### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

February 25, 2007

Date of Report (Date of Earliest Event Reported)

### ITRON, INC.

(Exact Name of Registrant as Specified in its Charter)

Washington (State or Other Jurisdiction

of Incorporation)

000-22418

91-1011792

(IRS Employer Identification No.)

(Commission File No.)

**2111 N. Molter Road, Liberty Lake, WA 99019** (Address of Principal Executive Offices, Zip Code)

(509) 924-9900

(Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

[] Written communications pursuant to Rule 425 under Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 1.01 Entry into a Material Definitive Agreement.

On February 25, 2007, Itron, Inc. (Itron) signed a stock purchase agreement to acquire Luxembourg-based Actaris Metering Systems (Actaris) for €800 million, plus the retirement of approximately €445 million in debt. At an exchange rate of 1.30 to the U.S. dollar, this totals approximately \$1.6 billion.

The acquisition of Actaris, which is expected to close in the second quarter of 2007, will be funded by approximately \$1.1 billion of fully-committed senior secured debt facilities, the net proceeds of a private placement of \$235 million of common stock and cash on hand.

The acquisition is not subject to U.S. regulatory review. However, it will be subject to review by several regulatory bodies in countries outside the United States, including Ukraine, Germany, Brazil, Spain and Portugal, which require filings regardless of competitive product overlap.

#### Item 8.01 Other Events.

Itron agreed to sell 4,086,958 shares of common stock at \$57.50 per share in a private placement. Settlement is expected March 1, 2007, subject to customary closing conditions. Itron is furnishing the following information, which was used in connection with the private placement:

o A copy of the press release dated February 25, 2007 announcing the acquisition of Actaris; and

o Other Actaris acquisition announcement information.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

The following exhibit is filed as part of this report:

Exhibit Number	Description
99.1	Press Release for Actaris Acquisition dated February 25, 2007.
99.2	Other Actaris Acquisition Announcement Information
99.3	Press Release announcing Private Placement of Equity dated February 25, 2007

The information presented in this Current Report on Form 8-K contains forward-looking statements and certain assumptions upon which such forward-looking statements are in part based. Numerous important factors, including those factors identified in Itron, Inc.'s Annual Report on Form 10-K and other of the Company's filings with the Securities and Exchange Commission, and the fact that the assumptions set forth in this Current Report on Form 8-K could prove incorrect including the expectation that the private placement and the acquisition will be completed as scheduled, could cause actual results to differ materially from those contained in such forward-looking statements.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

ITRON, INC.

Dated: February 25, 2007

By: /s/ Steven M. Helmbrecht

Steven M. Helmbrecht Sr. Vice President and Chief Financial Officer

Exhibit Number	Description
99.1	Press Release for Actaris Acquisition dated February 25, 2007.
99.2	Other Actaris Acquisition Announcement Information
99.3	Press Release announcing Private Placement of Equity dated February 25, 2007



Electric / Gas / Water Information collection, analysis and applications

> 2111 North Molter Road Liberty Lake, WA 99019 509.924.9900 Tel 509.891.3355 Fax www.itron.com

#### FOR IMMEDIATE RELEASE

#### ITRON TO ACQUIRE ACTARIS METERING SYSTEMS FOR APPROXIMATELY \$1.6 BILLION

- Acquisition of Luxembourg-based Actaris will create a worldwide market leader with more than 8,000 utility customers, expand Itron's product offerings and increase access to global markets for
  electricity, gas and water meters and automated meter reading (AMR) technology;
- · Combined company revenues and EBITDA in 2006 would have exceeded \$1.6 billion and \$274 million on a pro forma basis, respectively;
- · Acquisition expected to be 20 to 30 cents accretive to non-GAAP earnings per share in 2007;
- · Acquisition is fully financed and committed to by cash on hand, credit facilities provided by UBS and a \$235 million private placement of equity, completed February 25, 2007.

SPOKANE, WA. — February 25, 2007 — Itron, Inc. (NASDAQ:ITRI) announced today that it has signed an agreement to acquire all of the stock and convertible bonds of Actaris Metering Systems (Actaris). The purchase price is & 800 million plus the retirement of approximately & 445 million of debt, which, at an exchange rate of 1.30, totals approximately \$1.6 billion. The acquisition is expected to close in the second quarter of 2007.

Actaris is a global leader in electricity, gas and water metering, primarily outside of North America. Itron is the AMR leader and foremost electricity meter supplier in North America. The combined company will be one of the largest metering companies in the world. This acquisition will allow Actaris to offer Itron's industry leading AMR and advanced metering infrastructure (AMI) technologies, software and systems expertise to customers outside of North America, and expand Actaris gas and water meter opportunities in North America.

For the twelve months ended December 31, 2006, Actaris generated revenue of approximately \$1 billion and adjusted earnings before interest, taxes, depreciation and amortization (Adjusted EBITDA) of approximately \$159 million.

"This acquisition, which will more than double Itron's annual revenues, brings together two industry leaders and reunites two former Schlumberger divisions," said LeRoy Nosbaum, chairman and CEO. "We have been looking for an investment that would allow Itron to bring its superior AMR technology and systems expertise to customers outside of North America. Our acquisition of Actaris is the perfect choice to combine their quality meters and established distribution channels with our expertise, which will ultimately bring more value to customers around the globe. No other meter or AMR provider offers a similar breadth and depth of solutions to their customers in the utility industry. This deal combines two companies that share a heritage, vision and passion for this industry and our combined customers."

The acquisition of Actaris will be funded by approximately \$1.1 billion of fully-committed senior secured debt facilities, the net proceeds of the private placement of approximately \$235 million of common stock, which was completed February 25, 2007, and cash on hand.

Based on management's expectation for closing in the second quarter, Itron expects that in 2007 the acquisition will add approximately \$720 - \$730 million in revenue, \$0.20 - \$0.30 in non-GAAP EPS and \$110 - \$115 million Adjusted EBITDA. These estimates are subject to financing terms and dependent on the closing date of the transaction and do not take into effect any intangible amortization expenses, in-process research and development expenses, charges related to inventory revaluation required under purchase accounting or other acquisition expenses.

"This acquisition brings together two very talented management teams, including many individuals who have worked together in previous careers with Schlumberger," said Nosbaum. "These are both well-run companies that produce the highest quality products in very efficient and productive factories around the world. Bringing these companies together unites research and development, manufacturing and business synergies that no other provider can match.

"There can be no doubt that this acquisition represents a historical turning point in the life of our company and a significant commitment on the part of our investors," commented Nosbaum. "But as I look at the strength of our businesses and cash flow, the talent of our combined management team and employee base, the synergies in our technology offerings, and the expanding opportunities in the global marketplace, I have no doubt that this is the right move - both strategically and financially - and the right time to take Itron to an entirely new level and drive strong future growth in our business on a global scale."

#### CONDITIONS

The acquisition is not subject to U.S. regulatory review. However, it will be subject to review by several regulatory bodies in countries outside the U.S., including, Ukraine, Germany, Brazil, Spain and Portugal, which require filings regardless of competitive product overlap.

Itron has received a senior secured underwritten agreement from UBS to finance the transaction. Additionally, UBS acted as exclusive financial advisor to the Company and sole placement agent for the private placement of common stock. Gibson, Dunn & Crutcher LLP and Perkins Coie LLP acted as legal advisors to Itron. Mayer, Brown, Rowe & Maw LLP acted as legal advisor to Actaris.

#### About Itron:

Itron is a leading technology provider and critical source of knowledge to the global energy and water industries. Nearly 3,000 utilities worldwide rely on Itron's award-winning technology to provide the knowledge they require to optimize the delivery and use of energy and water. Itron creates value for its clients by providing industry-leading solutions for electricity metering; meter data collection; energy information management; demand response; load forecasting, analysis and consulting services; distribution system design and optimization; web-based workforce automation; and enterprise and residential energy management. To know more, start here: <a href="https://www.itron.com">www.itron.com</a>.

#### About Actaris:

Actaris is a world leader in the design and manufacture of meters and associated systems for the electricity, gas, water and heat markets, providing innovative products and systems that integrate the latest technologies to meet the evolving needs of public or private energy and water suppliers, utility services and industrial companies worldwide. Actaris is active in more than 30 countries, employs approximately 6,000 people in 60 locations and has 29 manufacturing sites worldwide. The company has a cumulative installed base of some 300 million electricity, gas and water meters throughout the world. To know more, start here: <a href="http://www.actaris.com">www.actaris.com</a>.

#### Forward Looking Statements:

This release contains forward-looking statements concerning our expectations about our operations, financial performance, sales, earnings and cash flows. These statements reflect our current plans and expectations and are based on information currently available. They rely on a number of assumptions and estimates, which could be inaccurate, and which are subject to risks and uncertainties that could cause our actual results to vary materially from those anticipated. Risks and uncertainties include the rate and timing of customer demand for our products, rescheduling of current customer orders, changes in estimated liabilities for product warranties, changes in all regulations, our dependence on new product development and intellectual property, future acquisitions, changes in foreign exchange rates, changes in estimates for stock based compensation and other factors which are more fully described in our Annual Report on Form 10-K for the year ended December 31, 2006 and other reports on file with the Securities and Exchange Commission. Itron undertakes no obligation to update publicly or revise any forward-looking statements, including our business outlook.

#### Non-GAAP Financial Information:

To supplement our consolidated financial statements presented in accordance with GAAP, we use certain non-GAAP financial measures, including non-GAAP diluted EPS and Adjusted EBITDA. We provide these non-GAAP financial measures because we believe they provide greater transparency and represent supplemental information used by management in its financial and operational decision making. Specifically, these non-GAAP financial measures are provided to enhance investors' overall understanding of our current financial performance and our future anticipated performance by excluding infrequent costs associated with acquisitions, restructurings and non-cash stock based compensation. We exclude these expenses in our non-GAAP financial measures as we believe that they are a measure of our core business that is not subject to the variations of expenses associated with these infrequently occurring or non-cash items. Non-GAAP performance measures should be considered in addition to, and not as a substitute for, results prepared in accordance with GAAP, Finally, our non-GAAP financial measures may be different from those reported by other companies.

#### **Pro Forma Information:**

The 2006 historical information for Itron and Actaris and the pro forma information for the combined company is preliminary and has not been audited. Actaris financial results have not been prepared in accordance with US GAAP and adjustments have been made to the Actaris historical results to reflect US GAAP, however, not all adjustments have been made. These adjustments, which are reflected in this press release, have not been audited and are preliminary and subject to change. Audited historical financial statements for Actaris and complete pro forma financial information for the combined company will not be available until up to 75 days after the transaction closes. Audited financial statements for Itron are available in our 2006 Form 10-K filed February 23, 2007.

#### Acquisition Conference Call:

Itron will host a conference call to discuss details of the acquisition contained in this release at 5 a.m. (PST) on February 26, 2007. The call will be webcast in a listen only mode and can be accessed online at <u>www.itron.com</u>, "*Investors - Events*." The live webcast will begin at 5 a.m. (PST). The webcast replay will begin approximately 2 hours after the conclusion of the live call and will be available for two weeks. A telephone replay of the call will also be available approximately one hour after the conclusion of the live call, for 48 hours, and is accessible by dialing (888) 203-1112 (Domestic) or (719) 457-0820 (International), entering passcode # 2042318.

For additional information on the transaction see "Actaris Acquisition Presentation" at www.itron.com.

Itron, Inc. contact: Deloris Duquette Vice-president, Investor Relations and Corporate Communications (509) 891-3523 Deloris.duquette@itron.com

#### ITRON, INC. PRO FORMA REVENUE AND RECONCILIATION OF ADJUSTED EBITDA TO MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASURE For the twelve months ended December 31, 2006

(Unaudited, in thousands)	Actaris EUR	 Actaris USD	 Itron	Pro Forma
Revenue	€ 780,737	\$ 1,014,958	\$ 644,042	\$ 1,659,000
Adjusted EBITDA: GAAP net income	€ 39,629	\$ 51,518	\$ 33,759	\$ 85,277
Interest income	(303)	(394)	(9,497)	(9,891)
Interest expense	36,129	46,968	17,785	64,753
Income tax provision (benefit)	17,187	22,343	18,476	40,819
Depreciation and amortization	26,323	34,220	46,234	80,454
Non-cash stock based compensation expense	-	-	8,646	8,646
Restructuring costs	3,125	 4,062	 -	 4,062
Adjusted EBITDA	€ 122,091	\$ 158,718	\$ 115,403	\$ 274,121

Actaris financial results are unaudited and are not prepared in accordance with US GAAP. US dollars calculated at a rate of 1.30 US dollars per Euro.







### Safe Harbor

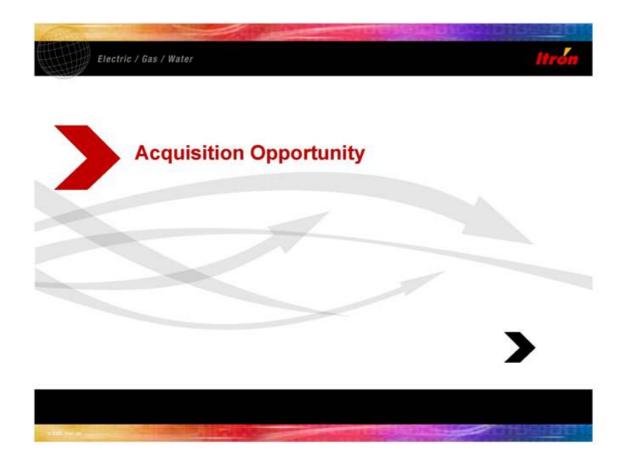
Certain matters being discussed today that are not statements of historical fact constitute forward-looking statements relating to current or future financial performance, management's plans and objectives for future operations, product plans and performance, management's assessment of market factors, and statements regarding the strategy and plans of the Company. Such forward looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are not guarantees of ltron's future performance. Listeners are cautioned that all forward-looking statements are subject to a number of risks and uncertainties that could cause the Company's actual results in the future to differ materially from these forward-looking statements. These risks and uncertainties are detailed in the Company's filings with the Securities and Exchange Commission, including its 10-K filed on February 23, 2007, copies of which may be accessed through the SEC's website at http://www.sec.gov.

Current data and other statistical information used throughout this presentation are based on independent industry publications, government publications, and reports by market research firms or other published independent sources. Some data are also based on our good faith estimates, which are derived from our review of internal surveys, as well the independent sources listed above. We believe that these sources are reliable.

The 2006 historical and Pro forma information for Itron, Actaris and the Actaris acquisition is preliminary and has not been audited. Actaris financial results have not been prepared in accordance with US GAAP and there have been adjustments made to Actaris results to reflect US GAAP, however, not all adjustments have been made. These adjustments, which are described in more detail in the appendix to this presentation, have not been audited and are necessarily preliminary and subject to change. Audited historical financial statements for Actaris and pro forma financial results for the transaction will not be available until up to 75 days after the transaction closes. Audited financial statements for Itron will not be available until it files its Form 10-K.







(THE SA			Section Section	Statistics of the local division of the loca	and the state	PHEROMONY ST	
	Electric / Gas / Water					Itro	
1.000		1					

# **Key Transaction Terms**

Purchase Price	> \$1.6 billion enterprise value
Timing	Anticipated to close in Q2 2007
Closing Conditions	<ul> <li>&gt; Regulatory/government approvals</li> <li>&gt; No HSR approval necessary</li> </ul>
Financing	<ul> <li>&gt; Available cash balances</li> <li>&gt; New equity private placement</li> <li>&gt; Debt financing arranged by UBS denominated in US, Euro and GBP</li> </ul>
Management Retention	<ul> <li>Both principals to remain as a consultants</li> <li>Three business unit heads and all other management will remain</li> </ul>

•



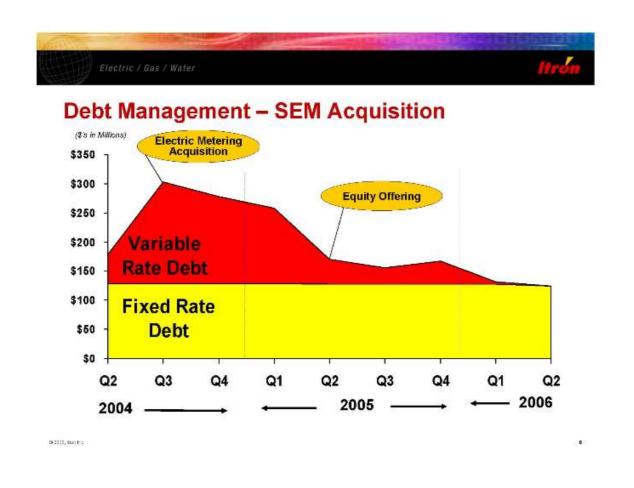
т

## Transaction Sources and Uses (1)

(in millions)			
Consideration (2)		Sources	
Purchase Price	\$ 1,040	Equity Issuance	\$ 225
Refinance Actaris Debt	\$ 574	Cash on Hand	\$ 325
Fees	\$ 43	Committed Term Loan From UBS	\$ 1,107
Total Uses	\$ 1,657	Total Sources	\$ 1,657
Credit Statistics			
Total Debt			\$ 1,576
Total Debt/EBITDA			5.8x
EBITDA/Interest Expense			2.8x
(EBITDA-CapEx)/Interest Expense			2.2x

Assumes constant USD/EUR rate of 1.30x
 Includes preliminary transaction fees and expenses

D(2112, Bay 1) 2



Fully Diluted EPS(4)

9

# 2006 Combined Company Highlights<sup>(1)</sup>

(in millions)	Iti	on	+ ~	A	TARIS	=	Pr	oforma
Revenue	\$	644		\$	1,015		\$	1,659
Gross Profit	\$	267		\$	302		\$	569
Gross Margin		41.5%			29.8%			34.3%
Non-GAAP Operating Income (2)	\$	102		\$	135		\$	237
Non-GAAP Operating Margin		15.8%			13.3%			14.3%
Adjusted EBITDA (3)	\$	115		\$	159		\$	274
Adjusted EBITDA Margin		17.9%			15.7%		-	16.5%
<ol> <li>Assumes constant USD/EUR rate of 1.30;</li> <li>Pro forma does not equal sum due to rour</li> <li>Excludes amortization of intargibles and s</li> <li>Excludes stock-based compensation</li> </ol>	nding	ed compen	sation	Ex				of <mark>\$0.20</mark> - on-GAAP

(4) Excludes stock-based compensation
 (5) Excludes amortization of intangibles and acquisition related charges and is dependent on financing considerations

D 2112, Bay 112





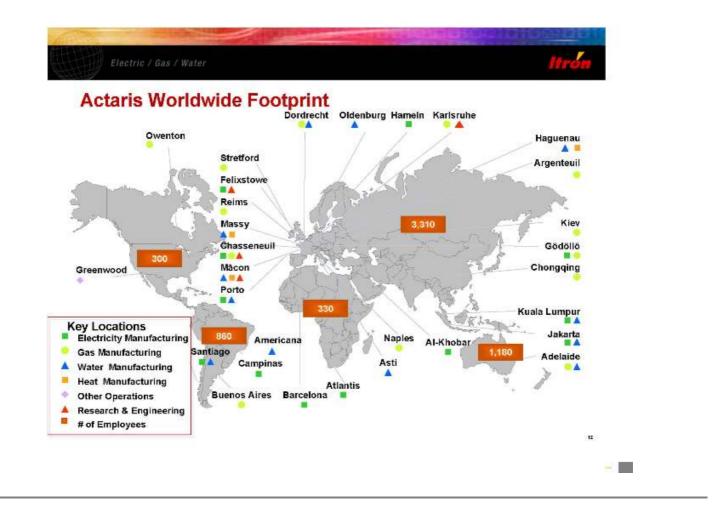
### **Overview of Actaris**

- · Actaris is a leading supplier of utility meters and metering systems
- · Actaris traces its origin in metering to the 1850's
- Large, diversified base of more than 5,000 customers globally with an installed base of over 300 million meters
- · Leading market share for each of its 3 business lines
- Cost advantages due to volume, standardized platforms, and low cost manufacturing

11

- Active in more than 30 countries
- 6,000 people in over 60 locations
- 2006 revenue of \$1 billion and EBITDA of \$159 million

Source: Company information and ABS Energy Research





## **Actaris Market Presence**

	Products/Services	_	Position		Growth
Electricity	Residential, commercial, industrial, transmission and distribution metering products and services to utility clients	>	#2 globally	~ ~ ~ ~	AMR breakthrough Prepayment market Electronic technology
Gas	Gas products and systems combining modern metering, regulation and safety devices, automatic and remote meter reading, prepayment, energy management, load monitoring and operating controls	>	#2 globally	>	, total opportunity
Water & Heat	Water meters and products covering energy measurement in district- heating, district cooling and allocation applications	>	#4 globally	2	· US market



## Actaris Strategy—Products and Systems

Adapt to a Changing Market	<ul> <li>Lead the change to static technology for electricity</li> <li>Development of systems and services for changing markets due to rising energy costs, conservation, desire to reduce peak demand</li> </ul>
Leading Edge Technology	<ul> <li>Continuing leadership in developing new technologies</li> <li>Differentiate products through superior quality and functionality</li> <li>New high-end products in C&amp;I</li> </ul>
High Quality	<ul> <li>Focus on high quality, long life products</li> <li>TQM programs</li> </ul>
Low Cost	<ul> <li>Further rationalize product portfolio</li> <li>Kaizen efficiency initiative</li> </ul>
Global Platforms	<ul> <li>Product platforms encompassing worldwide standards</li> <li>Maintain full range of products and services</li> <li>Open architecture systems</li> </ul>

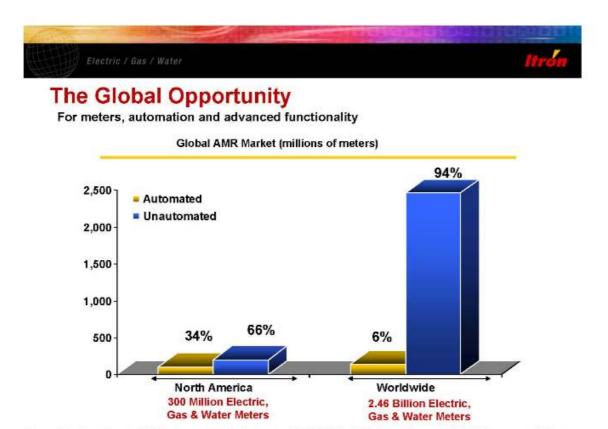
14





16

 $0.0102, 4a_{\rm C}1^{\rm o}z$ 



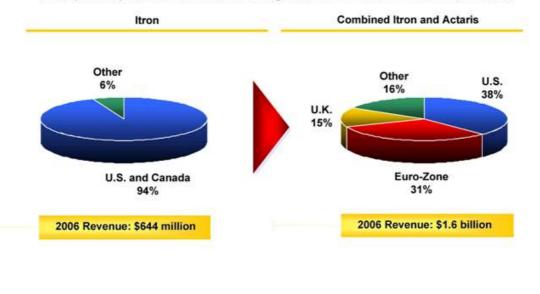
Source: The Scott Report: AMR Deployments in North America, Q3 06 Edition; ABS Energy Research 2006 & Management Estimates



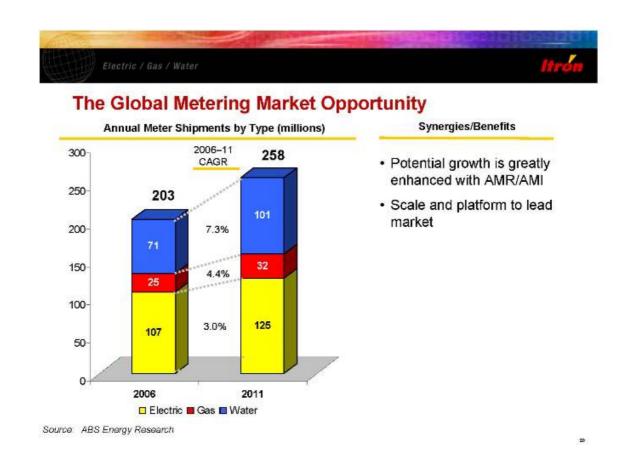


## **Diverse Revenue Base**

The acquisition provides Itron with immediate global scale and more diverse revenue stream



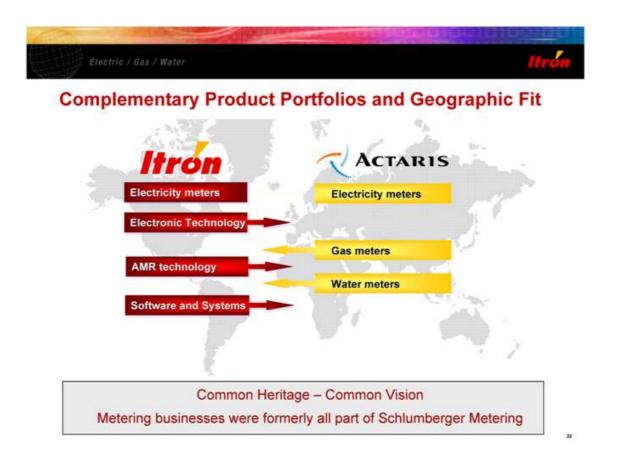
19



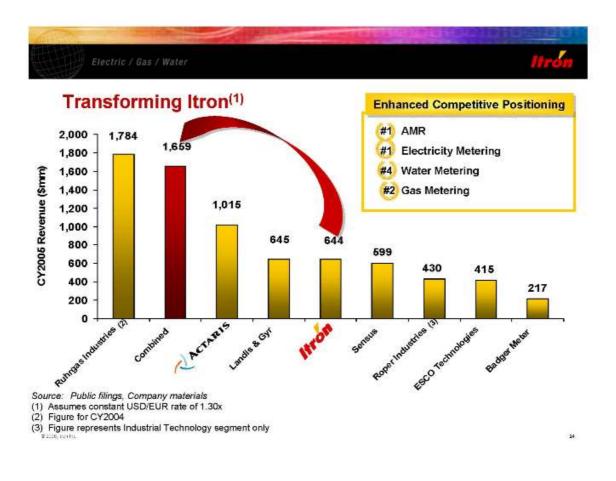


# Growth Drivers for Meters and Advanced Functionality

New and Replacement	Automated Meter	Advanced Metering
Meters	Reading	Infrastructure
<ul> <li>Limited innovation</li> <li>New housing starts</li> <li>Replacement cycles</li> <li>Electromechanical upgrade to solid state</li> <li>Steady predictable growth</li> </ul>	<ul> <li>Driven by improving operations and cost reductions</li> <li>Higher price point</li> <li>Additional products and services</li> <li>Drives AMR meter and module growth</li> <li>Prepaid meters</li> </ul>	<ul> <li>Environmental concerns and conservation reaction</li> <li>Legislation/regulation</li> <li>Avoided costs of building generation or transmission</li> <li>Efficiency gains</li> <li>Ability to shave peak load</li> <li>Smart Utilities Concerned for the Future</li> </ul>









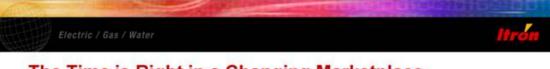
## **Ensuring a Successful Transaction**

- Itron and Actaris have a common heritage
  - > Metering businesses were former divisions of Schlumberger
  - > Itron acquired the Schlumberger electricity metering division in 2004
  - > Cultural and operational fit
- Experienced management teams with significant transaction experience
  - Many of the combined management team has spent a good portion of their careers already working together

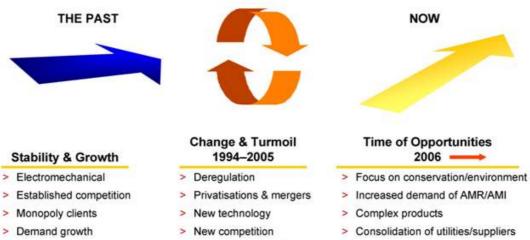
### Geographical and product fit/synergies

- > Potential to sell water and gas meters into the US
- > Potential to sell AMR/AMI products and software solutions globally
- > Ability to capture global synergies
  - · At this moment, the industry worldwide is poised for AMR/AMI expansion

 $0.2112, 4a_{\rm T}1/2$ 

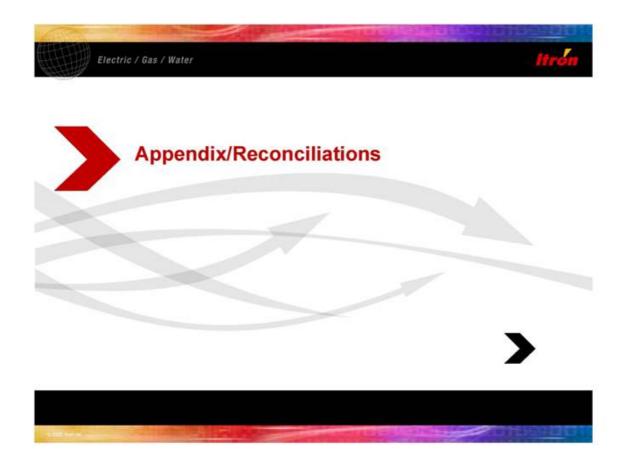


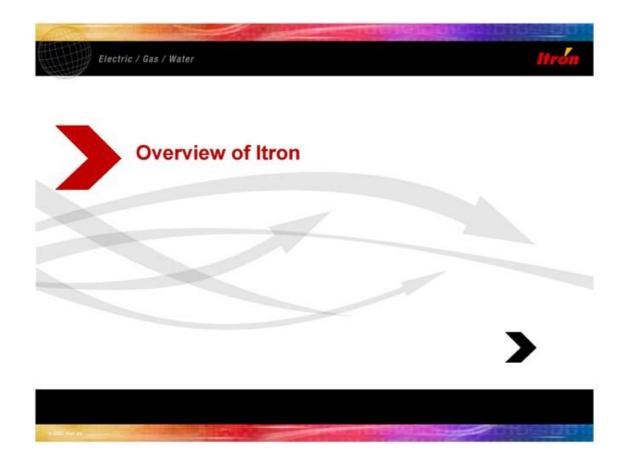
## The Time is Right in a Changing Marketplace

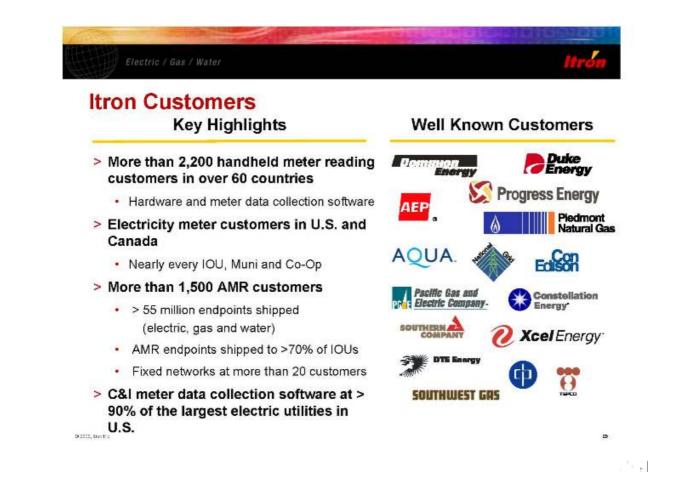


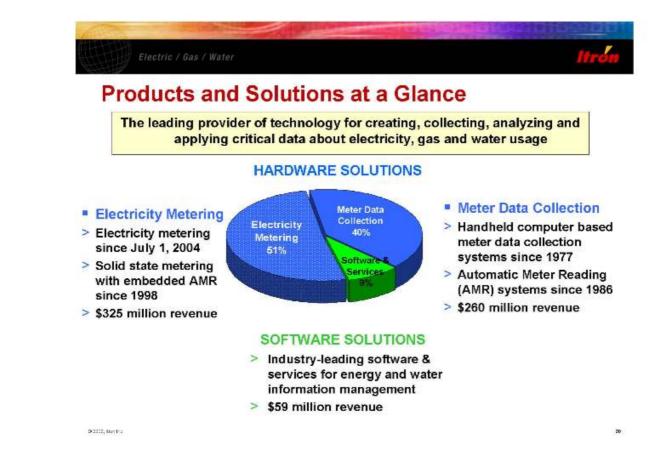
- > National-based markets
- > Energy market trading > Globalization
- > Increased quality requirements
- > Expansion in emerging markets

24











## 106,000 sq.ft. in Waseca, MN

> 4.5 million AMR units produced in 2006 6+ million unit capacity

## 317,000 sq.ft. in Oconee, SC

> 6.5 million meters produced in 2006 7+ million unit capacity

#### Both Facilities:

- > Highly automated, flexible and scalable
- > History of cost reductions
- > Less than 10% labor content

#### Waseca Facility (AMR)



**Oconee Facility (Electric Meters)** 



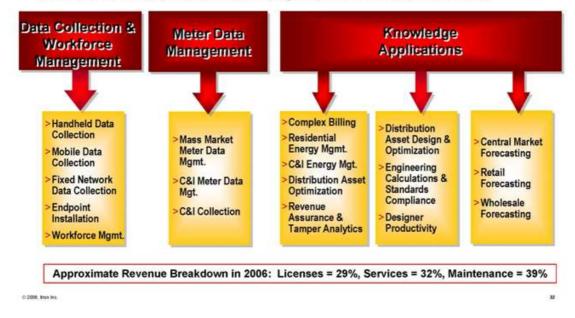
24

D 2112, 855 112



# Software Solutions

Software Licenses, Related Consulting and Implementation Services



Data Creation	Data Collection	Data Management	Data Utilizatio
Electric Meters	Handhelds Drive-by Dial-up Satellite Pager Fixed Network	Central Repository Validation, Editing and Estimation Calculations Settlement Analytics Meter Asset Mgmt	Rev. Assurance Customer Care Demand Respons Dist. Asset Analy Load Research Outage & Restore Forecasting (CIS-Billing)



## **Electricity Metering Market**

As a pure-play solid-state meter provider, Itron is set to benefit from the shift from electromechanical technology to electronic technology



	ricy ringinging
>	Itron is the leading provider of electricity
	meters in the U.S. with an estimated
	35 - 40% share of installed base

Key Highlighte

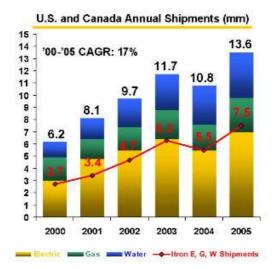
- Itron's electronic solid state meters represent over 85% of the installed base of electronic residential electricity meters in the U.S.
- > Electronics meter market driven by:
  - Establishment of advanced metering systems
  - Growth and natural replacement cycle of electromechanical technology (100 year old, mechanics based technology)

Source: Management estimates based on normal growth and replacement and historical AMR projects



## **AMR Market**

The AMR Industry is poised for growth given the low current penetration levels

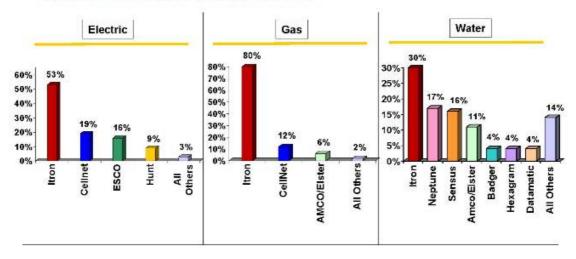


> Itr	on has th	he leading share of the
		ase in all segments:
~	Electric	53% market share
~	Gas	80% market share
~	Water	30% market share
~	Total	55% market share
> AM	/R data	points:
•	Itron's ne: 13% mark	et closest competitor has only tet share
•		180% of all AMR units se RF communication
•		o of AMR units shipped are Mobile AMR technology

Source The Scott Report, AMR Deployments in North America, 10th Edition

10 The second		<b>HEADERED BAR</b>
	Electric / Gas / Water	Itron

# Itron is the AMR Market Leader



Source: The Scott Report: AMR Deployments in North America, 10th Edition 93332, Inn 1::

76

## **Experienced Management Team**



LeRoy Nosbaum Chairman and CEO LeRoy Nosbaum has more than 30 years of leadership and management experience in the utility industry. Mr. Nosbaum joined Itron in 1996 and has been a director and chief executive officer of Itron since March 2000. Before joining Itron, Mr Nosbaum was with Metricom Inc., a supplier of wireless data communications networking technology. Prior to his tenure with Metricom, he held management positions with Schlumberger, Ltd. for 20 years.

D 2112, But 112



Malcolm Unsworth Sr. Vice President, Hardware Solutions Malcolm Unsworth spent 25 years with Schlumberger, including 11 associated with the electricity meter business. He was President of the Schlumberger Metering business prior to the acquisition of SEM. He also served as VP and General Manager of Schlumberger's North America Operations in charge of water, electricity, gas products and the Cellnet business.



Philip Mezey Sr. Vice President, Software Solutions Philip Mezey was named Vice President. Software Solutions in January 2004. Mr. Mezey joined Itron in March 2003 upon Itron's acquisition of Silicon Energy. Mr. Mezey joined Silicon Energy in 2000 as Vice President, Software Development. Prior to joining Silicon Energy, Mr. Mezey was a founding member of Indus, a leading provider of integrated asset and customer management software.



Steven M. Helmbrecht Sr. Vice President and CFO

Steve Helmbrecht was named Sr. Vice President and Chief Financial Officer in January 2005. Mr. Helmbrecht joined Itron in 2002 with the acquisition of LineSoft Corporation. Prior to joining LineSoft, Mr. Helmbrecht spent seven years with SS&C Technologies, Inc. a software company focused on portfolio management and accounting systems for institutional investors.

3T





# **Itron Non-GAAP Reconciliation**

(US\$mm)	2003	2004	2005	2006(1)	
Itron US GAAP Net Income	10.5	(5.3)	33.1	33.8	
Income Tax Provision	7.4	(4.1)	(5.5)	18.5	
Interest Income	(0.2)	(0.2)	(0.3)	(9.5)	
Interest Expense	2.6	13.1	18.9	17.8	
Other Income	1.3	0.4	0.1	1.2	
Itron US GAAP Operating Income	21.7	4.0	46.2	61.7	
Amortization	9.6	27.9	38.8	31.1	
Stock Based Compensation	<u>124</u> 30	-	2	8.6	
Litigation Accrual	0.5	-	-	-	
In-process R&D	0.9	6.4	<u></u>	-	
Restructurings	2.2	7.3	0.4	-	
Itron Non-GAAP Operating Income	34.9	45.5	85.5	101.5	
Depreciation	9.4	10.9	12.7	15.1	
Other Income	(1.3)	(0.4)	(0.1)	(1.2)	
Itron Adjusted EBITDA	43.0	56.0	98.1	115.4	

(1) Unaudited

20

40

# 2006 Pro Forma Reconciliation

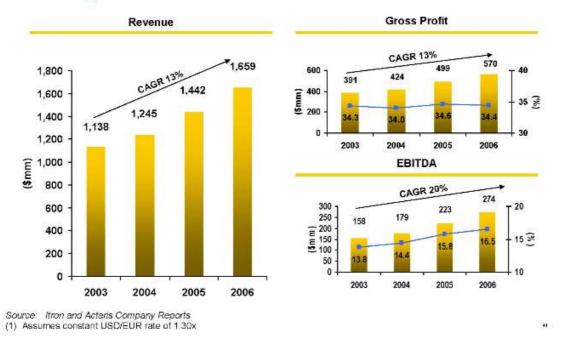
	Actaris EUR	Actaris USD		Itron		Pro Forma
Revenue	€ 780,737	\$ 1,014,958	S	644,042	\$	1,659,000
Adjusted EBITDA:						
GAAP net income	€ 39,629	\$ 51,518	S	33,759	S	85,277
Interest income	(303)	(394)		(9,497)		(9,891)
Interest expense	36,129	46,968		17,785		64,753
Income tax provision (benefit)	17,187	22,343		18,476		40,819
Depreciation and amortization	26,323	34,220		46,234		80,454
Non-cash stock based compensation expense		-		8,646		8,646
Restructuring costs	3,125	4,062		s <del>e</del> s es		4,062
Adjusted EBITDA	€ 122,091	\$ 158,718	S	115,403	S	274,121

Assumes constant USD/EUR rate of 1.30x
 Results unaudited and in thousands
 Actaris results not prepared in accordance with US GAAP and not all adjustments to US GAAP have been made

D 2112, days 1: 2

A LANGE		A DESCRIPTION OF THE OWNER OF THE	
的	Electric / Gas / Water		Itron

# Strong Pro Forma Financial Performance (1)



42

# **Trended Pro Forma**

Revenue	34	2003	2004	2005	2006
Itron	\$	317	\$ 399	\$ 553	\$ 644
Actaris		821	846	 889	1,015
Combined	\$	1,138	\$ 1,245	\$ 1,442	\$ 1,659
Gross Profit					
Itron	\$	144	\$ 171	\$ 234	\$ 267
Actaris		247	253	265	303
Combined	\$	391	\$ 424	\$ 499	\$ 570
%		34%	34%	35%	34%
Adjusted EBITDA					
Itron	\$	43	\$ 56	\$ 98	\$ 115
Actaris		115	123	125	159
Combined	\$	158	\$ 179	\$ 223	\$ 274
%		14%	14%	15%	17%

Assumes constant USD/EUR rate of 1.30x
 Results unaudited and in millions
 Actaris results not prepared in accordance with US GAAP and not all adjustments to US GAAP have been made

0.2112, Bay 1:2



43

## **Actaris Accounting Methodology**

- Actaris accounting methods differ from US GAAP in the following ways:
  - > Accounting (2004): Actaris has applied a 100% fair value application rather than a 97% fair value according to US GAAP standards. If US GAAP had been used, the goodwill and paid-in-capital would decrease by approximately €7.6mm
  - Date of Acquisition (2004 & 2005): The sales and purchase agreement to acquire Actaris was signed on June 12, 2003 with a record dated of July 24, 2003. However, management has accounted for the transaction as of January 1, 2003
  - Fair Value of Machinery & Equipment (2004): Actaris has deemed that the historical cost of Machinery and Equipment approximates its fair value. US GAAP requires that fair value be the market value of such Machinery and Equipment at time of the acquisition
  - Contingent Liabilities (2004 & 2005): Actaris accounted for contingencies relating to acquired assets as accruals. Under US GAAP these contingencies would not have been recognized. The corresponding reserves have resulted in an increase in goodwill
  - Convertible bonds (2005): Convertible bonds exclusively held by the shareholders are presented as a component of Shareholders' equity. US GAAP would present these as liabilities

D 2002, Bay 112



Electric / Gas / Water Information collection, analysis and applications

> 2111 North Molter Road Liberty Lake, WA 99019 509.924.9900 Tel 509.891.3355 Fax www.itron.com

FOR IMMEDIATE RELEASE

#### ITRON ANNOUNCES \$235 MILLION PRIVATE PLACEMENT OF EQUITY

SPOKANE, WA. —February 25, 2007 — Itron, Inc. (NASDAQ:ITRI) announced today that it has agreed to sell 4,086,958 shares of its common stock to ten institutional investors in a private placement at a pric \$57.50 per share, based on a 5% discount from the five-day average share closing price during the week of February 12, 2007 of \$60.52. The transaction is expected to generate gross proceeds to Itron of \$235 mil before fees and other offering expenses. Net proceeds will be used to partially fund the acquisition of Actaris Metering Systems. The sale is expected to be completed on March 1, 2007, subject to customary clos conditions.

The shares being sold have not been registered under the Securities Act of 1933 or any state securities laws and, until so registered, may not be offered or sold in the United States or any state absent an applicate exemption from registration requirements. This announcement does not constitute an offer to sell, nor is it a solicitation of an offer to buy, these securities. Pursuant to the terms of the securities purchase agreen with the private placement investors, the Company has agreed to register re-sales of the shares not more than 75 days from the date of closing of the Actaris acquisition.

This press release contains forward-looking statements regarding the expectation of the closing of the private placement. These forward-looking statements are based on Itron's current expectations and are subject the risk that the closing conditions to the financing are not met which, if this occurs, may cause the closing not to occur.

Itron, Inc. contact: Deloris Duquette Vice-president, Investor Relations and Corporate Communications (509) 891-3523 Deloris.duquette@itron.com