



September 26, 2013

Itron Goes Global with Industry-Leading OpenWay® Smart Grid Network

Smart grid network delivers multiple communications options with true interoperability to support smart grid applications globally

LIBERTY LAKE, Wash.--(BUSINESS WIRE)-- Itron, Inc. (NASDAQ: ITRI) announced today that its industry-leading OpenWay® smart grid network is now available on a global scale. OpenWay is an advanced IP network that supports multiple smart grid applications and devices over an interoperable, secure, enterprise-class network infrastructure. The network addresses key drivers and business needs of utilities around the globe, from improvement in grid reliability to support for consumer engagement and energy efficiency.

Itron's global OpenWay network connects utilities with their customers and grid assets using multiple communication options — RF Mesh, cellular, power line carrier (PLC) — based on localized protocols and standards. The OpenWay communication network is managed under Itron's unified data collection and management platform, streamlining the meter-to-cash business process regardless of communication method.

The OpenWay network also features Itron and Cisco's jointly designed IPv6 reference architecture to ensure device interoperability and multi-service operations using common information technology tools along with a unified network security architecture. Cisco's Connected Grid Network Management System provides enterprise-class network management for all field area devices, ensuring business functions adhere to established quality of service levels. This results in a network architecture that is highly scalable, secure and adaptable to changing needs.

OpenWay features data collection, network and asset monitoring and control capabilities that, when combined with Itron Analytics and Itron-developed or other third-party devices and applications, provide a powerful suite of smart grid applications — such as distribution automation, demand response and renewables integration — to utilities, energy service providers and customers. The advanced architecture provides Itron with the ability to embed its OpenWay communications technology into third-party devices for both grid- and customer-facing applications. Itron also combines OpenWay with comprehensive managed services to simplify deployment and lower the overall total cost of ownership for utilities.

The OpenWay network also leverages the broader Cisco Connected Grid Developer Network, which represents a growing ecosystem of technology providers spanning the entire smart grid value chain. This provides utilities with a broad portfolio of technology choices to enable a "best of breed" approach to deploying smart grid applications over a common network infrastructure.

"Itron is first to market and the only solution provider that offers utilities their choice of multiple communications options over a common IPv6 architecture jointly developed with Cisco. This enables us to offer true plug-and-play interoperability on a global basis," said Mark de Vere White, president of Itron's electricity business unit. "OpenWay technology is now deployed on four continents worldwide and we are building upon its well-established success in North America to set a new standard for smart grid networks on a global basis."

With nearly 15 million smart meters and network devices installed and operating under OpenWay networks, Itron has successfully completed several large-scale deployments at leading utilities in North America to support a wide range of capabilities and business case outcomes. OpenWay delivers on ambitious and visionary business cases every day.

About Itron

Itron is a global technology company. We build solutions that help utilities measure, manage and analyze energy and water. Our broad product portfolio includes electricity, gas, water and thermal energy measurement and control technology; communications systems; software; and professional services. With thousands of employees supporting nearly 8,000 utilities in more than 100 countries, Itron empowers utilities to responsibly and efficiently manage energy and water resources. Join us in creating a more resourceful world; start here: www.itron.com.

Itron, Inc.

Sharelynn Moore, 509-891-3524

Vice President, Corporate Marketing and Public Affairs

sharelynn.moore@itron.com

Source: Itron, Inc.

News Provided by Acquire Media