

February 17, 2016

# Itron Announces Fourth Quarter and Full Year 2015 Financial Results

Fourth Quarter Revenues Grew 4 percent, Excluding Impact of Foreign Currencies

Record Quarterly Revenue in Gas-North America

Strong Book-to-bill Ratio of 1.7:1 in Quarter

LIBERTY LAKE, Wash.--(BUSINESS WIRE)-- Itron, Inc. (NASDAQ:ITRI) announced today financial results for its fourth quarter and full year ended December 31, 2015. Highlights include:

- Quarterly and full year revenues of \$490 million and \$1.9 billion;
- Quarterly and full year GAAP diluted earnings per share of 56 cents and 64 cents;
- Quarterly and full year non-GAAP diluted earnings per share of 76 cents and \$1.01;
- Quarterly and full year adjusted EBITDA of \$53 million or 11 percent, and \$128 million or 7 percent.

"Itron's fourth quarter results reflect solid operating performance," said Philip Mezey, Itron's president and chief executive officer. "Highlights in the quarter included higher shipments of smart meters and modules, strong revenue growth in the Water segment, improved gross margin in Gas, robust bookings in the Electricity and Gas businesses and increased cash flow."

Mezey added, "Smart grid and smart city momentum is accelerating, creating more opportunity for Itron's innovative solutions for this industry. Our significant backlog growth, benefits from our restructuring and efficiency projects and our Itron OpenWay Riva<sup>™</sup> next generation platform position us well for continued revenue growth and improved profitability in 2016."

#### Summary of Fourth Quarter Consolidated Financial Results

(All comparisons made are against the prior year period unless otherwise noted)

#### <u>Revenue</u>

Total revenue for the quarter was \$490 million compared with \$510 million in 2014. Changes in foreign currency exchange rates unfavorably impacted revenue by approximately \$38 million for the quarter. Excluding the impact of foreign currency, revenues increased \$19 million, or 4 percent, driven primarily by the Water segment which grew 13 percent on a constant currency basis.

#### Gross Margin

Gross margin for the quarter increased to 31.7 percent compared with the prior year period margin of 30.3 percent. The improvement in gross margin was driven by decreased variable compensation and improved Gas gross margin.

#### GAAP Operating Income, Net Income, Earnings per Share

GAAP operating income improved to \$35 million for the quarter compared with an operating loss of \$49 million in 2014. Net income for the quarter was \$21 million, or 56 cents per diluted share, compared with a net loss of \$49 million, or \$1.25 per share. The increases in operating income and net income for the quarter were driven primarily by a decrease of \$52 million in restructuring charges and a decrease of \$23 million in variable compensation due to a reduction in planned payout. The results also reflect improved gross margin performance in the Gas business. Tax expense was recognized in the quarter compared with a net tax benefit in the prior year period, largely due to improved income.

#### Non-GAAP Operating Income, Net Income, Earnings per Share

Non-GAAP operating income improved to \$44 million for the quarter compared with \$29 million. Non-GAAP net income for the quarter was \$29 million, or 76 cents per diluted share, compared with \$14 million, or 36 cents per diluted share. The increases in non-GAAP operating and net income for the quarter were driven primarily by lower operating expenses attributable to the reduced variable compensation and higher gross margin performance in the Gas business.

#### Free Cash Flow

Free cash flow was \$43 million for the fourth quarter compared with \$4 million in the prior year quarter. The increase over the prior year was driven by improved earnings and working capital.

#### **Other Measures**

Bookings in the quarter totaled \$822 million. Total backlog was \$1.55 billion and twelve month backlog was \$833 million at year-end, an increase of 4 percent and 11.5 percent, respectively.

During the quarter, the company repurchased 88,266 shares of Itron common stock at an average price of \$34.04 per share pursuant to Board authorization to repurchase up to \$50 million of Itron common stock. As of Dec. 31, 2015, the company had repurchased 743,444 shares of Itron common stock at an average price of \$33.63 per share since the inception of the plan in February 2015. This plan will conclude on Feb. 19, 2016.

#### Financial Guidance - Full Year 2016

Itron's guidance for the full year 2016 is as follows:

- Revenue between \$1.85 and \$1.95 billion
- Non-GAAP diluted EPS between \$1.95 and \$2.25

This guidance assumes a Euro to U.S. dollar average exchange rate of \$1.10 in 2016, average shares outstanding of approximately 38 million for the year and a non-GAAP effective tax rate for the year of approximately 37 percent.

# **Earnings Conference Call**

Itron will host a conference call to discuss the financial results and guidance contained in this release at 5 p.m. Eastern Time on Feb. 17, 2016. The call will be webcast in a listen-only mode. Webcast information and conference call materials will be made available 10 minutes before the start of the call and will be accessible on Itron's website at <u>http://investors.itron.com/events.cfm</u>. A replay of the audio webcast will be made available for one year at <u>http://investors.itron.com/events.cfm</u>. A telephone replay of the conference call will be available through Feb. 22, 2016. To access the telephone replay, dial (888) 203-1112 (Domestic) or (719) 457-0820 (International) and enter passcode 297230.

#### About Itron

Itron is a world-leading technology and services company dedicated to the resourceful use of energy and water. We provide comprehensive solutions that measure, manage and analyze energy and water. Our broad product portfolio includes electricity, gas, water and thermal energy measurement devices and control technology; communications systems; software; as well as managed and consulting services. With thousands of employees supporting nearly 8,000 customers in more than 100 countries, Itron applies knowledge and technology to better manage energy and water resources. Together, we can create a more resourceful world. Join us: <a href="https://www.itron.com">www.itron.com</a>.

Itron® is a registered trademark of Itron, Inc.

#### **Forward-Looking Statements**

This release contains forward-looking statements concerning our expectations about operations, financial performance, sales, earnings and cash flows. These statements reflect our current plans and expectations and are based on information currently available. The statements rely on a number of assumptions and estimates, which could be inaccurate, and which are subject to risks and uncertainties that could cause our actual results to vary materially from those anticipated. Risks and uncertainties include the rate and timing of customer demand for our products, rescheduling of current customer orders, changes in estimated liabilities for product warranties, changes in laws and regulations, our dependence on new product development and intellectual property, future acquisitions, changes in estimates for stock-based and bonus compensation,

increasing volatility in foreign exchange rates, international business risks and other factors that are more fully described in our Annual Report on Form 10-K for the year ended December 31, 2014 and other reports on file with the Securities and Exchange Commission. Itron undertakes no obligation to update publicly or revise any forward-looking statements, including our business outlook.

#### **Non-GAAP Financial Information**

To supplement our consolidated financial statements presented in accordance with GAAP, we use certain non-GAAP financial measures, including non-GAAP operating expense, non-GAAP operating income, non-GAAP net income, non-GAAP diluted EPS, adjusted EBITDA and free cash flow. We provide these non-GAAP financial measures because we believe they provide greater transparency and represent supplemental information used by management in its financial and operational decision making. Specifically, these non-GAAP financial measures are provided to enhance investors' overall understanding of our current financial performance and our future anticipated performance by excluding infrequent or non-cash costs, particularly those associated with acquisitions. We exclude certain costs in our non-GAAP financial measures as we believe the net result is a measure of our core business. Non-GAAP performance measures should be considered in addition to, and not as a substitute for, results prepared in accordance with GAAP. Our non-GAAP financial measures may be different from those reported by other companies. A more detailed discussion of why we use non-GAAP financial measures are included in this press release.

Statements of operations, segment information, balance sheets, cash flow statements and reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures follow.

## ITRON, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited, in thousands, except per share data)

	Three Months Ended December 31,					Twelve Months Ended December 31,				
		2015		2014		2015	2014			
Revenues	\$	490,371	\$	510,095	\$	1,877,813	\$	1,970,697		
Cost of revenues		334,989		355,308		1,318,695		1,347,572		
Gross profit		155,382		154,787		559,118		623,125		
Operating expenses										
Sales and marketing		38,078		47,027		161,380		185,239		
Product development		35,928		44,789		162,327		175,500		
General and administrative		37,124		48,472		140,319		163,101		
Amortization of intangible assets		7,943		10,523		31,673		43,619		
Restructuring		960		53,068		(8,726)		50,857		
Goodwill impairment		-		-		-		977		
Total operating expenses		120,033		203,879		486,973		619,293		
Operating income (loss)		35,349		(49,092)		72,145		3,832		
Other income (expense)										
Interest income		321		181		761		494		
Interest expense		(2,953)		(2,765)		(12,289)		(11,602)		
Other income (expense), net		(1,213)		(2,191)		(4,216)		(7,633)		
Total other income (expense)		(3,845)		(4,775)		(15,744)		(18,741)		
Income (loss) before income taxes		31,504		(53,867)		56,401		(14,909)		
Income tax benefit (provision)		(9,637)		5,038		(29,310)		(6,641)		
Net income (loss)		21,867		(48,829)		27,091		(21,550)		
Net income attributable to non- controlling interests		508		404		2,325		1,370		
Net income (loss) attributable to Itron, Inc.	\$	21,359	\$	(49,233)	\$	24,766	\$	(22,920)		

Earnings (loss) per common share - Basic	\$ 0.56	\$ (1.25)	\$ 0.65	\$ (0.58)
Earnings (loss) per common share - Diluted	\$ 0.56	\$ (1.25)	\$ 0.64	\$ (0.58)
Weighted average common shares outstanding - Basic	37,912	38,937	38,224	39,184
Weighted average common shares outstanding - Diluted	38,256	38,937	38,506	39,184

# ITRON, INC. SEGMENT INFORMATION

# (Unaudited, in thousands)

	Thre	e Months En	December 31,	Twelve Months Ended December 31,				
		2015		2014		2015		2014
Revenues								
Electricity	\$	214,257	\$	226,730	\$	817,908	\$	794,144
Gas		140,562		149,374		541,625		599,081
Water		135,552		133,991		518,280		577,472
Total Company	\$	490,371	\$	510,095	\$	1,877,813	\$	1,970,697
Gross profit								
Electricity	\$	64,237	\$	66,801	\$	228,838	\$	208,476
Gas		48,773		43,206		182,314		211,815
Water		42,372		44,780		147,966		202,834
Total Company	\$	155,382	\$	154,787	\$	559,118	\$	623,125
Operating income (loss)								
Electricity	\$	18,882	\$	(37,064)	\$	35,757	\$	(72,476)
Gas		19,793		1,709		63,868		75,598
Water		11,650		10,687		22,526		71,006
Corporate unallocated		(14,976)		(24,424)		(50,006)		(70,296)
Total Company	\$	35,349	\$	(49,092)	\$	72,145	\$	3,832

## METER AND MODULE SUMMARY

(Units in thousands)

, ,	Three Months Ende	d December 31,	Twelve Months Ended December 31,				
	2015	2014	2015	2014			
Meters							
Standard	4,020	4,610	17,560	18,740			
Advanced and Smart	1,960	1,810	7,290	6,090			
Total meters	5,980	6,420	24,850	24,830			
Stand-alone communication modules							
Advanced and Smart	1,590	1,360	5,840	5,770			

(Unaudited, in thousands)

(onadated, in thousands)	Dece	mber 31, 2015	Dece	mber 31, 2014	
ASSETS					
Current assets					
Cash and cash equivalents	\$	131,018	\$	112,371	
Accounts receivable, net		331,955		348,389	
Inventories		190,877		154,504	
Deferred tax assets current, net		-		39,115	
Other current assets		103,613		104,307	
Total current assets		757,463		758,686	
Property, plant, and equipment, net		190,002		207,789	
Deferred tax assets noncurrent, net		96,327		74,598	
Other long-term assets		31,309		28,503	
Intangible assets, net		101,932		139,909	
Goodwill		468,122		500,820	
Total assets	\$	1,645,155	\$	1,710,305	
LIABILITIES AND EQUITY					
Current liabilities					
Accounts payable	\$	195,721	\$	184,132	
Other current liabilities	•	62,511	•	100,945	
Wages and benefits payable		76,980		95,248	
Taxes payable		14,740		21,951	
Current portion of debt		11,250		30,000	
Current portion of warranty		33,622		21,063	
Unearned revenue		57,367		43,436	
Total current liabilities		452,191		496,775	
Long-term debt		359,962		293,969	
Long-term warranty		14,695		15,403	
Pension plan benefit liability		85,971		101,432	
Deferred tax liabilities noncurrent, net		1,723		3,808	
Other long-term obligations		80,973		84,437	
Total liabilities		995,515		995,824	
Equity					
Preferred stock		-		-	
Common stock		1,246,671		1,270,045	
Accumulated other comprehensive loss, net		(203,151)		(136,514)	
Accumulated deficit		(411,825)		(436,591)	
Total Itron, Inc. shareholders' equity		631,695		696,940	
Non-controlling interests		17,945		17,541	
Total equity		649,640		714,481	
Total liabilities and equity	\$	1,645,155	\$	1,710,305	

# ITRON, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited, in thousands)

 Twelve Months Ended December 31, 2015

 2015
 2014

 Operating activities

 Net income (loss)
 \$ 27,091 \$ (21,550)

Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	76,933	98,463
Stock-based compensation	14,089	17,860
Amortization of prepaid debt fees	2,128	1,612
Deferred taxes, net	8,529	(31,542)
Goodwill impairment		977
Restructuring, non-cash	1,354	5,220
Other adjustments, net	2,040	914
Changes in operating assets and liabilities:		
Accounts receivable	(7,921)	(16,789)
Inventories	(52,897)	6,021
Other current assets	(3,757)	(9,447)
Other long-term assets	2,761	1,582
Accounts payable, other current liabilities, and taxes payable	(13,290)	55,924
Wages and benefits payable	(11,268)	10,334
Unearned revenue	15,537	9,240
Warranty	14,053	(6,364)
Other operating, net	 (2,032)	 10,518
Net cash provided by operating activities	73,350	132,973
Investing activities		
Acquisitions of property, plant, and equipment	(43,918)	(44,495)
Business acquisitions, net of cash equivalents acquired	(5,754)	-
Other investing, net	 721	 2,999
Net cash used in investing activities	(48,951)	(41,496)
Financing activities		
Proceeds from borrowings	113,467	47,657
Payments on debt	(62,998)	(102,438)
Issuance of common stock	2,663	3,647
Repurchase of common stock	(38,283)	(39,665)
Other financing, net	 (7,109)	(1,078)
Net cash provided by (used in) financing activities	7,740	(91,877)
Effect of foreign exchange rate changes on cash and cash equivalents	 (13,492)	(12,034)
Increase (decrease) in cash and cash equivalents	18,647	 (12,434)
Cash and cash equivalents at beginning of period	 112,371	124,805
Cash and cash equivalents at end of period	\$ 131,018	\$ 112,371

Adjustments to reconcile not income to not each provided by exercise

#### Itron, Inc.

#### **About Non-GAAP Financial Measures**

The accompanying press release contains non-GAAP financial measures. To supplement our consolidated financial statements, which are prepared and presented in accordance with GAAP, we use certain non-GAAP financial measures, including non-GAAP operating expense, non-GAAP operating income, non-GAAP net income, non-GAAP diluted EPS, adjusted EBITDA and free cash flow. The presentation of this financial information is not intended to be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. For more information on these non-GAAP financial measures, please see the table captioned "Reconciliations of Non-GAAP Financial Measures to Most Directly Comparable GAAP Financial Measures."

We use these non-GAAP financial measures for financial and operational decision making and as a means for determining executive compensation. Management believes that these non-GAAP financial measures provide meaningful supplemental information regarding our performance and ability to service debt by excluding certain expenses that may not be indicative of our recurring core operating results. These non-GAAP financial measures facilitate management's internal comparisons to our historical performance as well as comparisons to our competitors' operating results. Our executive compensation plans exclude non-cash charges related to amortization of intangibles acquired through a business acquisition and non-

recurring discrete cash and non-cash charges that are infrequent in nature such as purchase accounting adjustments, restructuring charges or goodwill impairment charges. We believe that both management and investors benefit from referring to these non-GAAP financial measures in assessing our performance and when planning, forecasting and analyzing future periods. We believe these non-GAAP financial measures are useful to investors because they provide greater transparency with respect to key metrics used by management in its financial and operational decision making and because they are used by our institutional investors and the analyst community to analyze the health of our business.

Non-GAAP operating expense and non-GAAP operating income - We define non-GAAP operating expense as operating expense excluding certain expenses related to the amortization of intangible assets acquired through a business acquisition, restructuring, acquisitions and goodwill impairment. We define non-GAAP operating income as operating income excluding the expenses related to the amortization of intangible assets acquired through a business acquisition, restructuring, acquisitions and goodwill impairment. We consider these non-GAAP financial measures to be useful metrics for management and investors because they exclude the effect of expenses that are related to previous acquisitions and restructurings. By excluding these expenses, we believe that it is easier for management and investors to compare our financial results over multiple periods and analyze trends in our operations. For example, in certain periods expenses related to amortization of intangible assets may decrease, which would improve GAAP operating margins, yet the improvement in GAAP operating margins due to this lower expense is not necessarily reflective of an improvement in our core business. There are some limitations related to the use of non-GAAP operating expense and non-GAAP operating income versus operating expense and operating income calculated in accordance with GAAP. Non-GAAP operating expense and non-GAAP operating income exclude some costs that are recurring. Additionally, the expenses that we exclude in our calculation of non-GAAP operating expense and non-GAAP operating income may differ from the expenses that our peer companies exclude when they report the results of their operations. We compensate for these limitations by providing specific information about the GAAP amounts we have excluded from our non-GAAP operating expense and non-GAAP operating income and evaluating non-GAAP operating expense and non-GAAP operating income together with GAAP operating expense and GAAP operating income.

Non-GAAP net income and non-GAAP diluted EPS - We define non-GAAP net income as net income excluding the expenses associated with amortization of intangible assets acquired through a business acquisition, restructuring, acquisitions, goodwill impairment and amortization of debt placement fees. We define non-GAAP diluted EPS as non-GAAP net income divided by the weighted average shares, on a diluted basis, outstanding during each period. We consider these financial measures to be useful metrics for management and investors for the same reasons that we use non-GAAP operating income. The same limitations described above regarding our use of non-GAAP operating income apply to our use of non-GAAP net income and non-GAAP diluted EPS. We compensate for these limitations by providing specific information regarding the GAAP amounts excluded from these non-GAAP measures and evaluating non-GAAP net income and non-GAAP net income and GAAP diluted EPS.

Adjusted EBITDA - We define adjusted EBITDA as net income (a) minus interest income, (b) plus interest expense, depreciation and amortization of business acquisition related intangible asset expenses, restructuring expense, acquisition related expense, goodwill impairment and (c) exclude the tax expense or benefit. We believe that providing this financial measure is important for management and investors to understand our ability to service our debt as it is a measure of the cash generated by our core business. Management uses adjusted EBITDA as a performance measure for executive compensation. A limitation to using adjusted EBITDA is that it does not represent the total increase or decrease in the cash balance for the period and the measure includes some non-cash items and excludes other non-cash items. Additionally, the items that we exclude in our calculation of adjusted EBITDA may differ from the items that our peer companies exclude when they report their results. We compensate for these limitations by providing a reconciliation of this measure to GAAP net income.

Free cash flow - We define free cash flow as net cash provided by operating activities less cash used for acquisitions of property, plant and equipment. We believe free cash flow provides investors with a relevant measure of liquidity and a useful basis for assessing our ability to fund our operations and repay our debt. The same limitations described above regarding our use of adjusted EBITDA apply to our use of free cash flow. We compensate for these limitations by providing specific information regarding the GAAP amounts and reconciling to free cash flow.

The accompanying tables have more detail on the GAAP financial measures that are most directly comparable to the non-GAAP financial measures and the related reconciliations between these financial measures.

# ITRON, INC. RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES TO THE MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASURES

(Unaudited, in thousands, except per share data)

TOTAL COMPANY RECONCILIATIONS		e Months En	ecember 31,	Twelve Months Ended December 31,				
		2015		2014		2015		2014
NON-GAAP NET INCOME & DILUTED EPS								
GAAP net income (loss)	\$	21,359	\$	(49,233)	\$	24,766	\$	(22,920)
Amortization of intangible assets		7,943		10,523		31,673		43,619
Amortization of debt placement fees		248		375		2,021		1,512
Restructuring		960		53,068		(8,726)		50,857
Acquisition related expenses								
(release)		16		14,743		(5,538)		15,538
Goodwill impairment		-		-		-		977
Income tax effect of non-GAAP								
adjustments		(1,311)		(15,326)		(5,234)		(26,374)
Non-GAAP net income	\$	29,215	\$	14,150	\$	38,962	\$	63,209
Non-GAAP diluted EPS	\$	0.76	\$	0.36	\$	1.01	\$	1.60
Weighted average common shares								
outstanding - Diluted		38,256		39,300		38,506		39,461
ADJUSTED EBITDA								
GAAP net income (loss)	\$	21,359	\$	(49,233)	\$	24,766	\$	(22,920)
Interest income	Ŧ	(321)	Ŧ	(181)	Ŧ	(761)	Ŧ	(494)
Interest expense		2,953		2,765		12,289		11,602
Income tax provision (benefit)		9,637		(5,038)		29,310		6,641
Depreciation and amortization		18,419		23,164		76,933		98,378
Restructuring		960		53,068		(8,726)		50,857
Acquisition related expenses		300		55,000		(0,720)		50,057
(release)		16		14,743		(5,538)		15,538
Goodwill impairment		-		-		(0,000)		977
Adjusted EBITDA	\$	53,023	\$	39,288	\$	128,273	\$	160,579
	Ψ	00,020	Ψ	00,200	Ψ	120,270	Ψ	100,070
FREE CASH FLOW								
Net cash provided by operating								
activities	\$	53,196	\$	16,435	\$	73,350	\$	132,973
Acquisitions of property, plant, and	Ŧ	00,100	Ŧ	,	Ŧ	. 0,000	Ŧ	,
equipment		(10,594)		(12,435)		(43,918)		(44,495)
Free Cash Flow	\$	42,602	\$	4,000	\$	29,432	\$	88,478
NON-GAAP OPERATING INCOME								
GAAP operating income (loss)	\$	35,349	\$	(49,092)	\$	72,145	\$	3,832
Amortization of intangible assets		7,943		10,523		31,673		43,619
Restructuring		960		53,068		(8,726)		50,857
Acquisition related expenses								
(release)		16		14,743		(5,538)		15,538
Goodwill impairment		-		-		-		977
Non-GAAP operating income	\$	44,268	\$	29,242	\$	89,554	\$	114,823
NON-GAAP OPERATING EXPENSE								
GAAP operating expense	\$	120,033	\$	203,879	\$	486,973	\$	619,293
Amortization of intangible assets	Ψ	(7,943)	Ψ	(10,523)	Ψ	(31,673)	Ψ	(43,619)
Restructuring		(7,943) (960)		(53,068)		8,726		(50,857)
Acquisition related expenses		(300)		(00,000)		0,720		(00,007)
(release)		(16)		(14,743)		5,538		(15,538)
Goodwill impairment		(10)		-				(10,000) (977)
Non-GAAP operating expense	\$	111,114	\$	125,545	\$	469,564	\$	508,302
Hon Onni Operating expense	Ψ	111,114	Ψ	120,040	Ψ	-03,004	Ψ	500,502

SEGMENT RECONCILIATIONS		e Months En	ecember 31,	Twelve Months Ended December 31,				
		2015		2014		2015		2014
NON-GAAP OPERATING INCOME - ELECTRICITY								
Electricity - GAAP operating income								
(loss)	\$	18,882	\$	(37,064)	\$	35,757	\$	(72,476)
Amortization of intangible assets		4,367		5,979		17,663		24,452
Restructuring		(724)		29,659		(8,514)		21,115
Acquisition related expenses								
(release)		18		14,743		(5,655)		15,491
Goodwill impairment		-		-		-		977
Electricity - Non-GAAP operating								
income (loss)	\$	22,543	\$	13,317	\$	39,251	\$	(10,441)
NON-GAAP OPERATING INCOME - GAS								
Gas - GAAP operating income	\$	19,793	\$	1,709	\$	63,868	\$	75,598
Amortization of intangible assets		1,922		2,489		7,787		10,471
Restructuring		1,372		9,454		69		9,192
Gas - Non-GAAP operating income	\$	23,087	\$	13,652	\$	71,724	\$	95,261
NON-GAAP OPERATING INCOME - WATER								
Water - GAAP operating income	\$	11,650	\$	10,687	\$	22,526	\$	71,006
Amortization of intangible assets		1,654		2,055		6,223		8,696
Restructuring		232		1,106		829		2,279
Acquisition related expenses		-		-		104		-
Water - Non-GAAP operating income	\$	13,536	\$	13,848	\$	29,682	\$	81,981
NON-GAAP OPERATING INCOME - CORPORATE UNALLOCATED								
Corporate unallocated - GAAP operating loss	\$	(14,976)	\$	(24,424)	\$	(50,006)	\$	(70,296)
Restructuring	Ψ	(14,970) 80	φ	(24,424) 12,849	Ψ	(30,000) (1,110)	Ψ	18,271
Acquisition related expenses		00		12,049		(1,110)		10,271
(release)		(2)		-		13		47
Corporate unallocated - Non-GAAP		(2)						
operating loss	\$	(14,898)	\$	(11,575)	\$	(51,103)	\$	(51,978)
				· · ·				·

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Itron, Inc.

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