11,836)	(11,836)	(201)	(12,037)
Other comprehensive income (loss), net of tax			7,119		7,119		7,119
Distributions to noncontrolling interests						(21)	(21)
Net stock issued and repurchased	219	607			607		607
Stock-based compensation expense		6,919			6,919		6,919
Balances at March 31, 2023	45,405	\$ 1,796,005	\$ (87,555)	\$ (537,168)	\$ 1,171,282	\$ 22,861	\$ 1,194,143

*The accompanying notes are an integral part of these consolidated financial statements.*

**ITRON, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(UNAUDITED)**

<i>In thousands</i>	Three Months Ended March 31,	
	2024	2023
<b>Operating activities</b>		
Net income (loss)	\$ 51,787	\$ (12,037)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization of intangible assets	12,744	14,463
Non-cash operating lease expense	3,814	3,972
Stock-based compensation	11,429	6,919
Amortization of prepaid debt fees	888	889
Deferred taxes, net	(1,579)	(4,272)
Loss on sale of business	23	18
Restructuring, non-cash	(194)	1,070
Other adjustments, net	(322)	56
<b>Changes in operating assets and liabilities, net of acquisition and sale of business:</b>		
Accounts receivable	(36,826)	(22,497)
Inventories	(5,559)	(34,791)
Other current assets	(9,690)	(17,129)
Other long-term assets	(4,824)	3,002
Accounts payable, other current liabilities, and taxes payable	48,412	15,113
Wages and benefits payable	(40,561)	(12,895)
Unearned revenue	35,738	34,471
Warranty	1,489	(1,041)
Restructuring	(7,166)	33,209
Other operating, net	(18,295)	(7,091)
Net cash provided by operating activities	41,308	1,429
<b>Investing activities</b>		
Net proceeds (payments) related to the sale of business	—	(772)
Acquisitions of property, plant, and equipment	(7,145)	(6,902)
Business acquisitions, net of cash and cash equivalents acquired	(34,126)	—
Other investing, net	125	16
Net cash used in investing activities	(41,146)	(7,658)
<b>Financing activities</b>		
Issuance of common stock	1,564	607
Prepaid debt fees	(206)	(517)
Other financing, net	(281)	(185)
Net cash provided by (used in) financing activities	1,077	(95)
Effect of foreign exchange rate changes on cash and cash equivalents	(2,682)	330
Decrease in cash and cash equivalents	(1,443)	(5,994)
Cash and cash equivalents at beginning of period	302,049	202,007
Cash and cash equivalents at end of period	\$ 300,606	\$ 196,013
<i>Supplemental disclosure of cash flow information:</i>		
Cash paid during the period for:		
Income taxes, net	\$ 14,014	\$ 1,432
Interest	322	459

*The accompanying notes are an integral part of these consolidated financial statements.*

**ITRON, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**March 31, 2024**  
**(UNAUDITED)**

In this Quarterly Report on Form 10-Q, the terms "we", "us", "our", "Itron", and the "Company" refer to Itron, Inc. and its subsidiaries.

**Note 1: Summary of Significant Accounting Policies**

*Financial Statement Preparation*

The consolidated financial statements presented in this Quarterly Report on Form 10-Q are unaudited and reflect entries necessary for the fair presentation of the Consolidated Statements of Operations and the Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2024 and 2023, Consolidated Statements of Equity for the three months ended March 31, 2024 and 2023, the Consolidated Statements of Cash Flows for the three months ended March 31, 2024 and 2023, and the Consolidated Balance Sheets as of March 31, 2024 and December 31, 2023, of Itron, Inc. and its subsidiaries. All entries required for the fair presentation of the financial statements are of a normal recurring nature, except as disclosed. The results of operations for the three months ended March 31, 2024 are not necessarily indicative of the results expected for the full year or for any other period.

Certain information and notes normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been partially or completely omitted pursuant to the rules and regulations of the U.S. Securities and Exchange Commission (SEC) regarding interim results. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto for the fiscal year ended December 31, 2023 filed with the SEC in our Annual Report on Form 10-K on February 26, 2024 (2023 Annual Report). There have been no significant changes in financial statement preparation or significant accounting policies since December 31, 2023.

*Restricted Cash and Cash Equivalents*

Cash and cash equivalents that are contractually restricted from operating use are classified as restricted cash and cash equivalents. We had \$1.8 million pledged for standby letters of credit as of March 31, 2024 and December 31, 2023.

*Risks and Uncertainties*

Global economic impacts, such as pandemics and various ongoing conflicts around the world, may create disruption in customer demand and global supply chains, resulting in market volatility, which our management continues to monitor. In the aftermath of these types of events, global supply chains, including labor, struggle to keep pace with rapidly changing demand. While we have had improvements since 2022 levels, our ability to obtain adequate supply of semiconductor components has impacted our ability to service customer demand in a timely manner. The temporary imbalance in supply and demand creates business uncertainties that include costs and availability. Efforts continue with suppliers to improve supply resiliency, including the approval of alternate sources. Recently, inflation in our raw materials and component costs, freight charges, and labor costs have increased above historical levels due to, among other things, the continuing impacts of the uncertain economic environment. We may or may not be able to fully recover these increased costs through pricing actions with our customers. Currently, we have not identified any significant decrease in long-term customer demand for our products and services. Certain of our customer projects have experienced delays in deliveries, with revenues originally forecasted in prior periods shifting to future periods.

While we have limited direct business exposure in areas with current conflict, such as Ukraine and Israel, military actions globally and any resulting sanctions could adversely affect the global economy, as well as further disrupt the supply chain. A major disruption in the global economy and supply chain could have a material adverse effect on our business, prospects, financial condition, results of operations, and cash flows. The extent and duration of the military action, sanctions, and resulting market and/or supply disruptions are impossible to predict but could be substantial, and our management continues to monitor these events closely.



#### *Recent Accounting Standards Not Yet Adopted*

In November 2023, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2023-07, Segment Reporting (Topic 280) Improvements to Reportable Segment Disclosures, which amends the reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. ASU 2023-07 is effective for our annual financial reporting in 2024 and interim financial reports for the first quarter of 2025, with early adoption permitted. These amendments are to be applied retrospectively to all prior periods presented in the financial statements. We are currently evaluating the impact this standard will have on our consolidated financial statement disclosures for our reportable segment information.

In December 2023, the FASB issued ASU 2023-09, Improvements to Income Tax Disclosures, which amends Income Taxes (Topic 740). The FASB issued this update to improve annual basis income tax disclosures related to (1) rate reconciliation, (2) income taxes paid, and (3) other disclosures related to pretax income (or loss) and income tax expense (or benefit) from continuing operations. The effective date for this amendment is January 1, 2025, with early adoption permitted. These amendments are to be applied on a prospective basis. Retrospective application is permitted. We are currently evaluating the impact this standard will have on our consolidated financial statement disclosures.

#### **Note 2: Earnings Per Share**

The following table sets forth the computation of basic and diluted earnings per share (EPS):

<i>In thousands, except per share data</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Net income (loss) available to common shareholders	\$ 51,721	\$ (11,836)
Weighted average common shares outstanding - Basic	45,652	45,281
Dilutive effect of stock-based awards	705	—
Dilutive effect of convertible notes	—	—
Weighted average common shares outstanding - Diluted	46,357	45,281
Net income (loss) per common share - Basic	\$ 1.13	\$ (0.26)
Net income (loss) per common share - Diluted	\$ 1.12	\$ (0.26)

#### *Stock-based Awards*

For stock-based awards, the dilutive effect is calculated using the treasury stock method. Under this method, the dilutive effect is computed as if the awards were exercised at the beginning of the period (or at time of issuance, if later) and assumes the related proceeds were used to repurchase our common stock at the average market price during the period. Related proceeds include the amount the employee must pay upon exercise and the future compensation cost associated with the stock award. Approximately 0.1 million and 0.7 million stock-based awards were excluded from the calculation of diluted EPS for the three months ended March 31, 2024 and 2023 because they were anti-dilutive. These stock-based awards could be dilutive in future periods.

#### *Convertible Notes and Warrants*

For our convertible notes issued in March 2021, the dilutive effect is calculated using the if-converted method. We are required, pursuant to the indenture governing our convertible notes, to settle the principal amount of the convertible notes in cash and may elect to settle the remaining conversion obligation (stock price in excess of conversion price) in cash, shares, or a combination thereof. Under the if-converted method, we include the number of shares required to satisfy the remaining conversion obligation, assuming all the convertible notes were converted. The average closing prices of our common stock for the quarter ended March 31, 2024 were used as the basis for determining the dilutive effect on EPS. The quarterly average closing prices for our common stock did not exceed the conversion price of \$126.00, and therefore all associated shares were anti-dilutive.

In conjunction with the issuance of the convertible notes, we sold warrants to purchase 3.7 million shares of Itron common stock. The warrants have a strike price of \$180.00 per share. For calculating the dilutive effect of the warrants, we use the treasury stock method. With this method, we assume exercise of the warrants at the beginning of the period, or at time of issuance if later, and the issuance of common stock upon exercise. Proceeds from the exercise of the warrants are assumed to be used to repurchase shares of our stock at the average market price during the period. The incremental shares, representing the number of shares assumed to be exercised with the warrants less the number of shares repurchased, are included in diluted weighted average common shares outstanding. For periods where the warrants strike price of \$180.00 per share is greater than

the average share price of Itron stock for the period, the warrants would be anti-dilutive. For the three months ended March 31, 2024, the quarterly average closing prices of our common stock did not exceed the warrant strike price and therefore 3.7 million shares were considered anti-dilutive.

#### *Convertible Note Hedge Transactions*

In connection with the issuance of the convertible notes, we entered into privately negotiated call option contracts on our common stock (the convertible note hedge transactions) with certain commercial banks (the counterparties). The convertible note hedge transactions cover, subject to anti-dilution adjustments substantially similar to those in the convertible notes, approximately 3.7 million shares of our common stock, the same number of shares initially underlying the convertible notes, at a strike price of approximately \$126.00, subject to customary adjustments. The convertible note hedge transactions will expire upon the maturity of the convertible notes, subject to earlier exercise or termination. Exercise of the convertible note hedge transactions would reduce the number of shares of our common stock outstanding and therefore would be anti-dilutive.

### **Note 3: Certain Balance Sheet Components**

A summary of accounts receivable from contracts with customers is as follows:

#### *Accounts receivable, net*

<i>In thousands</i>	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Trade receivables (net of allowance of \$722 and \$738)	\$ 310,617	\$ 272,890
Unbilled receivables	29,331	30,931
Total accounts receivable, net	<u>\$ 339,948</u>	<u>\$ 303,821</u>

#### *Allowance for credit losses account activity*

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Beginning balance	\$ 738	\$ 4,863
Provision for (release of) doubtful accounts, net	22	(91)
Accounts written-off, net	(26)	(66)
Effect of change in exchange rates	(12)	76
Ending balance	<u>\$ 722</u>	<u>\$ 4,782</u>

#### *Inventories*

<i>In thousands</i>	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Raw materials	\$ 209,937	\$ 213,303
Work in process	13,976	17,849
Finished goods	63,307	52,534
Total inventories	<u>\$ 287,220</u>	<u>\$ 283,686</u>

#### *Property, plant, and equipment, net*

<i>In thousands</i>	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Machinery and equipment	\$ 314,740	\$ 318,546
Computers and software	125,942	126,149
Buildings, furniture, and improvements	124,381	126,041
Land	7,768	7,846
Construction in progress, including purchased equipment	22,539	24,316
Total cost	595,370	602,898
Accumulated depreciation	(470,391)	(474,092)
Property, plant, and equipment, net	<u>\$ 124,979</u>	<u>\$ 128,806</u>

<i>Depreciation expense</i>	<b>Three Months Ended March 31,</b>	
<i>In thousands</i>	<b>2024</b>	<b>2023</b>
Depreciation expense	\$ 8,758	\$ 9,415

#### Note 4: Intangible Assets and Liabilities

The gross carrying amount and accumulated amortization (accretion) of our intangible assets and liabilities, other than goodwill, were as follows:

<i>In thousands</i>	<b>March 31, 2024</b>			<b>December 31, 2023</b>		
	<b>Gross</b>	<b>Accumulated (Amortization) Accretion</b>	<b>Net</b>	<b>Gross</b>	<b>Accumulated (Amortization) Accretion</b>	<b>Net</b>
<b>Intangible Assets</b>						
Core-developed technology	\$ 512,787	\$ (498,434)	\$ 14,353	\$ 502,010	\$ (499,571)	\$ 2,439
Customer contracts and relationships	328,438	(287,386)	41,052	329,688	(287,653)	42,035
Trademarks and trade names	72,775	(71,130)	1,645	73,461	(71,740)	1,721
Other	12,019	(11,946)	73	12,019	(11,932)	87
Total intangible assets	<u>\$ 926,019</u>	<u>\$ (868,896)</u>	<u>\$ 57,123</u>	<u>\$ 917,178</u>	<u>\$ (870,896)</u>	<u>\$ 46,282</u>
<b>Intangible Liabilities</b>						
Customer contracts and relationships	<u>\$ (23,900)</u>	<u>\$ 23,900</u>	<u>\$ —</u>	<u>\$ (23,900)</u>	<u>\$ 23,900</u>	<u>\$ —</u>

A summary of intangible assets and liabilities activity is as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Intangible assets, gross beginning balance	\$ 917,178	\$ 905,134
Intangible assets acquired <sup>(1)</sup>	15,000	—
Effect of change in exchange rates	(6,159)	4,929
Intangible assets, gross ending balance	<u>\$ 926,019</u>	<u>\$ 910,063</u>
Intangible liabilities, gross beginning balance	\$ (23,900)	\$ (23,900)
Effect of change in exchange rates	—	—
Intangible liabilities, gross ending balance	<u>\$ (23,900)</u>	<u>\$ (23,900)</u>

<sup>(1)</sup> On March 1, 2024, we completed the acquisition of 100% of the shares Elpis2, Inc. (Elpis Squared), a privately held software and services company. The purchase resulted in the addition of intangible assets of \$15.0 million. Refer to Note 5: Goodwill and Note 17: Business Combination for additional information.

Assumed intangible liabilities reflect the present value of the projected cash outflows for an existing contract where remaining costs were expected to exceed projected revenues.

Estimated future annual amortization is as follows:

<b>Year Ending December 31,</b>	<b>Estimated Annual Amortization</b>
<i>In thousands</i>	
2024 (amount remaining at March 31, 2024)	\$ 12,608
2025	16,161
2026	12,145
2027	7,449
2028	1,993
Thereafter	6,767
Total intangible assets subject to amortization	<u>\$ 57,123</u>

#### Note 5: Goodwill

The following table reflects changes in the carrying amount of goodwill for the three months ended March 31, 2024:

<i>In thousands</i>	<b>Device Solutions</b>	<b>Networked Solutions</b>	<b>Outcomes</b>	<b>Total Company</b>
Goodwill balance at January 1, 2024	\$ —	\$ 911,847	\$ 140,657	\$ 1,052,504
Goodwill acquired <sup>(1)</sup>	—	—	19,676	19,676
Effect of change in exchange rates	—	(6,859)	(1,046)	(7,905)
Goodwill balance at March 31, 2024	<u>\$ —</u>	<u>\$ 904,988</u>	<u>\$ 159,287</u>	<u>\$ 1,064,275</u>

<sup>(1)</sup> On March 1, 2024, we acquired Elpis Squared. The purchase resulted in the recognition of \$19.7 million in goodwill allocated to our Outcomes operating segment and reporting unit. Refer to Note 4: Intangible Assets and Liabilities and Note 17: Business Combination for additional information on the transaction.

#### Note 6: Debt

The components of our borrowings were as follows:

<i>In thousands</i>	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Credit facility		
Multicurrency revolving line of credit	\$ —	\$ —
Convertible notes	460,000	460,000
Total debt	460,000	460,000
Less: unamortized prepaid debt fees - convertible notes	4,600	5,173
Long-term debt, net	<u>\$ 455,400</u>	<u>\$ 454,827</u>

##### *Credit Facility*

Our current credit facility, entered on January 5, 2018 (as amended, the 2018 credit facility), originally provided for committed credit facilities in the amount of \$1.2 billion U.S. dollars. This facility now consists of a multicurrency revolving line of credit (the revolver) with a principal amount of up to \$500 million. The revolver also contains a \$300 million standby letter of credit sub-facility and a \$50 million swingline sub-facility. The \$650 million U.S. dollar term loan (the term loan) included in the original facility was fully repaid in August 2021.

The 2018 credit facility permits us and certain of our foreign subsidiaries to borrow in U.S. dollars, euros, or, with lender approval, other currencies readily convertible into U.S. dollars. All obligations under the 2018 credit facility are guaranteed by Itron, Inc. and material U.S. domestic subsidiaries and are secured by a pledge of substantially all of the assets of Itron, Inc. and material U.S. domestic subsidiaries. This includes a pledge of 100% of the capital stock of material U.S. domestic subsidiaries and up to 66% of the voting stock (100% of the non-voting stock) of first-tier foreign subsidiaries. In addition, the obligations of any foreign subsidiary who is a foreign borrower, as defined by the 2018 credit facility, are guaranteed by the foreign subsidiary and by its direct and indirect foreign parents. The 2018 credit facility includes debt covenants, which contain certain financial thresholds and place certain restrictions on the incurrence of debt, investments, and the issuance of dividends. We were in compliance with the debt covenants under the 2018 credit facility at March 31, 2024.

Under the 2018 credit facility, we elect applicable market interest rates for both the term loan and any outstanding revolving loans. We also pay an applicable margin, which is based on our total net leverage ratio as defined in the credit agreement. The applicable rates per annum may be based on either: (1) the LIBOR rate or EURIBOR rate (subject to a floor of 0%), plus an applicable margin, or (2) the Alternate Base Rate, plus an applicable margin. The Alternate Base Rate election is equal to the greatest of three rates: (i) the prime rate, (ii) the Federal Reserve effective rate plus 0.50%, or (iii) one-month LIBOR plus 1.00%. The cessation of LIBOR occurred in June 2023. On November 23, 2022, we amended the 2018 credit facility to replace the LIBOR rate with the Term Secured Overnight Financing Rate (SOFR) as the base interest rate. On February 21, 2023, we entered into a sixth amendment to the 2018 credit facility. This amendment modified debt covenant provisions to allow for the addback of non-recurring cash expenses related to restructuring charges incurred during the quarter ended March 31, 2023. On October 13, 2023, we entered into a seventh amendment to extend the maturity date to October 18, 2026. However, that date may be advanced to December 14, 2025 if Itron does not settle or extend a sufficient portion of outstanding convertible notes detailed in the amendment. In addition, the amendment revises the interest cost, as follows:

<b>Total Net Leverage Ratio</b>	<b>Interest Cost</b>	<b>Commitment Fee</b>
Greater than 4.00	SOFR + 250 bps	40 bps
3.51 to 4.00	SOFR + 225 bps	35 bps
2.51 to 3.50	SOFR + 200 bps	30 bps
Less than or equal to 2.50	SOFR + 175 bps	25 bps

At March 31, 2024, there were no outstanding loan balances under the credit facility, and \$52.4 million was utilized by outstanding standby letters of credit, resulting in \$447.6 million available for additional borrowings or standby letters of credit within the revolver. At March 31, 2024, \$247.6 million was available for additional standby letters of credit under the letter of credit sub-facility, and no amounts were outstanding under the swingline sub-facility.

#### *Convertible Notes*

On March 12, 2021, we closed the sale of the convertible notes in a private placement to qualified institutional buyers, resulting in net proceeds to us of \$448.5 million after deducting initial purchasers' discounts of the offering. The convertible notes do not bear regular interest, and the principal amount does not accrete. The convertible notes will mature on March 15, 2026, unless earlier repurchased, redeemed, or converted in accordance with their terms. No sinking fund is provided for the convertible notes.

The initial conversion rate of the convertible notes is 7.9365 shares of our common stock per \$1,000 principal amount of notes, which is equivalent to an initial conversion price of approximately \$126.00 per share. The conversion rate of the convertible notes is subject to adjustment upon the occurrence of certain specified events. In addition, upon the occurrence of a make-whole fundamental change (as defined in the indenture governing the convertible notes) or upon a notice of redemption, we will, in certain circumstances, increase the conversion rate for a holder that elects to convert its convertible notes in connection with such make-whole fundamental change or notice of redemption, as the case may be.

Prior to the close of business on the business day immediately preceding December 15, 2025, the convertible notes are convertible at the option of the holders only under the following circumstances: (1) during any calendar quarter commencing after the calendar quarter ending on June 30, 2021 (and only during such calendar quarter), if the last reported sale price of the common stock for at least 20 trading days (whether or not consecutive) during the period of 30 consecutive trading days ending on the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the conversion price on each applicable trading day; (2) during the five business-day period after any five consecutive trading-day period (the measurement period) in which the trading price per \$1,000 principal amount of convertible notes for each trading day of the measurement period was less than 98% of the product of the last reported sale price of the common stock and the conversion rate on each such trading day; (3) upon the occurrence of specified corporate events; or (4) upon redemption by us. On or after December 15, 2025, until the close of business on the second scheduled trading day immediately preceding March 15, 2026, holders of the convertible notes may convert all or a portion of their notes at any time. Upon conversion, we will pay cash up to the aggregate principal amount of convertible notes to be converted and pay and/or deliver, as the case may be, cash, shares of common stock or a combination of cash and shares of common stock, at our election, in respect of the remainder, if any, of our conversion obligation in excess of the aggregate principal amount of the convertible notes being converted.

Subsequent to March 20, 2024 and prior to December 15, 2025, we may redeem for cash all or part of the convertible notes, at our option, if the last reported sales price of common stock has been at least 130% of the conversion price then in effect for at least 20 trading days (whether or not consecutive), including the trading day immediately preceding the date on which we provide notice of redemption, during any 30 consecutive trading days ending on, and including, the trading day immediately

before the date we send the related notice of the redemption. The redemption price of each convertible note to be redeemed will be the principal amount of such note, plus accrued and unpaid special interest, if any. Upon the occurrence of a fundamental change (as defined in the indenture governing the convertible notes), subject to a limited exception described in the indenture governing the convertible notes, holders may require us to repurchase all or a portion of their notes for cash at a price equal to plus accrued and unpaid special interest to, but not including, the fundamental change repurchase date (as defined in the indenture governing the convertible notes).

The convertible notes are senior unsecured obligations and rank equally in right of payment with all of our existing and future unsubordinated debt and senior in right of payment to any future debt that is expressly subordinated in right of payment to the convertible notes. The convertible notes will be effectively subordinated to any of our existing and future secured debt to the extent of the assets securing such indebtedness. The convertible notes will be structurally subordinated to all existing debt and any future debt and any other liabilities of our subsidiaries.

#### *Debt Maturities*

The amount of required minimum principal payments on our long-term debt in aggregate over the next five years is as follows:

<b>Year Ending December 31,</b>	<b>Minimum Payments</b>
<i>In thousands</i>	
2024 (amount remaining at March 31, 2024)	\$ —
2025	—
2026	460,000
2027	—
2028	—
Thereafter	—
Total minimum payments on debt	\$ 460,000

#### **Note 7: Derivative Financial Instruments**

As part of our risk management strategy, we use derivative instruments to hedge certain foreign currency and interest rate exposures. Refer to Note 13: Shareholders' Equity and Note 14: Fair Value of Financial Instruments for additional disclosures on our derivative instruments.

##### *Derivatives Not Designated as Hedging Relationships*

We are exposed to foreign exchange risk when we enter into non-functional currency transactions, both intercompany and third party. At each period-end, non-functional currency monetary assets and liabilities are revalued with the change recognized within other income (expense) in our Consolidated Statements of Operations. We enter into monthly foreign exchange forward contracts, which are not designated for hedge accounting, with the intent to reduce earnings volatility associated with currency exposures. As of March 31, 2024, a total of 39 contracts were offsetting our exposures from the euro, pound sterling, Indonesian rupiah, Canadian dollar, Australian dollar, and various other currencies, with notional amounts ranging from \$111,000 to \$34.9 million.

We will continue to monitor and assess our interest rate and foreign exchange risk and may institute additional derivative instruments to manage such risk in the future.

#### **Note 8: Defined Benefit Pension Plans**

We sponsor both funded and unfunded defined benefit pension plans offering death and disability, retirement, and special termination benefits for certain of our international employees, primarily in Germany, France, India, and Indonesia. The defined benefit obligation is calculated annually by using the projected unit credit method. The measurement date for the pension plans was December 31, 2023.

Amounts recognized on the Consolidated Balance Sheets consist of:

<i>In thousands</i>	March 31, 2024	December 31, 2023
<b>Assets</b>		
Plan assets in other long-term assets	\$ 74	\$ 80
<b>Liabilities</b>		
Current portion of pension benefit obligation in wages and benefits payable	\$ 3,647	\$ 3,623
Long-term portion of pension benefit obligation	62,626	63,887
Pension benefit obligation, net	<u>\$ 66,199</u>	<u>\$ 67,430</u>

Our asset investment strategy focuses on maintaining a portfolio using primarily insurance funds, which are accounted for as investments and measured at fair value, in order to achieve our long-term investment objectives on a risk adjusted basis. Our general funding policy for these qualified pension plans is to contribute amounts sufficient to satisfy regulatory funding standards of the respective countries for each plan.

Net periodic pension benefit cost for our plans include the following components:

<i>In thousands</i>	Three Months Ended March 31,	
	2024	2023
Service cost	\$ 635	\$ 604
Interest cost	681	712
Expected return on plan assets	(73)	(87)
Amortization of prior service costs	34	15
Amortization of actuarial net loss	(85)	(121)
Net periodic benefit cost	<u>\$ 1,192</u>	<u>\$ 1,123</u>

The components of net periodic benefit cost, other than the service cost component, are included in total other income (expense) on the Consolidated Statements of Operations.

#### **Note 9: Stock-Based Compensation**

We grant stock-based compensation awards, including restricted stock units, phantom stock, and unrestricted stock units, under the Second Amended and Restated 2010 Stock Incentive Plan (Stock Incentive Plan). Prior to December 31, 2020, stock options were also granted as part of the stock-based compensation awards. In the Stock Incentive Plan, we have 10,357,273 shares of common stock authorized for issuance subject to stock splits, dividends, and other similar events, and at March 31, 2024, 982,319 shares were available for grant. We issue new shares of common stock upon the exercise of stock options or when vesting conditions on restricted stock units are fully satisfied. These shares are subject to a fungible share provision such that the authorized share available for grant is reduced by (i) one share for every one share subject to a stock option or share appreciation right granted under the Plan and (ii) 1.7 shares for every one share of common stock that was subject to an award other than an option or share appreciation right.

We also award phantom stock units, which are settled in cash upon vesting and accounted for as liability-based awards, with no impact to the shares available for grant.

In addition, we maintain the Employee Stock Purchase Plan (ESPP), for which 510,025 shares of common stock were available for future issuance at March 31, 2024.

ESPP activity and stock-based grants other than stock options and restricted stock units were not significant for the three months ended March 31, 2024 and 2023.

### Stock-Based Compensation Expense

Total stock-based compensation expense and the related tax benefit were as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Stock options	\$ —	\$ 60
Restricted stock units	11,093	6,583
Unrestricted stock awards	336	276
Phantom stock units	1,449	777
Total stock-based compensation	<u>\$ 12,878</u>	<u>\$ 7,696</u>
Related tax benefit	<u>\$ 2,799</u>	<u>\$ 1,703</u>

### Stock Options

A summary of our stock option activity is as follows:

	<b>Shares</b>	<b>Weighted Average Exercise Price per Share</b>	<b>Weighted Average Remaining Contractual Life</b>	<b>Aggregate Intrinsic Value</b>	<b>Weighted Average Grant Date Fair Value</b>
	<i>In thousands</i>		<i>Years</i>	<i>In thousands</i>	
Outstanding, January 1, 2023	381	\$ 60.63	4.8	\$ 1,892	
Granted	—	—			\$ —
Exercised	—	—		—	
Forfeited	—	—			
Canceled	—	—			
Outstanding, March 31, 2023	<u>381</u>	<u>\$ 60.63</u>	<u>4.6</u>	<u>\$ 2,549</u>	
Outstanding, January 1, 2024	363	\$ 61.36	4.0	\$ 5,886	
Granted	—	—			\$ —
Exercised	(19)	44.61		769	
Forfeited	—	—			
Canceled	—	—			
Outstanding, March 31, 2024	<u>344</u>	<u>\$ 62.27</u>	<u>3.8</u>	<u>\$ 10,419</u>	
Exercisable, March 31, 2024	<u>344</u>	<u>\$ 62.27</u>	<u>3.8</u>	<u>\$ 10,419</u>	

At March 31, 2024, all stock-based compensation expense related to nonvested stock options has been recognized.



### Restricted Stock Units

The following table summarizes restricted stock unit activity:

<i>In thousands, except fair value</i>	Number of Restricted Stock Units	Weighted Average Grant Date Fair Value	Aggregate Intrinsic Value
Outstanding, January 1, 2023	528		
Granted	411	\$ 55.59	
Released <sup>(1)</sup>	(202)		\$ 14,897
Forfeited	(12)		
Outstanding, March 31, 2023	<u>725</u>		
Outstanding, January 1, 2024	751	\$ 58.89	
Granted	397	74.85	
Released <sup>(1)</sup>	(306)	63.99	\$ 22,962
Forfeited	(6)	59.21	
Outstanding, March 31, 2024	<u>836</u>	65.18	
Vested but not released, March 31, 2024	<u>16</u>		\$ 1,496

<sup>(1)</sup> Shares released is presented as gross shares and does not reflect shares withheld by us for employee payroll tax obligations.

At March 31, 2024, total unrecognized compensation expense on restricted stock units was \$71.0 million, which is expected to be recognized over a weighted average period of approximately 2.0 years.

The weighted average assumptions used to estimate the fair value of performance-based restricted stock units granted with a service and market condition and the resulting weighted average fair value are as follows:

	Three Months Ended March 31,	
	2024	2023
Expected volatility	45.7 %	50.0 %
Risk-free interest rate	4.4 %	4.6 %
Expected term (years)	2.9	2.2
Weighted average fair value	\$ 83.26	\$ 59.22

### Note 10: Income Taxes

We determine the interim tax benefit (provision) by applying an estimate of the annual effective tax rate to the year-to-date pretax book income (loss) and adjusting for discrete items during the reporting period, if any. Tax jurisdictions with losses for which tax benefits cannot be realized, as well as significant unusual or infrequently occurring items that are separately reported, are excluded from the annual effective tax rate.

While our tax rate for the three months ended March 31, 2024 of 21% is in line with the federal statutory rate of 21%, it is overall impacted by the effect of valuation allowances on deferred tax assets, the forecasted mix of earnings in domestic and international jurisdictions, U.S. taxation of foreign earnings including GILTI (Global Intangible Low Taxed Income) tax, net of Section 250 deduction (largely driven by research and development capitalization), Subpart F income, a benefit related to stock-based compensation, tax credits, state taxes, and uncertain tax positions.

Our tax rate for the three months ended March 31, 2023 of 1%, differed from the federal statutory rate of 21% due to the impact of valuation allowances on deferred tax assets, the forecasted mix of earnings in domestic and international jurisdictions, U.S. taxation of foreign earnings including GILTI (Global Intangible Low Taxed Income) tax, net of Section 250 deduction (largely driven by research and development capitalization), Subpart F income, an expense related to stock-based compensation, tax credits, and uncertain tax positions.

Beginning January 1, 2022, the Tax Cuts and Jobs Act of 2017 eliminated the option to deduct research and development expenditures currently and requires taxpayers to capitalize and amortize them over five or fifteen years, dependent upon the geography in which the expenditures are incurred. Although Congress has considered legislation that would defer, modify, or repeal the capitalization and amortization requirement, as of quarter end no such deferral has been passed. The income tax provision has been prepared according to currently enacted tax legislation, including the effect of guidance issued in December 2023 that provided clarity regarding research providers and recipients.

In August 2022, the Inflation Reduction Act was signed into law, which made a number of changes to the Internal Revenue Code, including adding a 1% excise tax on stock buybacks by publicly traded corporations and a 15% minimum tax on adjusted financial statement income of certain large companies. We are subject to the new 1% excise tax beginning January 1, 2023, but the amount will vary depending upon various factors. The 15% minimum tax only applies to corporations with average book income in excess of \$1 billion, therefore it is not currently applicable.

The Organization for Economic Cooperation and Development (OECD) guidance under the Base Erosion and Profit Shifting (BEPS) initiative aims to minimize perceived tax abuses and modernize global tax policy, including the implementation of a global minimum effective tax rate of 15%. In December 2022, the Council of the European Union adopted OECD Pillar 2 for implementation by European Union member states by December 31, 2023. Legislation is in various stages of adoption, from formal legislative proposals to passage into law, in most countries where Itron has significant operations, and is expected to take effect for calendar year 2024. The OECD continues to release more guidance on these rules and framework and we are evaluating the impact to our financial position. These enactments or amendments could adversely affect our tax rate and ultimately result in a negative impact on our operating results and cash flows. Based upon forecast calculations for calendar year 2024, the Company expects to meet the safe harbors in most jurisdictions, and the remaining top-up tax is forecasted to be immaterial.

We classify interest expense and penalties related to unrecognized tax benefits and interest income on tax overpayments as components of income tax expense. The net interest and penalties expense amounts recognized were as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Net interest and penalties expense	\$ 474	\$ 250

Accrued interest and penalties recognized were as follows:

<i>In thousands</i>	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Accrued interest	\$ 10,176	\$ 9,794
Accrued penalties	360	466

Unrecognized tax benefits related to uncertain tax positions and the amount of unrecognized tax benefits that, if recognized, would affect our effective tax rate were as follows:

<i>In thousands</i>	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Unrecognized tax benefits related to uncertain tax positions	\$ 128,992	\$ 130,067
The amount of unrecognized tax benefits that, if recognized, would affect our effective tax rate	128,528	129,591

At March 31, 2024, we are under examination by certain tax authorities. We have received assessments of approximately \$13 million from German tax authorities for years 2014-2017 and have reflected those amounts as current liabilities, and plan to appeal certain items not taken into account in the assessments. We believe we have appropriately accrued for the expected outcome of all tax matters and do not currently anticipate that the ultimate resolution of these examinations will have a material adverse effect on our financial condition, future results of operations, or cash flows.

Based upon the timing and outcome of examinations, litigation, the impact of legislative, regulatory, and judicial developments, and the impact of these items on the statute of limitations, it is reasonably possible that the related unrecognized tax benefits could change from those recognized within the next twelve months. However, at this time, an estimate of the range of reasonably possible adjustments to the balance of unrecognized tax benefits cannot be made.

We file income tax returns in various jurisdictions. The material jurisdictions where we are subject to examination include, among others, the United States, France, Germany, Italy, Indonesia, and the United Kingdom.

**Note 11: Commitments and Contingencies***Guarantees and Indemnifications*

We are often required to obtain standby letters of credit (LOCs) or bonds in support of our obligations for customer contracts. These standby LOCs or bonds typically provide a guarantee to the customer for our future performance, which usually covers the installation phase of a contract and may, on occasion, cover the operations and maintenance phase of outsourcing contracts.

Our available lines of credit, outstanding standby LOCs, and bonds were as follows:

<i>In thousands</i>	<b>March 31, 2024</b>	<b>December 31, 2023</b>
Credit facility		
Multicurrency revolving line of credit	\$ 500,000	\$ 500,000
Standby LOCs issued and outstanding	(52,415)	(59,059)
Net available for additional borrowings under the multicurrency revolving line of credit	<u>\$ 447,585</u>	<u>\$ 440,941</u>
Net available for additional standby LOCs under sub-facility	<u>\$ 247,585</u>	<u>\$ 240,941</u>
Unsecured multicurrency revolving lines of credit with various financial institutions		
Multicurrency revolving lines of credit	\$ 90,206	\$ 84,318
Standby LOCs issued and outstanding	(21,992)	(21,853)
Short-term borrowings	—	—
Net available for additional borrowings and LOCs	<u>\$ 68,214</u>	<u>\$ 62,465</u>
Unsecured surety bonds in force	<u>\$ 271,184</u>	<u>\$ 271,164</u>

In the event any such standby LOC or bond were called, we would be obligated to reimburse the issuer of the standby LOC or bond. As of May 2, 2024, we are not aware of any valid claims against our outstanding standby LOCs or bonds.

We generally provide an indemnification related to the infringement of any patent, copyright, trademark, or other intellectual property right on software or equipment within our sales contracts, which indemnifies the customer from, and pays the resulting costs, damages, and attorney's fees awarded against a customer with respect to, such a claim provided that (a) the customer promptly notifies us in writing of the claim and (b) we have the sole control of the defense and all related settlement negotiations. We may also provide an indemnification to our customers for third-party claims resulting from damages caused by the negligence or willful misconduct of our employees/agents in connection with the performance of certain contracts. The terms of our indemnifications generally do not limit the maximum potential payments. It is not possible to predict the maximum potential amount of future payments under these or similar agreements.

*Legal Matters*

We are subject to various legal proceedings and claims of which the outcomes are subject to significant uncertainty. Our policy is to assess the likelihood of any adverse judgments or outcomes related to legal matters, as well as ranges of probable losses. A determination of the amount of the liability required, if any, for these contingencies is made after an analysis of each known issue. A liability would be recognized and charged to operating expense when we determine that a loss is probable and the amount can be reasonably estimated. Additionally, we disclose contingencies for which a material loss is reasonably possible, but not probable.

### Warranty

A summary of the warranty accrual account activity is as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Beginning balance	\$ 22,164	\$ 25,698
New product warranties	1,698	1,630
Other adjustments and expirations, net	1,480	(689)
Claims activity	(1,690)	(1,987)
Effect of change in exchange rates	(77)	179
Ending balance	23,575	24,831
Less: current portion of warranty	15,812	17,829
Long-term warranty	\$ 7,763	\$ 7,002

Total warranty expense is classified within cost of revenues and consists of new product warranties issued, costs related to insurance and supplier recoveries, other changes and adjustments to warranties, and customer claims. Warranty expense was as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Total warranty expense	\$ 3,178	\$ 941

### Note 12: Restructuring

#### 2023 Projects

On February 23, 2023, our Board of Directors approved a restructuring plan (the 2023 Projects). The 2023 Projects include activities that continue Itron's efforts to optimize its global supply chain and manufacturing operations, sales and marketing organizations, and other overhead. These projects are expected to be substantially complete by early 2025.

The total expected restructuring costs, the restructuring costs recognized, and the remaining expected restructuring costs related to the 2023 Projects were as follows:

<i>In thousands</i>	<b>Total Expected Costs at March 31, 2024</b>	<b>Costs Recognized in Prior Periods</b>	<b>Costs Recognized During the Three Months Ended March 31, 2024</b>	<b>Expected Remaining Costs to be Recognized at March 31, 2024</b>
Employee severance costs	\$ 42,803	\$ 43,347	\$ (544)	\$ —
Asset impairments & net loss (gain) on sale or disposal	1,169	1,130	39	—
Other restructuring costs	7,539	4,051	1,038	2,450
Total	\$ 51,511	\$ 48,528	\$ 533	\$ 2,450

#### 2021 Projects

On October 29, 2021, our Board of Directors approved a restructuring plan (the 2021 Projects), which in conjunction with the announcement of the sale of certain Gas product lines from our Device Solutions manufacturing and business operations in Europe and North America to Dresser Utility Solutions, includes activities to drive reductions in certain locations and functional support areas. These projects are expected to be substantially complete by the end of 2024.

The total expected restructuring costs, the restructuring costs recognized, and the remaining expected restructuring costs related to the 2021 Projects were as follows:

<i>In thousands</i>	Total Expected Costs at March 31, 2024	Costs Recognized in Prior Periods	Adjustments Recognized During the Three Months Ended March 31, 2024	Expected Remaining Costs to be Recognized at March 31, 2024
Employee severance costs	\$ 34,671	\$ 34,821	\$ (150)	\$ —
Asset impairments & net loss (gain) on sale or disposal	8,146	8,379	(233)	—
Other restructuring costs	5,427	3,729	48	1,650
Total	\$ 48,244	\$ 46,929	\$ (335)	\$ 1,650

The following table summarizes the activity within the restructuring related balance sheet accounts for the 2023 Projects and the 2021 Projects during the three months ended March 31, 2024:

<i>In thousands</i>	Accrued Employee Severance	Asset Impairments & Net Loss (Gain) on Sale or Disposal	Other Accrued Costs	Total
Beginning balance, January 1, 2024	\$ 68,698	\$ —	\$ 3,678	\$ 72,376
Costs charged to expense	(694)	(194)	1,086	198
Cash payments	(4,899)	(13)	(1,299)	(6,211)
Cash receipts	—	—	—	—
Net assets disposed and impaired	—	207	—	207
Effect of change in exchange rates	(1,367)	—	(16)	(1,383)
Ending balance, March 31, 2024	\$ 61,738	\$ —	\$ 3,449	\$ 65,187

Asset impairments are determined at the asset group level. Revenues and net operating income from the activities we have exited or will exit under the restructuring projects are not material to our operating segments or consolidated results.

Certain of Itron's employees are represented by unions or works councils, which requires consultation, and potential restructuring projects may be subject to regulatory approval, both of which could impact the timing of planned savings in certain jurisdictions.

Other restructuring costs include expenses for employee relocation, professional fees associated with employee severance, costs to exit the facilities once the operations in those facilities have ceased, and other costs associated with the liquidation of any affected legal entities. Costs associated with restructuring activities are generally presented in the Consolidated Statements of Operations as restructuring, except for certain costs associated with inventory write-downs, which are classified within cost of revenues, and accelerated depreciation expense, which is recognized according to the use of the asset. Restructuring expense is recognized within the Corporate unallocated segment and does not impact the results of our operating segments.

The current portions of restructuring liabilities were \$23.7 million and \$21.0 million as of March 31, 2024 and December 31, 2023 and are classified within other current liabilities on the Consolidated Balance Sheets. The long-term portions of restructuring liabilities were \$41.5 million and \$51.4 million as of March 31, 2024 and December 31, 2023. The long-term portions of restructuring liabilities are classified within other long-term obligations on the Consolidated Balance Sheets and include severance accruals and facility exit costs.

### Note 13: Shareholders' Equity

#### Preferred Stock

We have authorized the issuance of 10 million shares of preferred stock with no par value. In the event of a liquidation, dissolution, or winding up of the affairs of the corporation, whether voluntary or involuntary, the holders of any outstanding preferred stock would be entitled to be paid a preferential amount per share to be determined by the Board of Directors prior to any payment to holders of common stock. There was no preferred stock issued or outstanding at March 31, 2024 or December 31, 2023.

### Stock Repurchase Program

Effective May 11, 2023, Itron's Board of Directors authorized a share repurchase up to \$100 million of our common stock over an 18-month period (the 2023 Stock Repurchase Program). Repurchases will be made in the open market pursuant to the terms of any Rule 10b5-1 plans that we may enter into, and in accordance with applicable securities laws. The repurchase program is intended to comply with Rule 10b-18 promulgated under the Securities Exchange Act of 1934, as amended. Depending on market conditions and other factors, these repurchases may be commenced or suspended from time to time without prior notice. There have been no repurchases under the 2023 Stock Repurchase Program through May 2, 2024.

### Convertible Note Hedge Transactions

We paid an aggregate amount of \$84.1 million for the convertible note hedge transactions. The convertible note hedge transactions cover, subject to anti-dilution adjustments substantially similar to those in the convertible notes, approximately 3.7 million shares of our common stock, the same number of shares initially underlying the convertible notes, at a strike price of approximately \$126.00, subject to customary adjustments. The convertible note hedge transactions will expire upon the maturity of the convertible notes, subject to earlier exercise or termination. The convertible note hedge transactions are expected generally to reduce the potential dilutive effect of the conversion of our convertible notes and/or offset any cash payments we are required to make in excess of the principal amount of the converted notes, as the case may be, in the event that the market price per share of our common stock, as measured under the terms of the convertible note hedge transactions, is greater than the strike price of the convertible note hedge transactions. The convertible note hedge transactions meet the criteria in Accounting Standards Codification (ASC) 815-40 to be classified within Stockholders' Equity, and therefore the convertible note hedge transactions are not revalued after their issuance.

We made a tax election to integrate the convertible notes and the call options. We are retaining the identification statements in our books and records, together with a schedule providing the accruals on the synthetic debt instruments. The accounting impact of this tax election makes the call options deductible as original issue discount for tax purposes over the term of the convertible notes, and results in a \$20.6 million deferred tax asset recognized through equity.

### Warrant Transactions

In addition, concurrently with entering into the convertible note hedge transactions, we separately entered into privately-negotiated warrant transactions (the warrant transactions), whereby we sold to the counterparties warrants to acquire, collectively, subject to anti-dilution adjustments, 3.7 million shares of our common stock at an initial strike price of \$180.00 per share, which represents a premium of 100% over the public offering price in the common stock issuance. We received aggregate proceeds of \$45.3 million from the warrant transactions with the counterparties, with such proceeds partially offsetting the costs of entering into the convertible note hedge transactions. The warrants expire in June 2026. If the market value per share of our common stock, as measured under the warrant transactions, exceeds the strike price of the warrants, the warrants will have a dilutive effect on our earnings per share, unless we elect, subject to certain conditions, to settle the warrants in cash. The warrants meet the criteria in ASC 815-40 to be classified within Stockholders' Equity, and therefore the warrants are not revalued after issuance.

### Accumulated Other Comprehensive Income (Loss) (AOCI)

The changes in the components of AOCI, net of tax, were as follows:

<i>In thousands</i>	Foreign Currency Translation Adjustments	Net Unrealized Gain (Loss) on Derivative Instruments	Net Unrealized Gain (Loss) on Nonderivative Instruments	Pension Benefit Obligation Adjustments	Accumulated Other Comprehensive Income (Loss)
Balances at January 1, 2023	\$ (83,193)	\$ (210)	\$ (14,380)	\$ 3,109	\$ (94,674)
OCI before reclassifications	7,225	—	—	—	7,225
Amounts reclassified from AOCI	—	—	—	(106)	(106)
Total other comprehensive income (loss)	7,225	—	—	(106)	7,119
Balances at March 31, 2023	<u>\$ (75,968)</u>	<u>\$ (210)</u>	<u>\$ (14,380)</u>	<u>\$ 3,003</u>	<u>\$ (87,555)</u>
Balances at January 1, 2024	\$ (67,643)	\$ (210)	\$ (14,380)	\$ 1,043	\$ (81,190)
OCI before reclassifications	(10,851)	—	—	—	(10,851)
Amounts reclassified from AOCI	—	—	—	(57)	(57)
Total other comprehensive income (loss)	(10,851)	—	—	(57)	(10,908)
Balances at March 31, 2024	<u>\$ (78,494)</u>	<u>\$ (210)</u>	<u>\$ (14,380)</u>	<u>\$ 986</u>	<u>\$ (92,098)</u>

The before-tax, income tax (provision) benefit, and net-of-tax amounts related to each component of other comprehensive income (OCI) were as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
<b>Before-tax amount</b>		
Foreign currency translation adjustment	\$ (10,908)	\$ 7,227
Net defined benefit plan (gain) loss reclassified to net income (loss)	(51)	(106)
<b>Total other comprehensive income (loss), before tax</b>	<b>\$ (10,959)</b>	<b>\$ 7,121</b>
<b>Tax (provision) benefit</b>		
Foreign currency translation adjustment	\$ 57	\$ (2)
Net defined benefit plan (gain) loss reclassified to net income (loss)	(6)	—
<b>Total other comprehensive income (loss) tax (provision) benefit</b>	<b>\$ 51</b>	<b>\$ (2)</b>
<b>Net-of-tax amount</b>		
Foreign currency translation adjustment	\$ (10,851)	\$ 7,225
Net defined benefit plan (gain) loss reclassified to net income (loss)	(57)	(106)
<b>Total other comprehensive income (loss), net of tax</b>	<b>\$ (10,908)</b>	<b>\$ 7,119</b>

#### **Note 14: Fair Value of Financial Instruments**

The fair values at March 31, 2024 and December 31, 2023 do not reflect subsequent changes in the economy, interest rates, tax rates, and other variables that may affect the determination of fair value.

<i>In thousands</i>	<b>March 31, 2024</b>		<b>December 31, 2023</b>	
	<b>Carrying Amount</b>	<b>Fair Value</b>	<b>Carrying Amount</b>	<b>Fair Value</b>
<b>Credit facility</b>				
Multicurrency revolving line of credit	\$ —	\$ —	\$ —	\$ —
Convertible notes	455,400	463,620	454,827	423,476

The following methods and assumptions were used in estimating fair values:

*Cash and cash equivalents:* Due to the liquid nature of these instruments, the carrying amount approximates fair value (Level 1).

*Credit facility - multicurrency revolving line of credit:* The revolver is not traded publicly. The fair values, which are determined based upon a hypothetical market participant, are calculated using a discounted cash flow model with Level 2 inputs, including estimates of incremental borrowing rates for debt with similar terms, maturities, and credit profiles. Refer to Note 6: Debt for a further discussion of our debt.

*Convertible notes:* The convertible notes are not listed on any securities exchange but may be actively traded. The fair value is estimated using Level 1 inputs, as it is based on quoted prices for these instruments in active markets.

*Derivatives:* Each derivative asset and liability has a carrying value equal to fair value. The fair values of our derivative instruments are determined using the income approach and significant other observable inputs (and are classified as Level 2 in the fair value hierarchy). We have used observable market inputs based on the type of derivative and the nature of the underlying instrument. The key inputs include foreign exchange spot and forward rates, all of which are available in an active market. We have utilized the mid-market pricing convention for these inputs.

**Note 15: Segment Information**

We operate under the Itron brand worldwide and manage and report under three operating segments: Device Solutions, Networked Solutions, and Outcomes.

We have three GAAP measures of segment performance: revenues, gross profit (gross margin), and operating income (operating margin). Intersegment revenues are minimal. Certain operating expenses are allocated to the operating segments based upon internally established allocation methodologies. Corporate operating expenses, interest income, interest expense, other income (expense), and the income tax provision (benefit) are neither allocated to the segments, nor are they included in the measure of segment performance. Goodwill impairment charges are recognized in Corporate unallocated. In addition, we allocate only certain production assets and intangible assets to our operating segments. We do not manage the performance of the segments on a balance sheet basis.

**Segment Products**

*Device Solutions* – This segment primarily includes hardware products used for measurement, control, or sensing. These products generally do not have communications capability or may be designed for use with non-Itron systems. Examples from the Device Solutions portfolio include: standard endpoints that are shipped without Itron communications, such as our standard gas, electricity, and water meters for a variety of global markets and adhering to regulations and standards within those markets, as well as our heat and allocation products; communicating meters that are not a part of an Itron end-to-end solution and designed to meet market requirements; and the implementation and installation of said hardware products.

*Networked Solutions* – This segment primarily includes a combination of communicating devices (e.g., smart meters, modules, endpoints, and sensors), network infrastructure, and associated head-end management and application software designed and sold as a complete solution for acquiring and transporting robust application-specific data. Networked Solutions includes products and software for the implementation, installation, and management of communicating devices and data networks. The Industrial Internet of Things (IIoT) solutions supported by this segment include automated meter reading (AMR); advanced metering infrastructure (AMI) for electricity, water and gas; distributed energy resource management (DERMs); smart grid and distribution automation; smart street lighting; and leak detection and applications for both gas and water systems. Our IIoT platform allows utility and smart city applications to be run and managed on a flexible multi-purpose network.

*Outcomes* – This segment primarily includes our value-added, enhanced software and services, artificial intelligence, and machine learning in which we enable grid edge intelligence and manage, organize, analyze, and interpret raw, anonymized data to improve decision making, maximize operational profitability, enhance resource efficiency, improve grid analytics, and deliver results for consumers, utilities, and smart cities. Outcomes supports high-value use cases, such as data management, grid operations, distributed intelligence, AMI operations, gas distribution and safety, water operations management, revenue assurance, DERMs, energy forecasting, consumer engagement, smart payment, and fleet energy resource management. Utilities leverage these outcomes to unlock the capabilities of their networks and devices, improve the productivity of their workforce, increase the reliability of their operations, manage and optimize the proliferation of distributed energy resources (DERs), address grid complexity, and enhance the customer experience. Revenue from these offerings are primarily recurring in nature and would include any direct management of Device Solutions, Networked Solutions, and other third-parties' products on behalf of our end customers.



Revenues, gross profit, and operating income (loss) associated with our operating segments were as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
<b>Product revenues</b>		
Device Solutions	\$ 125,908	\$ 117,451
Networked Solutions	381,305	281,470
Outcomes	20,609	17,403
Total Company	<u>\$ 527,822</u>	<u>\$ 416,324</u>
<b>Service revenues</b>		
Device Solutions	\$ 844	\$ 803
Networked Solutions	26,211	31,998
Outcomes	48,565	45,493
Total Company	<u>\$ 75,620</u>	<u>\$ 78,294</u>
<b>Total revenues</b>		
Device Solutions	\$ 126,752	\$ 118,254
Networked Solutions	407,516	313,468
Outcomes	69,174	62,896
Total Company	<u>\$ 603,442</u>	<u>\$ 494,618</u>
<b>Gross profit</b>		
Device Solutions	\$ 30,064	\$ 23,713
Networked Solutions	151,025	105,776
Outcomes	24,290	26,879
Total Company	<u>\$ 205,379</u>	<u>\$ 156,368</u>
<b>Operating income (loss)</b>		
Device Solutions	\$ 21,703	\$ 14,078
Networked Solutions	116,678	74,956
Outcomes	9,091	12,911
Corporate unallocated	(84,672)	(112,338)
Total Company	<u>62,800</u>	<u>(10,393)</u>
Total other income (expense)	2,416	(1,714)
Income (loss) before income taxes	<u>\$ 65,216</u>	<u>\$ (12,107)</u>

For the three months ended March 31, 2024 and 2023, no single customer represented more than 10% of total company revenue.

Revenues by region were as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
United States and Canada	\$ 482,096	\$ 372,842
Europe, Middle East, and Africa	98,656	98,744
Asia Pacific	22,690	23,032
Total Company	\$ 603,442	\$ 494,618

Depreciation expense is allocated to the operating segments based upon each segment's use of the assets. All amortization expense is recognized within Corporate unallocated. Depreciation and amortization of intangible assets expense associated with our operating segments was as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Device Solutions	\$ 2,598	\$ 3,262
Networked Solutions	4,018	4,131
Outcomes	1,456	1,254
Corporate unallocated	4,672	5,816
Total Company	\$ 12,744	\$ 14,463

## Note 16: Revenues

A summary of significant net changes in the contract assets and the contract liabilities balances during the period is as follows:

<i>In thousands</i>	<b>Contract Liabilities, Less Contract Assets</b>
Beginning balance, January 1, 2024	\$ 82,885
Revenues recognized from beginning contract liability	(49,530)
Cumulative catch-up adjustments	834
Increases due to amounts collected or due	108,004
Revenues recognized from current period increases	(25,023)
Other	(595)
Ending balance, March 31, 2024	\$ 116,575

On January 1, 2024, total contract assets were \$80.1 million and total contract liabilities were \$163.0 million. On March 31, 2024, total contract assets were \$83.8 million and total contract liabilities were \$200.3 million. The contract assets primarily relate to contracts that include a retention clause and allocations related to contracts with multiple performance obligations. The contract liabilities primarily relate to deferred revenue, such as extended warranty and maintenance agreements. The cumulative catch-up adjustments relate to contract modifications, measure-of-progress changes, and changes in the estimate of the transaction price.

### *Transaction price allocated to the remaining performance obligations*

Total transaction price allocated to remaining performance obligations represents committed but undelivered products and services for contracts and purchase orders at period end. Twelve-month remaining performance obligations represent the portion of total transaction price allocated to remaining performance obligations that we estimate will be recognized as revenue over the next 12 months. Total transaction price allocated to remaining performance obligations is not a complete measure of our future revenues as we also receive orders where the customer may have legal termination rights but are not likely to terminate.

Total transaction price allocated to remaining performance obligations related to contracts is approximately \$1.8 billion for the next 12 months and approximately \$1.8 billion for periods longer than 12 months. The total remaining performance obligations consist of product and service components. The service component relates primarily to maintenance agreements for which customers pay a full year's maintenance in advance, and service revenues are generally recognized over the service period. Total transaction price allocated to remaining performance obligations also includes our extended warranty contracts, for which

revenue is recognized over the extended warranty period, and hardware, which is recognized as units are delivered. The estimate of when remaining performance obligations will be recognized requires significant judgment.

*Cost to obtain a contract and cost to fulfill a contract with a customer*

Cost to obtain a contract and costs to fulfill a contract were capitalized and amortized using a systematic rational approach to align with the transfer of control of underlying contracts with customers. While amounts were capitalized, they are not material.

*Disaggregation of revenue*

Refer to Note 15: Segment Information and the Consolidated Statements of Operations for disclosure regarding the disaggregation of revenue into categories, which depict how revenue and cash flows are affected by economic factors. Specifically, our operating segments and geographical regions as disclosed, and categories for products, which include hardware and software and services, are presented.

**Note 17: Business Combination**

*Elpis2, Inc.*

On March 1, 2024, we completed the acquisition of 100% of the shares of Elpis Squared, a privately held software and services company. This acquisition provides value to Itron through the leverage of Elpis Squared's utility grid analytics, services, and operational software platforms to enhance Itron's Outcomes offerings. The acquisition was deemed a business acquisition. The sales, results of operations, and acquisition-related costs associated with the acquisition were not material.

The preliminary purchase price for this acquisition is \$34.1 million, with adjustment for the final working capital amount, to be determined in July 2024. The purchase price was allocated to acquired assets and liabilities assumed, primarily \$15.0 million in finite-lived intangible assets and \$19.7 million in goodwill. Since this was a stock acquisition, none of the goodwill is deductible for tax purposes. The purchase was funded through cash on hand. Refer to Note 4: Intangible Assets and Liabilities and Note 5: Goodwill for additional information.

**Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and notes included in this report and with the consolidated financial statements and the notes thereto for the fiscal year ended December 31, 2023 filed with the Securities and Exchange Commission (SEC) in our Annual Report on Form 10-K on February 26, 2024 (2023 Annual Report).

The objective of Management's Discussion and Analysis is to provide our assessment of the financial condition and results of operations, including an evaluation of our liquidity and capital resources along with material events occurring during the year. The discussion and analysis focuses on material events and uncertainties known to management that are reasonably likely to cause reported financial information not to be necessarily indicative of future operating results or of future financial condition. In addition, we address matters that are reasonably likely, based on management's assessment, to have a material impact on future operations. We expect the analysis will enhance a reader's understanding of our financial condition, cash flows, and other changes in financial condition and results of operations.

Documents we provide to the SEC are available free of charge under the Investors section of our website at <https://www.itron.com> as soon as practicable after they are filed with or furnished to the SEC. In addition, these documents are available at the SEC's website (<https://www.sec.gov>).

**Certain Forward-Looking Statements**

*This report contains, and our officers and representatives may from time to time make, "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements are neither historical factors nor assurances of future performance. These statements are based on our expectations about, among others, revenues, operations, financial performance, earnings, liquidity, earnings per share, cash flows and restructuring activities including headcount reductions and other cost savings initiatives. This document reflects our current strategy, plans and expectations and is based on information currently available as of the date of this Quarterly Report on Form 10-Q. When we use words such as "expect", "intend", "anticipate", "believe", "plan", "goal", "seek", "project", "estimate", "future", "strategy", "objective", "may", "likely", "should", "will", "will continue", and similar expressions, including related to future periods, they are intended to identify forward-looking statements. Forward-looking statements rely on a number of assumptions and estimates. Although we believe the estimates and assumptions upon which these forward-looking statements are based are reasonable, any of these estimates or assumptions could prove to be inaccurate and the*

*forward-looking statements based on these estimates and assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Actual results and trends in the future may differ materially from those suggested or implied by the forward-looking statements depending on a variety of factors. Therefore, you should not rely on any of these forward-looking statements. Some of the factors that we believe could affect our results include our ability to execute on our restructuring plans, our ability to achieve estimated cost savings, the rate and timing of customer demand for our products, rescheduling of current customer orders, changes in estimated liabilities for product warranties, adverse impacts of litigation, changes in laws and regulations, our dependence on new product development and intellectual property, future acquisitions, changes in estimates for stock-based and bonus compensation, increasing volatility in foreign exchange rates, international business risks, uncertainties caused by adverse economic conditions, including without limitation those resulting from extraordinary events or circumstances and other factors that are more fully described in Part I, Item 1A: Risk Factors included in our 2023 Annual Report and other reports on file with the SEC. We undertake no obligation to update or revise any forward-looking statement, whether written or oral.*

## Overview

We are a technology, solutions, and service company, and we are a leader in the Industrial Internet of Things (IIoT). We offer solutions that enable utilities and municipalities to safely, securely, and reliably operate their critical infrastructure. Our solutions include the deployment of smart networks, software, services, devices, sensors, and data analytics that allow our customers to manage assets, secure revenue, lower operational costs, improve customer service, improve safety, and enable efficient management of valuable resources. Our comprehensive solutions and data analytics address the unique challenges facing the energy, water, and municipality sectors, including increasing demand on resources, non-technical loss, leak detection, environmental and regulatory compliance, and improved operational reliability.

We operate under the Itron brand worldwide and manage and report under three operating segments: Device Solutions, Networked Solutions, and Outcomes. The product and operating definitions of the three segments are as follows:

*Device Solutions* – This segment primarily includes hardware products used for measurement, control, or sensing. These products generally do not have communications capability or may be designed for use with non-Itron systems. Examples from the Device Solutions portfolio include: standard endpoints that are shipped without Itron communications, such as our standard gas, electricity, and water meters for a variety of global markets and adhering to regulations and standards within those markets, as well as our heat and allocation products; communicating meters that are not a part of an Itron end-to-end solution and designed to meet market requirements; and the implementation and installation of said hardware products.

*Networked Solutions* – This segment primarily includes a combination of communicating devices (e.g., smart meters, modules, endpoints, and sensors), network infrastructure, and associated head-end management and application software designed and sold as a complete solution for acquiring and transporting robust application-specific data. Networked Solutions includes products and software for the implementation, installation, and management of communicating devices and data networks. The IIoT solutions supported by this segment include automated meter reading (AMR); advanced metering infrastructure (AMI) for electricity, water and gas; distributed energy resource management (DERMs); smart grid and distribution automation; smart street lighting; and leak detection and applications for both gas and water systems. Our IIoT platform allows utility and smart city applications to be run and managed on a flexible multi-purpose network.

*Outcomes* – This segment primarily includes our value-added, enhanced software and services, artificial intelligence, and machine learning in which we enable grid edge intelligence and manage, organize, analyze, and interpret raw, anonymized data to improve decision making, maximize operational profitability, enhance resource efficiency, improve grid analytics, and deliver results for consumers, utilities, and smart cities. Outcomes supports high-value use cases, such as data management, grid operations, distributed intelligence, AMI operations, gas distribution and safety, water operations management, revenue assurance, DERMs, energy forecasting, consumer engagement, smart payment, and fleet energy resource management. Utilities leverage these outcomes to unlock the capabilities of their networks and devices, improve the productivity of their workforce, increase the reliability of their operations, manage and optimize the proliferation of distributed energy resources (DERs), address grid complexity, and enhance the customer experience. Revenue from these offerings are primarily recurring in nature and would include any direct management of Device Solutions, Networked Solutions, and other third-parties' products on behalf of our end customers.

We have three measures of segment performance: revenues, gross profit (margin), and operating income (margin). Intersegment revenues are minimal. Certain operating expenses are allocated to the operating segments based upon internally established allocation methodologies. Interest income, interest expense, other income (expense), the income tax provision (benefit), and

certain corporate operating expenses are neither allocated to the segments nor included in the measures of segment performance.

#### *Non-GAAP Measures*

To supplement our consolidated financial statements, which are prepared in accordance with accounting principles generally accepted in the United States (GAAP), we use certain adjusted or non-GAAP financial measures, including non-GAAP operating expense, non-GAAP operating income, non-GAAP net income, non-GAAP diluted earnings per share (EPS), adjusted EBITDA, free cash flow, and constant currency. We provide these non-GAAP financial measures because we believe they provide greater transparency and represent supplemental information used by management in its financial and operational decision making. We exclude certain costs in our non-GAAP financial measures as we believe the net result is a measure of our core business. We believe these measures facilitate operating performance comparisons from period to period by eliminating potential differences caused by the existence and timing of certain expense items that would not otherwise be apparent on a GAAP basis. Non-GAAP performance measures should be considered in addition to, and not as a substitute for, results prepared in accordance with GAAP. We strongly encourage investors and shareholders to review our financial statements and publicly-filed reports in their entirety and not to rely on any single financial measure. Our non-GAAP financial measures may be different from those reported by other companies.

In our discussions of the operating results below, we may refer to the impact of foreign currency exchange rate fluctuations, which are references to the differences between the foreign currency exchange rates we use to convert operating results from local currencies into U.S. dollars for reporting purposes. We also use the term "constant currency", which represents results adjusted to exclude foreign currency exchange rate impacts. We calculate the constant currency change as the difference between the current period results translated using the current period currency exchange rates and the comparable prior period's results restated using current period currency exchange rates. We believe the reconciliations of changes in constant currency provide useful supplementary information to investors in light of fluctuations in foreign currency exchange rates.

Refer to the *Non-GAAP Measures* section below on pages 40-43 for information about these non-GAAP measures and the detailed reconciliation of items that impacted non-GAAP operating expenses, non-GAAP operating income, non-GAAP net income, non-GAAP diluted EPS, adjusted EBITDA, and free cash flow in the periods presented.

#### **Total Company Highlights**

*Highlights and significant developments for the three months ended March 31, 2024 compared with the three months ended March 31, 2023*

- Revenues were \$603.4 million compared with \$494.6 million in 2023, an increase of \$108.8 million, or 22%
- Gross margin was 34.0% compared with 31.6% in 2023
- Operating expenses decreased \$24.2 million, or 15%, compared with 2023
- Net income attributable to Itron, Inc. was \$51.7 million compared with net loss of \$11.8 million in 2023
- GAAP diluted EPS increased by \$1.38 to a diluted income per share of \$1.12 in 2024
- Non-GAAP net income attributable to Itron, Inc. was \$57.3 million compared with \$22.4 million in 2023
- Non-GAAP diluted EPS was \$1.24, an increase of \$0.75 compared with 2023
- Adjusted EBITDA was \$76.5 million compared with \$39.5 million in 2023
- Total backlog was \$4.3 billion and twelve-month backlog was \$1.9 billion at March 31, 2024, compared with \$4.5 billion and \$1.9 billion at March 31, 2023

#### *Business Acquisition*

On March 1, 2024, we completed the acquisition of 100% of the shares of Elpis Squared, a privately held software and services company. This acquisition provides value to Itron through the leverage of Elpis Squared's utility grid analytics, services, and operational software platforms to enhance Itron's Outcomes offerings. The acquisition was deemed a business acquisition. The sales, results of operations, and acquisition-related costs associated with the acquisition were not material. The preliminary purchase price for this acquisition is \$34.1 million, with adjustment for the final working capital amount, to be determined in July 2024. The purchase price was allocated to acquired assets and liabilities assumed, primarily \$15.0 million in finite-lived intangible assets and \$19.7 million in goodwill. Since this was a stock acquisition, none of the goodwill is deductible for tax purposes. The purchase was funded through cash on hand.

#### *Global Geopolitical and Economic Supply Chain Risk*

Global economic impacts, such as pandemics and various ongoing conflicts around the world, may create disruption in customer demand and global supply chains, resulting in market volatility, which our management continues to monitor. In the

aftermath of these types of events, global supply chains, including labor, struggle to keep pace with rapidly changing demand. While we have had improvements since 2022 levels, our ability to obtain adequate supply of semiconductor components has impacted our ability to service customer demand in a timely manner. The temporary imbalance in supply and demand creates business uncertainties that include costs and availability. Efforts continue with suppliers to improve supply resiliency, including the approval of alternate sources. Recently, inflation in our raw materials and component costs, freight charges, and labor costs have increased above historical levels due to, among other things, the continuing impacts of the uncertain economic environment. We may or may not be able to fully recover these increased costs through pricing actions with our customers. Currently, we have not identified any significant decrease in long-term customer demand for our products and services. Certain of our customer projects have experienced delays in deliveries, with revenues originally forecasted in prior periods shifting to future periods. For more information on risks associated with global economic challenges, please see our risk in Part I, Item 1A: Risk Factors in our 2023 Annual Report.

While we have limited direct business exposure in areas with current conflict, such as Ukraine and Israel, military actions globally and any resulting sanctions could adversely affect the global economy, as well as further disrupt the supply chain. A major disruption in the global economy and supply chain could have a material adverse effect on our business, prospects, financial condition, results of operations, and cash flows. The extent and duration of the military action, sanctions, and resulting market and/or supply disruptions are impossible to predict but could be substantial, and our management continues to monitor these events closely.

**Total Company GAAP and Non-GAAP Highlights and Endpoints Under Management:**

<i>In thousands, except margin and per share data</i>	<b>Three Months Ended March 31,</b>		
	<b>2024</b>	<b>2023</b>	<b>% Change</b>
<b>GAAP</b>			
<b>Revenues</b>			
Product revenues	\$ 527,822	\$ 416,324	27%
Service revenues	75,620	78,294	(3)%
Total revenues	603,442	494,618	22%
Gross profit	205,379	156,368	31%
Operating expenses	142,579	166,761	(15)%
Operating income (loss)	62,800	(10,393)	NM
Other income (expense)	2,416	(1,714)	NM
Income tax benefit (provision)	(13,429)	70	NM
Net income (loss) attributable to Itron, Inc.	51,721	(11,836)	NM
<b>Non-GAAP<sup>(1)</sup></b>			
Non-GAAP operating expenses	\$ 138,054	\$ 125,041	10%
Non-GAAP operating income	67,325	31,327	115%
Non-GAAP net income attributable to Itron, Inc.	57,291	22,382	156%
Adjusted EBITDA	76,480	39,468	94%
<b>GAAP Margins and Earnings Per Share</b>			
<b>Gross margin</b>			
Product gross margin	32.4 %	28.6 %	
Service gross margin	45.3 %	47.8 %	
Total gross margin	34.0 %	31.6 %	
Operating margin	10.4 %	(2.1)%	
Net income (loss) per common share - Basic	\$ 1.13	\$ (0.26)	
Net income (loss) per common share - Diluted	\$ 1.12	\$ (0.26)	
<b>Non-GAAP Earnings Per Share<sup>(1)</sup></b>			
Non-GAAP diluted EPS	\$ 1.24	\$ 0.49	

<sup>(1)</sup> These measures exclude certain expenses that we do not believe are indicative of our core operating results. See pages 40-43 for information about these non-GAAP measures and reconciliations to the most comparable GAAP measures.

**Definition of an Endpoint Under Management**

An "endpoint under management" is a unique endpoint, or data from that endpoint, which Itron manages via our networked platform or a third party's platform that is connected to one or multiple types of endpoints. Itron's management of an endpoint occurs when on behalf of our client, we manage one or more of the physical endpoints, operating system, data, application, data analytics, and/or outcome deriving from this unique endpoint. Itron has the ability to monitor and/or manage endpoints or the data from the endpoints via Network-as-a-Service (NaaS), Software-as-a-Service (SaaS), and/or a licensed offering at a remote location designated by our client. Our offerings typically, but not exclusively, provide an Itron product or Itron certified partner product to our clients that has the capability of one-way communication or two-way communication of data that may include remote product configuration and upgradability. Examples of these offerings include our Temetra, OpenWay®, OpenWay® Riva and Gen X.

This metric primarily includes Itron or third-party endpoints deployed within the electricity, water, and gas utility industries, as well as within cities and municipalities around the globe. Endpoints under management also include smart communication modules and network interface cards (NICs) within Itron's platforms. At times, these NICs are communicating modules that

were sold separately from an Itron product directly to our customers or to third party manufacturers for use in endpoints such as electric, water, and gas meters; streetlights and other types of IIoT sensors and actuators; sensors and other capabilities that the end customer would like Itron to connect and manage on their behalf.

The "endpoint under management" metric only accounts for the specific, unique endpoint itself, though that endpoint may have multiple applications, services, outcomes, and higher margin recurring offerings associated with it. This metric does not reflect the multi-application value that can be derived from the individual endpoint itself. Additionally, this metric excludes those endpoints that are non-communicating, non-Itron system hardware component sales or licensed applications that Itron does not manage the unit or the data from that unit directly.

While the one-time sale of the platform and endpoints are primarily delivered via our Networked Solutions segment, our enhanced solutions, on-going monitoring, maintenance, software, analytics, and distributed intelligent applications are predominantly recognized in our Outcomes segment. We anticipate the opportunity to increase our penetration of Outcomes applications, software, and managed applications will increase as our endpoints under management increases. Management believes using the endpoints under management metric enhances insight of the strategic and operational direction of our Networked Solutions and Outcomes segments to serve clients for years after their one-time installation of an endpoint.

A summary of our endpoints under management is as follows:

<i>Units in thousands</i>	<b>As of March 31,</b>	
	<b>2024</b>	<b>2023</b>
Endpoints under management	100,671	92,410

## Results of Operations

### Revenues and Gross Margin

The actual results of and effects of changes in foreign currency exchange rates on revenues and gross profit were as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>		<b>Effect of Changes in Foreign Currency Exchange Rates</b>	<b>Constant Currency Change</b>	<b>Total Change</b>
	<b>2024</b>	<b>2023</b>			
<b>Total Company</b>					
Revenues	\$ 603,442	\$ 494,618	\$ 1,200	\$ 107,624	\$ 108,824
Gross profit	205,379	156,368	227	48,784	49,011

#### *Revenues - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Total revenues increased \$108.8 million, or 22%, compared with the same period in 2023. Product revenues increased by \$111.5 million, and service revenues decreased by \$2.7 million. Device Solutions increased by \$8.5 million; Networked Solutions increased by \$94.0 million; and Outcomes increased by \$6.3 million when compared with the same period last year. Changes in exchange rates favorably impacted total revenues by \$1.2 million, of which \$1.0 million favorably impacted Device Solutions.

#### *Gross Margin - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Gross margin was 34.0%, compared with 31.6% in 2023. Product sales gross margin increased to 32.4%, compared with 28.6% in 2023, and gross margin on service revenues decreased to 45.3%, compared with 47.8% in 2023.

Refer to Operating Segment Results section below for further detail on total company revenues and gross margin.



## Operating Expenses

The actual results of and effects of changes in foreign currency exchange rates on operating expenses were as follows:

<i>In thousands</i>	Three Months Ended March 31,		Effect of Changes in Foreign Currency Exchange Rates	Constant Currency Change	Total Change
	2024	2023			
<b>Total Company</b>					
Sales, general and administrative	\$ 85,971	\$ 75,521	\$ 143	\$ 10,307	\$ 10,450
Research and development	52,401	49,565	74	2,762	2,836
Amortization of intangible assets	3,986	5,048	16	(1,078)	(1,062)
Restructuring	198	36,609	23	(36,434)	(36,411)
Loss on sale of business	23	18	—	5	5
Total operating expenses	\$ 142,579	\$ 166,761	\$ 256	\$ (24,438)	\$ (24,182)

Operating expenses decreased \$24.2 million for the three months ended March 31, 2024 as compared with the same period in 2023. This was primarily the result of a \$36.4 million decrease in restructuring costs and a \$1.1 million decrease in amortization of intangible assets. The decrease was partially offset by an increase of \$10.5 million in sales, general and administrative expenses and a \$2.8 million increase in research and development expenses. The increases in sales, general and administrative and research and development expenses were primarily driven by increased labor costs. For additional details, refer to Item 1: Financial Statements (Unaudited), Note 12: Restructuring included in this Quarterly Report on Form 10-Q.

## Other Income (Expense)

The following table shows the components of other income (expense):

<i>In thousands</i>	Three Months Ended March 31,		% Change
	2024	2023	
Interest income	\$ 3,846	\$ 1,818	112%
Amortization of prepaid debt fees	(888)	(889)	—%
Other interest expense	(1,005)	(1,168)	14%
Interest expense	(1,893)	(2,057)	8%
Other income (expense), net	463	(1,475)	NM
Total other income (expense)	\$ 2,416	\$ (1,714)	NM

Total other income (expense) for the three months ended March 31, 2024 was income of \$2.4 million, compared with net expense of \$1.7 million in the same period in 2023. The net other income for the three months ended March 31, 2024, as compared with the same period in 2023, was primarily driven by the \$2.0 million increase in interest income.

## Income Tax Provision

For the three months ended March 31, 2024, our income tax expense was \$13.4 million, compared with an income tax benefit of \$0.1 million for the same period in 2023. While our tax rate for the three months ended March 31, 2024 of 21% is in line with the federal statutory rate of 21%, it is overall impacted by the effect of valuation allowances on deferred tax assets, the forecasted mix of earnings in domestic and international jurisdictions, U.S. taxation of foreign earnings including GILTI (Global Intangible Low-Taxed Income), net of Section 250 deduction, Subpart F income, a benefit related to stock-based compensation, tax credits, state taxes, and uncertain tax positions. Our tax rate for the three months ended March 31, 2023 of 1% differed from the federal statutory rate of 21% due to the impact of valuation allowances on deferred tax assets, the forecasted mix of earnings in domestic and international jurisdictions, U.S. taxation of foreign earnings including GILTI (Global Intangible Low Taxed Income), net of Section 250 deduction, Subpart F income, an expense related to stock-based compensation, tax credits, and uncertain tax positions.

Beginning January 1, 2022, the Tax Cuts and Jobs Act of 2017 eliminated the option to deduct research and development expenditures currently and requires taxpayers to capitalize and amortize them over five or fifteen years, dependent upon the geography in which the expenditures are incurred. Although Congress has considered legislation that would defer, modify, or

repeal the capitalization and amortization requirement, as of year-end no such deferral has been passed. The income tax provision has been prepared according to currently enacted tax legislation, including the effect of guidance issued in December 2023 that provided clarity regarding research providers and recipients.

In August 2022, the Inflation Reduction Act was signed into law, which made a number of changes to the Internal Revenue Code, including adding a 1% excise tax on stock buybacks by publicly traded corporations and a 15% minimum tax on adjusted financial statement income of certain large companies. We are subject to the new 1% excise tax beginning January 1, 2023, but the amount will vary depending upon various factors. The 15% minimum tax only applies to corporations with average book income in excess of \$1 billion, therefore it is not currently applicable.

The Organization for Economic Cooperation and Development (OECD) guidance under the Base Erosion and Profit Shifting (BEPS) initiative aims to minimize perceived tax abuses and modernize global tax policy, including the implementation of a global minimum effective tax rate of 15%. In December 2022, the Council of the European Union adopted OECD Pillar 2 for implementation by European Union member states by December 31, 2023. Legislation is in various stages of adoption, from formal legislative proposals to passage into law, in most countries where Itron has significant operations, and is expected to take effect for calendar year 2024. The OECD continues to release more guidance on these rules and framework and we are evaluating the impact to our financial position. These enactments or amendments could adversely affect our tax rate and ultimately result in a negative impact on our operating results and cash flows. Based upon forecast calculations for calendar year 2024, the Company expects to meet the safe harbors in most jurisdictions, and the remaining top-up tax is forecasted to be immaterial.

For additional discussion related to income taxes, see Item 1: Financial Statements (Unaudited), Note 10: Income Taxes included in this Quarterly Report on Form 10-Q.

## Operating Segment Results

For a description of our operating segments, refer to Item 1: Financial Statements (Unaudited), Note 15: Segment Information included in this Quarterly Report on Form 10-Q. The following tables and discussion highlight significant changes in trends or components of each operating segment:

<i>In thousands</i>	Three Months Ended March 31,		
	2024	2023	% Change
<b>Segment revenues</b>			
Device Solutions	\$ 126,752	\$ 118,254	7%
Networked Solutions	407,516	313,468	30%
Outcomes	69,174	62,896	10%
Total revenues	<u>\$ 603,442</u>	<u>\$ 494,618</u>	22%

<i>In thousands</i>	Three Months Ended March 31,			
	2024		2023	
	Gross Profit	Gross Margin	Gross Profit	Gross Margin
<b>Segment gross profit and margin</b>				
Device Solutions	\$ 30,064	23.7%	\$ 23,713	20.1%
Networked Solutions	151,025	37.1%	105,776	33.7%
Outcomes	24,290	35.1%	26,879	42.7%
Total gross profit and margin	<u>\$ 205,379</u>	34.0%	<u>\$ 156,368</u>	31.6%

<i>In thousands</i>	Three Months Ended March 31,		
	2024	2023	% Change
<b>Segment operating expenses</b>			
Device Solutions	\$ 8,361	\$ 9,635	(13)%
Networked Solutions	34,347	30,820	11%
Outcomes	15,199	13,968	9%
Corporate unallocated	84,672	112,338	(25)%
Total operating expenses	<u>\$ 142,579</u>	<u>\$ 166,761</u>	(15)%

<i>In thousands</i>	Three Months Ended March 31,			
	2024		2023	
	Operating Income (Loss)	Operating Margin	Operating Income (Loss)	Operating Margin
<b>Segment operating income (loss) and operating margin</b>				
Device Solutions	\$ 21,703	17.1%	\$ 14,078	11.9%
Networked Solutions	116,678	28.6%	74,956	23.9%
Outcomes	9,091	13.1%	12,911	20.5%
Corporate unallocated	(84,672)	NM	(112,338)	NM
Total operating income (loss) and operating margin	<u>\$ 62,800</u>	10.4%	<u>\$ (10,393)</u>	(2.1)%

### Device Solutions

The effects of changes in foreign currency exchange rates and the constant currency changes in certain Device Solutions segment financial results were as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>		<b>Effect of Changes in Foreign Currency Exchange Rates</b>	<b>Constant Currency Change</b>	<b>Total Change</b>
	<b>2024</b>	<b>2023</b>			
<b>Device Solutions Segment</b>					
Revenues	\$ 126,752	\$ 118,254	\$ 1,002	\$ 7,496	\$ 8,498
Gross profit	30,064	23,713	107	6,244	6,351
Operating expenses	8,361	9,635	21	(1,295)	(1,274)

*Revenues - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Revenues increased \$8.5 million, or 7%. Changes in foreign currency exchange rates favorably impacted revenues by \$1.0 million. The 2024 increase in revenues was driven primarily by increased smart water meter and communication module sales in Europe, Middle East, and Africa.

*Gross Margin - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

For the three months ended March 31, 2024, gross margin was 23.7%, compared with 20.1% for the same period in 2023. The 360 basis point increase over the prior year was primarily due to an improved product mix.

*Operating Expenses - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Operating expenses decreased \$1.3 million, or 13%, for the first three months of 2024, compared with the same period in 2023. The decrease was primarily due to lower product development expenses.

### Networked Solutions

The effects of changes in foreign currency exchange rates and the constant currency changes in certain Networked Solutions segment financial results were as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>		<b>Effect of Changes in Foreign Currency Exchange Rates</b>	<b>Constant Currency Change</b>	<b>Total Change</b>
	<b>2024</b>	<b>2023</b>			
<b>Networked Solutions Segment</b>					
Revenues	\$ 407,516	\$ 313,468	\$ (31)	\$ 94,079	\$ 94,048
Gross profit	151,025	105,776	(63)	45,312	45,249
Operating expenses	34,347	30,820	1	3,526	3,527

*Revenues - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Revenues increased \$94.0 million, or 30%, for the first three months of 2024 compared with the same period in 2023. The increase was primarily from product revenues due to the ramp of ongoing and new deployments and improved component supply enabling us to fulfill more of the previously constrained customer demand.

*Gross Margin - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Gross margin was 37.1% for the 2024 period, compared with 33.7% in 2023. The 340 basis point increase was primarily related to favorable product and solutions volumes and mix.

*Operating Expenses - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Operating expenses increased \$3.5 million, or 11%, for the first three months of 2024, compared with the same period in 2023. The increase was primarily related to higher product development driven by labor costs.

## Outcomes

The effects of changes in foreign currency exchange rates and the constant currency changes in certain Outcomes segment financial results were as follows:

<i>In thousands</i>	Three Months Ended March 31,		Effect of Changes in Foreign Currency Exchange Rates	Constant Currency Change	Total Change
	2024	2023			
<b>Outcomes Segment</b>					
Revenues	\$ 69,174	\$ 62,896	\$ 229	\$ 6,049	\$ 6,278
Gross profit	24,290	26,879	183	(2,772)	(2,589)
Operating expenses	15,199	13,968	10	1,221	1,231

### *Revenues - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Revenues increased \$6.3 million, or 10%, for the first three months of 2024, compared with 2023. This increase was driven by growth in recurring managed services, distributed energy management, and acquisition-related revenue for grid planning.

### *Gross Margin - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Gross margin decreased to 35.1% for the period ending in 2024, compared with 42.7% for last year. The 760 basis point decrease was driven by increased costs for managed services and changes in software and solutions mix.

### *Operating Expenses - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

Operating expenses for the first three months of 2024 increased \$1.2 million, or 9%, compared with the same period last year. This was primarily related to increased research and development investment.

## Corporate Unallocated

### *Corporate Unallocated Expenses - Three months ended March 31, 2024 vs. Three months ended March 31, 2023*

For the first three months of 2024, Corporate unallocated expenses decreased \$27.7 million, or 25%, compared with the 2023 period. This was primarily the result of a \$36.4 million decrease in restructuring costs, as well as a \$1.1 million decrease in amortization of intangible assets. The decreases were offset by a \$9.5 million increase in sales, general and administrative expenses, primarily driven by increased labor costs.

## Bookings and Backlog of Orders

Bookings for a reported period represent customer contracts and purchase orders received during the period for hardware, software, and services that have met certain conditions, such as regulatory and/or contractual approval. Total backlog represents committed but undelivered products and services for contracts and purchase orders at period-end. Twelve-month backlog represents the portion of total backlog that reflects our understanding of customer's desired deployment over the next 12 months. The actual revenue recognized and timing of revenue earned from backlog may vary based on actual currency rates at the time of shipment, availability of critical supply components, and adjusted customer project timing. Backlog is not a complete measure of our future revenues as we also receive book-and-ship orders and frame contracts. Bookings and backlog vary from period to period primarily due to the timing of large project awards. In addition, annual or multi-year contracts are subject to rescheduling due to the long-term nature of the contracts. Certain of our customers have the right to cancel contracts, but we do not have a history of any significant cancellations. Beginning total backlog, plus bookings, minus revenues, will not equal ending total backlog due to miscellaneous contract adjustments, foreign currency fluctuations, and other factors. Total bookings and backlog include certain contracts with a termination for convenience clause, which will not agree to the total transaction price allocated to the remaining performance obligations disclosed in Item 1: Financial Statements (Unaudited), Note 16: Revenues included in this Quarterly Report on Form 10-Q.

Quarter Ended	Quarterly Bookings	Ending Total Backlog	Ending 12-Month Backlog
<i>In millions</i>			
March 31, 2024	\$ 361	\$ 4,272	\$ 1,927
December 31, 2023	839	4,511	2,032
September 30, 2023	413	4,241	2,022
June 30, 2023	475	4,397	2,008
March 31, 2023	428	4,462	1,897

## Financial Condition

### Cash Flow Information

<i>In thousands</i>	Three Months Ended March 31,	
	2024	2023
Net cash provided by operating activities	\$ 41,308	\$ 1,429
Net cash used in investing activities	(41,146)	(7,658)
Net cash provided by (used in) financing activities	1,077	(95)
Effect of foreign exchange rate changes on cash and cash equivalents	(2,682)	330
Decrease in cash and cash equivalents	\$ (1,443)	\$ (5,994)

Cash and cash equivalents were \$300.6 million at March 31, 2024, compared with \$302.0 million at December 31, 2023. The \$1.4 million decrease in cash and cash equivalents in the 2024 period was primarily the result of cash used in investing activities for the acquisition of Elpis Squared, almost entirely offset by cash provided by operations as a result of higher earnings.

#### *Operating activities*

Cash provided by operating activities during the three months in 2024 was \$41.3 million compared with \$1.4 million during the same period in 2023. The increase was primarily due to increased earnings and working capital, partially offset by higher variable compensation payouts in 2024.

#### *Investing activities*

During the three months ended March 31, 2024, net cash used in investing activities was \$41.1 million compared with \$7.7 million in 2023, resulting in a change of \$33.5 million. The increase in cash used was primarily the result of the acquisition of Elpis Squared for \$34.1 million in 2024 and increase in property, plant, and equipment purchased of \$0.2 million in 2024 compared with the same period in 2023.

#### *Financing activities*

Net cash provided by financing activities during the three months in 2024 was \$1.1 million, compared with net cash used of \$0.1 million for the same period in 2023. The increase is due primarily to the issuance of common stock in 2024 of \$1.6 million.

#### *Effect of exchange rates on cash and cash equivalents*

The effect of exchange rates on the cash balances of currencies held in foreign denominations at March 31, 2024 was a decrease of \$2.7 million, compared with an increase of \$0.3 million for the same period in 2023. Our foreign currency exposure relates to non-U.S. dollar denominated balances in our international subsidiary operations.

### *Free cash flow (Non-GAAP)*

To supplement our Consolidated Statements of Cash Flows presented on a GAAP basis, we use the non-GAAP measure of free cash flow to analyze cash flows generated from our operations. The presentation of non-GAAP free cash flow is not meant to be considered in isolation or as an alternative to net income (loss) as an indicator of our performance, or as an alternative to cash flows from operating activities as a measure of liquidity. We calculate free cash flows, using amounts from our Consolidated Statements of Cash Flows, as follows:

<i>In thousands</i>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
Net cash provided by operating activities	\$ 41,308	\$ 1,429
Acquisitions of property, plant, and equipment	(7,145)	(6,902)
Free cash flow	\$ 34,163	\$ (5,473)

Free cash flow fluctuated primarily as a result of changes in cash provided by operating activities. See the cash flow discussion of operating activities above.

### *Off-balance sheet arrangements*

We have no off-balance sheet financing agreements or guarantees as defined by Item 303 of Regulation S-K at March 31, 2024 and December 31, 2023 that we believe could reasonably likely have a current or future effect on our financial condition, results of operations, or cash flows.

### *Liquidity and Capital Resources*

Our principal sources of liquidity are cash flows from operations, borrowings, and the sale of our common stock. Cash flows may fluctuate and are sensitive to many factors including changes in working capital and the timing and magnitude of capital expenditures and payments of debt. Working capital, which represents current assets less current liabilities, continues to be in a net favorable position. We expect existing cash, cash flows from operations, and access to capital markets to continue to be sufficient to fund our operating activities and cash commitments, such as material capital expenditures and debt obligations, for at least the next 12 months and into the foreseeable future.

#### *Borrowings*

We originally entered into our credit facility on January 5, 2018 (together with the subsequent seven amendments, the 2018 credit facility). The 2018 credit facility provides a multicurrency revolving line of credit (the revolver) with a principal amount of up to \$500 million. The revolver also contains a \$300 million standby letter of credit sub-facility and a \$50 million swingline sub-facility. At March 31, 2024, no amount was outstanding under the 2018 credit facility, and \$52.4 million was utilized by outstanding standby letters of credit, resulting in \$447.6 million available for borrowing or standby letters of credit under the revolver. At March 31, 2024, \$247.6 million was available for additional standby letters of credit under the letter of credit sub-facility, and no amounts were outstanding under the swingline sub-facility. Amounts borrowed under the revolver may be repaid and reborrowed until the revolver's maturity on October 18, 2026, at which time all outstanding loans together with all accrued and unpaid interest must be repaid. However, that date may be advanced to December 14, 2025 if Itron does not settle or extend a sufficient portion of outstanding convertible notes, as detailed in the seventh amendment.

On March 12, 2021, we closed the sale of \$460 million in convertible notes in a private placement to qualified institutional buyers. The convertible notes do not bear regular interest, and the principal amount does not accrete. The convertible notes will mature on March 15, 2026, unless earlier repurchased, redeemed, or converted in accordance with their terms.

For further description of our borrowings, refer to Item 1: Financial Statements (Unaudited), Note 6: Debt included in this Quarterly Report on Form 10-Q.

For a description of our letters of credit and performance bonds, and the amounts available for additional borrowings or letters of credit under our lines of credit, including the revolver that is part of our credit facility, refer to Item 1: Financial Statements (Unaudited), Note 11: Commitments and Contingencies included in this Quarterly Report on Form 10-Q.

### *Restructuring*

On October 29, 2021, our Board of Directors approved a restructuring plan (the 2021 Projects), which in conjunction with the announcement of the sale of certain Gas product lines from our Device Solutions manufacturing and business operations in Europe and North America to Dresser Utility Solutions, includes activities to drive reductions in certain locations and functional support areas. These projects are expected to be substantially complete by the end of 2024, with an estimated \$23 million in cash payments remaining as of March 31, 2024 with cash outflows expected through 2025.

On February 23, 2023, our Board of Directors approved a restructuring plan (the 2023 Projects). The 2023 Projects include activities that continue Itron's efforts to optimize its global supply chain and manufacturing operations, sales and marketing organizations, and other overhead. These projects are expected to be substantially complete by early 2025, with an estimated \$44 million in cash payments remaining as of March 31, 2024 with cash outflows expected through 2027.

For the three months ended March 31, 2024, we paid out \$6.2 million related to all our restructuring projects. As of March 31, 2024, \$65.2 million was accrued for these restructuring projects, of which \$23.7 million is expected to be paid within the next 12 months.

For further details regarding our restructuring activities, refer to Item 1: Financial Statements (Unaudited), Note 12: Restructuring included in this Quarterly Report on Form 10-Q.

### *Stock Repurchase Authorization*

Effective May 11, 2023, Itron's Board of Directors authorized a share repurchase up to \$100 million of our common stock over an 18-month period (the 2023 Stock Repurchase Program). Repurchases will be made in the open market pursuant to the terms of any Rule 10b5-1 plans that we may enter into, and in accordance with applicable securities laws. The repurchase program is intended to comply with Rule 10b-18 promulgated under the Securities Exchange Act of 1934, as amended. Depending on market conditions and other factors, these repurchases may be commenced or suspended from time to time without prior notice.

There have been no repurchases under the 2023 Stock Repurchase Program through May 2, 2024.

### *Other Liquidity Considerations*

We have tax credits and net operating loss carryforwards in various jurisdictions that are available to reduce cash taxes. However, utilization of tax credits and net operating losses are limited in certain jurisdictions. Based on current projections, we expect to pay, net of refunds, approximately \$40 million in U.S. federal taxes, \$8 million in state taxes, and \$26 million in local and foreign taxes during 2024. For a discussion of our tax provision and unrecognized tax benefits, see Item 1: Financial Statements (Unaudited), Note 10: Income Taxes included in this Quarterly Report on Form 10-Q.

As of March 31, 2024, we are under examination by certain tax authorities. We believe we have appropriately accrued for the expected outcome of all tax matters and do not currently anticipate that the ultimate resolution of these examinations will have a material adverse effect on our financial condition, future results of operations, or liquidity.

As of March 31, 2024, there was \$49.3 million of cash and short-term investments held by certain foreign subsidiaries in which we are permanently reinvested for tax purposes. As a result of recent changes in U.S. tax legislation, any repatriation in the future would not result in U.S. federal income tax. Accordingly, there is no provision for U.S. deferred taxes on this cash. If this cash were repatriated to fund U.S. operations, additional withholding tax costs may be incurred. Tax is only one of the many factors that we consider in the management of global cash. Accordingly, the amount of taxes that we would need to accrue and pay to repatriate foreign cash could vary significantly.

In certain of our consolidated international subsidiaries, we have joint venture partners who are minority shareholders. Although these entities are not wholly-owned by Itron, Inc., we consolidate them because we have a greater than 50% ownership interest and/or because we exercise control over the operations. The noncontrolling interest balance in our Consolidated Balance Sheets represents the proportional share of the equity of the joint venture entities, which is attributable to the minority shareholders. At March 31, 2024, \$6.7 million of our consolidated cash balance was held in our joint venture entities. As a result, the minority shareholders of these entities have rights to their proportional share of this cash balance, and there may be limitations on our ability to repatriate cash to the United States from these entities.

### *General Liquidity Overview*

We expect to grow through a combination of internal new research and development, licensing technology from and to others, distribution agreements, partnering arrangements, and acquisitions of technology or other companies. We expect these activities to be funded with existing cash, cash flow from operations, borrowings, or the sale of our common stock or other securities. We



believe existing sources of liquidity will be sufficient to fund our existing operations and obligations for the next 12 months and into the foreseeable future, but offer no assurances. Our liquidity could be affected by the stability of the electricity, gas, and water utility industries, competitive pressures, our dependence on certain key vendors and components, changes in estimated liabilities for product warranties and/or litigation, supply constraints, future business combinations, capital market fluctuations, international risks, and other factors described under Part I, Item 1A: Risk Factors of our 2023 Annual Report, as well as Part I, Item 3: Quantitative and Qualitative Disclosures About Market Risk included in this Quarterly Report on Form 10-Q.

### **Contingencies**

Refer to Item 1: Financial Statements (Unaudited), Note 11: Commitments and Contingencies included in this Quarterly Report on Form 10-Q.

### **Critical Accounting Estimates and Policies**

Our consolidated financial statements and accompanying notes are prepared in accordance with GAAP. Preparing consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses. These estimates and assumptions are affected by management's application of accounting policies. Our critical accounting policies that require the use of estimates and assumptions were discussed in detail in the 2023 Annual Report and have not changed materially.

Refer to Item 1: Financial Statements (Unaudited), Note 1: Summary of Significant Accounting Policies included in this Quarterly Report on Form 10-Q for further disclosures regarding new accounting pronouncements.

## Non-GAAP Measures

To supplement our consolidated financial statements, which are prepared in accordance with GAAP, we use certain non-GAAP financial measures, including non-GAAP operating expense, non-GAAP operating income, non-GAAP net income, non-GAAP diluted EPS, adjusted EBITDA, free cash flow, and constant currency. The presentation of this financial information is not intended to be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP, and other companies may define such measures differently. For a reconciliation of each non-GAAP measure to the most comparable financial measure prepared and presented in accordance with GAAP, please see the table captioned Reconciliations of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures.

We use these non-GAAP financial measures for financial and operational decision making and/or as a means for determining executive compensation. Management believes that these non-GAAP financial measures provide meaningful supplemental information regarding our performance and ability to service debt by excluding certain expenses that may not be indicative of our recurring core operating results. These non-GAAP financial measures facilitate management's internal comparisons to our historical performance, as well as comparisons to our competitors' operating results. Our executive compensation plans exclude non-cash charges related to amortization of intangibles and certain discrete cash and non-cash charges, such as restructuring, loss on sale of business, or acquisition and integration related expenses. We believe that both management and investors benefit from referring to these non-GAAP financial measures in assessing our performance and when planning, forecasting and analyzing future periods. We believe these non-GAAP financial measures are useful to investors because they provide greater transparency with respect to key metrics used by management in its financial and operational decision making and because they are used by our institutional investors and the analyst community to analyze the health of our business.

*Non-GAAP operating expenses and non-GAAP operating income* – We define non-GAAP operating expenses as operating expenses excluding certain expenses related to the amortization of intangible assets, restructuring, loss on sale of business, and acquisition and integration related expenses. We define non-GAAP operating income as operating income (loss) excluding the expenses related to the amortization of intangible assets, restructuring, loss on sale of business, and acquisition and integration related expenses. Acquisition and integration related expenses include costs, which are incurred to affect and integrate business combinations, such as professional fees, certain employee retention and salaries related to integration, severances, contract terminations, travel costs related to knowledge transfer, system conversion costs, and asset impairment charges. We consider these non-GAAP financial measures to be useful metrics for management and investors because they exclude the effect of expenses that are not related to our core operating results. By excluding these expenses, we believe that it is easier for management and investors to compare our financial results over multiple periods and analyze trends in our operations. For example, in certain periods, expenses related to amortization of intangible assets may decrease, which would improve GAAP operating margins, yet the improvement in GAAP operating margins due to this lower expense is not necessarily reflective of an improvement in our core business. There are some limitations related to the use of non-GAAP operating expenses and non-GAAP operating income versus operating expenses and operating income (loss) calculated in accordance with GAAP. We compensate for these limitations by providing specific information about the GAAP amounts excluded from non-GAAP operating expense and non-GAAP operating income and evaluating non-GAAP operating expense and non-GAAP operating income together with GAAP operating expense and operating income (loss).

*Non-GAAP net income and non-GAAP diluted EPS* – We define non-GAAP net income as net income (loss) attributable to Itron, Inc. excluding the expenses associated with amortization of intangible assets, amortization of debt placement fees, restructuring, loss on sale of business, acquisition and integration related expenses, and the tax effect of excluding these expenses. We define non-GAAP diluted EPS as non-GAAP net income divided by diluted weighted-average shares outstanding during the period calculated on a GAAP basis and then reduced to reflect the anti-dilutive impact of the convertible note hedge transactions entered into in connection with the 0% convertible notes due 2026 issued in March 2021. We consider these financial measures to be useful metrics for management and investors for the same reasons that we use non-GAAP operating income. The same limitations described above regarding our use of non-GAAP operating income apply to our use of non-GAAP net income and non-GAAP diluted EPS. We compensate for these limitations by providing specific information regarding the GAAP amounts excluded from these non-GAAP measures and evaluating non-GAAP net income and non-GAAP diluted EPS together with GAAP net income (loss) attributable to Itron, Inc. and GAAP diluted EPS.

For interim periods the budgeted annual effective tax rate (AETR) is used, adjusted for any discrete items, as defined in Accounting Standards Codification (ASC) 740 - Income Taxes. The budgeted AETR is determined at the beginning of the fiscal year. The AETR is revised throughout the year based on changes to our full-year forecast. If the revised AETR increases or decreases by 200 basis points or more from the budgeted AETR due to changes in the full-year forecast during the year, the revised AETR is used in place of the budgeted AETR beginning with the quarter the 200 basis point threshold is exceeded and going forward for all subsequent interim quarters in the year. We continue to assess the AETR based on latest forecast

throughout the year and use the most recent AETR anytime it increases or decreases by 200 basis points or more from the prior interim period.

*Adjusted EBITDA* – We define adjusted EBITDA as net income (loss) (a) minus interest income, (b) plus interest expense, depreciation and amortization, restructuring, loss on sale of business, acquisition and integration related expenses, and (c) excluding income tax provision or benefit. Management uses adjusted EBITDA as a performance measure for executive compensation. A limitation to using adjusted EBITDA is that it does not represent the total increase or decrease in the cash balance for the period and the measure includes some non-cash items and excludes other non-cash items. Additionally, the items that we exclude in our calculation of adjusted EBITDA may differ from the items that our peer companies exclude when they report their results. We compensate for these limitations by providing a reconciliation of this measure to GAAP net income (loss).

*Free cash flow* – We define free cash flow as net cash provided by operating activities less cash used for acquisitions of property, plant and equipment. We believe free cash flow provides investors with a relevant measure of liquidity and a useful basis for assessing our ability to fund our operations and repay our debt. The same limitations described above regarding our use of adjusted EBITDA apply to our use of free cash flow. We compensate for these limitations by providing specific information regarding the GAAP amounts in the reconciliation.

*Constant currency* – We refer to the impact of foreign currency exchange rate fluctuations in our discussions of financial results, which references the differences between the foreign currency exchange rates used to translate operating results from the entity's functional currency into U.S. dollars for financial reporting purposes. We also use the term "constant currency", which represents financial results adjusted to exclude changes in foreign currency exchange rates as compared with the rates in the comparable prior year period. We calculate the constant currency change as the difference between the current period results and the comparable prior period's results restated using current period foreign currency exchange rates.

**Reconciliations of Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures**

The tables below reconcile the non-GAAP financial measures of operating expenses, operating income, net income, diluted EPS, adjusted EBITDA, and free cash flow with the most directly comparable GAAP financial measures.

<b>TOTAL COMPANY RECONCILIATIONS</b>	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
<i>In thousands, except per share data</i>		
<b>NON-GAAP OPERATING EXPENSES</b>		
GAAP operating expenses	\$ 142,579	\$ 166,761
Amortization of intangible assets	(3,986)	(5,048)
Restructuring	(198)	(36,609)
Loss on sale of business	(23)	(18)
Acquisition and integration	(318)	(45)
Non-GAAP operating expenses	<u>\$ 138,054</u>	<u>\$ 125,041</u>
<b>NON-GAAP OPERATING INCOME</b>		
GAAP operating income (loss)	\$ 62,800	\$ (10,393)
Amortization of intangible assets	3,986	5,048
Restructuring	198	36,609
Loss on sale of business	23	18
Acquisition and integration	318	45
Non-GAAP operating income	<u>\$ 67,325</u>	<u>\$ 31,327</u>
<b>NON-GAAP NET INCOME &amp; DILUTED EPS</b>		
GAAP net income (loss) attributable to Itron, Inc.	\$ 51,721	\$ (11,836)
Amortization of intangible assets	3,986	5,048
Amortization of debt placement fees	844	845
Restructuring	198	36,609
Loss on sale of business	23	18
Acquisition and integration	318	45
Income tax effect of non-GAAP adjustments	201	(8,347)
Non-GAAP net income attributable to Itron, Inc.	<u>\$ 57,291</u>	<u>\$ 22,382</u>
Non-GAAP diluted EPS	<u>\$ 1.24</u>	<u>\$ 0.49</u>
Non-GAAP weighted average common shares outstanding - Diluted	<u>46,357</u>	<u>45,572</u>

**TOTAL COMPANY RECONCILIATIONS**
*In thousands, except per share data*

	<b>Three Months Ended March 31,</b>	
	<b>2024</b>	<b>2023</b>
<b>ADJUSTED EBITDA</b>		
GAAP net income (loss) attributable to Itron, Inc.	\$ 51,721	\$ (11,836)
Interest income	(3,846)	(1,818)
Interest expense	1,893	2,057
Income tax provision (benefit)	13,429	(70)
Depreciation and amortization	12,744	14,463
Restructuring	198	36,609
Loss on sale of business	23	18
Acquisition and integration	318	45
Adjusted EBITDA	<u>\$ 76,480</u>	<u>\$ 39,468</u>
<b>FREE CASH FLOW</b>		
Net cash provided by operating activities	\$ 41,308	\$ 1,429
Acquisitions of property, plant, and equipment	(7,145)	(6,902)
Free Cash Flow	<u>\$ 34,163</u>	<u>\$ (5,473)</u>

**Item 3: Quantitative and Qualitative Disclosures About Market Risk**

In the normal course of business, we are exposed to interest rate and foreign currency exchange rate risks that could impact our financial position and results of operations. As part of our risk management strategy, we may use derivative financial instruments to hedge certain foreign currency and interest rate exposures. Our objective is to offset gains and losses resulting from these exposures with losses and gains on the derivative contracts used to hedge them, therefore reducing the impact of volatility on earnings or protecting the fair values of assets and liabilities. We use derivative contracts only to manage existing underlying exposures. Accordingly, we do not use derivative contracts for trading or speculative purposes.

*Interest Rate Risk*

We may be exposed to interest rate risk through our variable rate debt instruments, namely the multicurrency revolving line of credit. At March 31, 2024, we had no outstanding variable rate debt.

We continually monitor and assess our interest rate risk and may institute additional interest rate swaps or other derivative instruments to manage such risk in the future if we were to have variable rate debt outstanding.

*Foreign Currency Exchange Rate Risk*

We conduct business in a number of countries. Revenues denominated in functional currencies other than the U.S. dollar were 25% of total revenues for the three months ended March 31, 2024 compared with 28% for the same respective period in 2023. These transactions expose our account balances to movements in foreign currency exchange rates that could have a material effect on our financial results. Our primary foreign currency exposure relates to non-U.S. dollar denominated transactions in our international subsidiary operations, the most significant of which is the euro.

We are also exposed to foreign exchange risk when we enter into non-functional currency transactions, both intercompany and third party. At each period-end, non-functional currency monetary assets and liabilities are revalued with the change recognized within other income (expense) in our Consolidated Statements of Operations. We enter into monthly foreign exchange forward contracts, which are not designated for hedge accounting, with the intent to reduce earnings volatility associated with currency exposures. As of March 31, 2024, a total of 39 contracts were offsetting our exposures from the euro, pound sterling, Indonesian rupiah, Canadian dollar, Australian dollar, and various other currencies, with notional amounts ranging from \$111,000 to \$34.9 million.

In future periods, we may use additional derivative contracts to protect against foreign currency exchange rate risks.

**Item 4: Controls and Procedures**

*Evaluation of disclosure controls and procedures*

An evaluation was performed under the supervision and with the participation of our Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e)) under the Securities Exchange Act of 1934 as amended. Based on that evaluation, the Company's management, including the Chief Executive Officer and Chief Financial Officer, concluded that as of March 31, 2024, the Company's disclosure controls and procedures were effective to ensure the information required to be disclosed by an issuer in the reports that it files or submits under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

*Changes in internal controls over financial reporting*

There have been no changes in our internal control over financial reporting during the three months ended March 31, 2024 that materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

**PART II: OTHER INFORMATION****Item 1: Legal Proceedings**

Refer to Item 1: Financial Statements (Unaudited), Note 11: Commitments and Contingencies included in this Quarterly Report on Form 10-Q.

**Item 1A: Risk Factors**

For a complete list of Risk Factors, refer to Part I, Item 1A: Risk Factors of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, which was filed with the Securities and Exchange Commission on February 26, 2024.

**Item 2: Unregistered Sales of Equity Securities and Use of Proceeds**

- (a) Not applicable.
- (b) Not applicable.
- (c) Issuer Repurchase of Equity Securities.

Period	Total Number of Shares Purchased <sup>(1)(3)</sup>	Average Price Paid per Share <sup>(2)</sup>	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
				<i>In thousands</i>
January 1, 2024 through January 31, 2024	—	\$ —	—	\$ 100,000
February 1, 2024 through February 29, 2024	—	—	—	100,000
March 1, 2024 through March 31, 2024	53	74.93	—	100,000
Total	<u>53</u>		<u>—</u>	

<sup>(1)</sup> Effective May 11, 2023, Itron's Board of Directors authorized a share repurchase program of up to \$100 million of Itron's common stock over an 18-month period.

<sup>(2)</sup> Excludes commissions.

<sup>(3)</sup> Shares purchased represent shares transferred to us by certain employees who vested in restricted stock units and used shares to pay all, or a portion of, the related taxes.

**Item 5: Other Information**

- (a) No information was required to be disclosed in a report on Form 8-K during the first quarter of 2024 that was not reported.
- (b) Not applicable.
- (c) None.

**Item 6: Exhibits**

<b>Exhibit Number</b>	<b>Description of Exhibits</b>
31.1	<a href="#">Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
31.2	<a href="#">Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
32.1	<a href="#">Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
101	The following financial information from Itron, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2024 formatted in Inline XBRL (Extensible Business Reporting Language) includes: (i) the Consolidated Statements of Operations, (ii) the Consolidated Statements of Comprehensive Income (Loss), (iii) the Consolidated Balance Sheets, (iv) the Consolidated Statements of Equity, (v) the Consolidated Statements of Cash Flows, and (vi) Notes to the Consolidated Financial Statements.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)



**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ITRON, INC.

May 2, 2024

**Date**

By:

/s/ JOAN S. HOOPER

**Joan S. Hooper**

**Senior Vice President and Chief Financial Officer**





**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002**

The certification set forth below is being submitted in connection with the Quarterly Report of Itron, Inc. (the Company) on Form 10-Q for the quarterly period ended March 31, 2024 (the Report) for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of the United States Code.

Thomas L. Deitrich, the Chief Executive Officer, and Joan S. Hooper, the Chief Financial Officer, of the Company each certifies that to the best of his or her knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ THOMAS L. DEITRICH

**Thomas L. Deitrich**  
**President and Chief Executive Officer**

May 2, 2024

**Date**

/s/ JOAN S. HOOPER

**Joan S. Hooper**  
**Senior Vice President and Chief Financial Officer**

May 2, 2024

**Date**