# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

	May 3, 2017	
	Date of Report (Date of Earliest Event Reported)	
	ITRON, INC.	
	(Exact Name of Registrant as Specified in its Charter)	
Washington	000-22418	91-1011792
(State or Other Jurisdiction of Incorporation)	(Commission File No.)	(IRS Employer Identification No.)
	2111 N. Molter Road, Liberty Lake, WA 99019	
	(Address of Principal Executive Offices, Zip Code)	
	(509) 924-9900	
	(Registrant's Telephone Number, Including Area Code)	
(For	ner Name or Former Address, if Changed Since Last Report)	
Check the appropriate box below if the Founder any of the following provisions:	orm 8-K filing is intended to simultaneously satisfy	the filing obligation of the registran
] Written communications pursuant to Rule 425 ur	nder the Securities Act (17 CFR 230.425)	
Soliciting material pursuant to Rule 14a-12 unde	r the Exchange Act (17 CFR 240.14a-12)	
Pre-commencement communications pursuant to	Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))	)
Pre-commencement communications pursuant to	Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))	

#### Item 2.02 Results of Operations and Financial Condition.

On May 3, 2017, Itron, Inc. (the "Company") issued a press release announcing its financial results for the three months and quarter ended March 31, 2017. A copy of this press release and accompanying financial statements are attached as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit
Number
Description

99.1 Press Release dated May 3, 2017.\*

\* This exhibit is intended to be furnished and shall not be deemed "filed" for purposes of the Exchange Act.

The information presented in this Current Report on Form 8-K may contain forward-looking statements within in the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to our expectations about revenues, operations, financial performance, earnings, earnings per share, cash flows and other financial results. Although we believe the estimates and assumptions upon which these forward-looking statements are based are reasonable, any of these estimates or assumptions could prove to be inaccurate and the forward-looking statements based on these estimates and assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Actual results and trends in the future may differ materially from those suggested or implied by the forward-looking statements depending on a variety of factors. Some of the factors that we believe could affect our results include our ability to execute on our restructuring plan, our ability to achieve estimated cost savings, the rate and timing of customer demand for our products, rescheduling of current customer orders, changes in estimated liabilities for product warranties, adverse impacts of litigation, changes in laws and regulations, our dependence on new product development and intellectual property, future acquisitions, changes in estimates for stock-based and bonus compensation, increasing volatility in foreign exchange rates, international business risks and other factors that are more fully described in our Annual Report on Form 10-K for the year ended December 31, 2016 and other reports on file with the Securities and Exchange Commission. The Company undertakes no obligation to update this information.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ITRON, INC.

Dated: May 3, 2017 By: /s/ Robert H.A. Farrow

Robert H.A. Farrow

Interim Chief Financial Officer

#### **EXHIBIT INDEX**

Exhibit Number	Description
99.1	Press release dated May 3, 2017.*

<sup>\*</sup> This exhibit is intended to be furnished and shall not be deemed "filed" for purposes of the Exchange Act.

#### **Itron Announces First Quarter 2017 Financial Results**

LIBERTY LAKE, Wash.--(BUSINESS WIRE)--May 3, 2017--Itron, Inc. (NASDAQ:ITRI) announced today financial results for its first quarter ended March 31, 2017. Key financial metrics for the quarter include:

- Revenues of \$478 million, compared with \$498 million in the first quarter of 2016;
- Gross margin of 32.9 percent, an increase of 10 basis points compared with the first quarter of 2016;
- GAAP diluted earnings per share of 40 cents, an increase of 54 percent compared with the first quarter of 2016; and
- Non-GAAP diluted earnings per share of 57 cents, an increase of 30 percent compared with the first quarter of 2016.

"Our first quarter results demonstrate a strong start to 2017," said Philip Mezey, Itron's president and chief executive officer. "We increased earnings and cash flow in the quarter through our focus on better predictability and greater profitability in our operations. Looking forward, investments in our OpenWay Riva<sup>TM</sup> IoT solution and differentiated software and services offerings, combined with our ongoing operational discipline, strongly position us to serve our customers and generate continued improvement in our financial results."

#### **Summary of First Quarter Consolidated Financial Results**

(All comparisons made are against the prior year period unless otherwise noted)

#### Revenue

Total revenue for the quarter decreased 4 percent to \$478 million compared with \$498 million in the first quarter of 2016. Changes in foreign currency exchange rates unfavorably impacted revenue by approximately \$5 million for the quarter.

Higher revenue in the Electricity segment was offset by decreased revenue in the Water and Gas segments. Electricity revenue increased 10 percent, driven by smart metering projects in North America and Asia-Pacific regions. Water segment revenue decreased 19 percent primarily due to the completion of several large contracts in Europe, the Middle East and Africa (EMEA) and North America regions that contributed substantial revenues in the first quarter of 2016. Gas revenue decreased 11 percent, also primarily driven by the timing of contracts in EMEA and North America.

#### **Gross Margin**

Gross margin for the quarter improved to 32.9 percent compared with the prior year period margin of 32.8 percent. The improvement was driven by favorable product mix, primarily in the Gas segment. The Gas business achieved record gross margin of 41 percent in the quarter.

#### **Operating Expenses**

Operating expenses for the quarter were \$127 million compared with \$140 million in 2016. The decrease was driven primarily by lower general and administrative expenses resulting from higher fees incurred in 2016 related to a legal settlement and completion of our 2016 audit.

#### Operating Income, Net Income and Earnings per Share

GAAP operating income was \$30 million for the quarter compared with \$24 million in 2016. Non-GAAP operating income also improved to \$38 million for the quarter compared with \$32 million in 2016.

Net income for the quarter was \$16 million, or 40 cents per diluted share, compared with net income of \$10 million, or 26 cents per diluted share, in 2016. Non-GAAP net income for the quarter increased to \$22 million, or 57 cents per diluted share, compared with \$17 million, or 44 cents per diluted share, in 2016.

The increases in GAAP and non-GAAP operating income were driven by improved gross margin and lower operating expenses. GAAP and non-GAAP earnings per diluted share reflect the company's higher operating income in addition to lower effective tax rates.

#### Cash Flow

Net cash provided by operating activities was \$63 million in the first quarter of 2017 compared with \$34 million in the same quarter in 2016. Free cash flow was \$54 million for the first quarter compared with \$25 million in the prior year quarter. The increases in operating and free cash flow were driven by strong working capital management, offsetting higher variable compensation payments.

#### **Other Measures**

Bookings in the quarter totaled \$424 million, an increase of 8 percent compared with bookings in the first quarter of 2016. Total backlog was \$1.6 billion and 12-month backlog was \$819 million at the end of the quarter, up 7 percent and 4 percent, respectively, compared with the first quarter of 2016.

#### **Earnings Conference Call**

Itron will host a conference call to discuss the financial results and guidance contained in this release at 5:00 p.m. EDT on May 3, 2017. The call will be webcast in a listen-only mode. Webcast information and conference call materials will be made available 10 minutes before the start of the call and will be accessible on Itron's website at <a href="http://investors.itron.com/events.cfm">http://investors.itron.com/events.cfm</a>. A replay of the audio webcast will be made available at <a href="http://investors.itron.com/events.cfm">http://investors.itron.com/events.cfm</a>. A telephone replay of the conference call will be available through May 8, 2017. To access the telephone replay, dial (888) 203-1112 (Domestic) or (719) 457-0820 (International) and enter passcode 9719829.

#### **About Itron**

Itron is a world-leading technology and services company dedicated to the resourceful use of energy and water. We provide comprehensive solutions that measure, manage and analyze energy and water. Our broad product portfolio includes electricity, gas, water and thermal energy measurement devices and control technology; communications systems; software; as well as managed and consulting services. With thousands of employees supporting nearly 8,000 customers in more than 100 countries, Itron applies knowledge and technology to better manage energy and water resources. Together, we can create a more resourceful world. Join us: <a href="https://www.itron.com">www.itron.com</a>.

Itron<sup>®</sup> and OpenWay<sup>®</sup> are registered trademarks of Itron, Inc. All third party trademarks are property of their respective owners and any usage herein does not suggest or imply any relationship between Itron and the third party unless expressly stated.

#### **Forward Looking Statements**

This release contains forward-looking statements within in the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to our expectations about revenues, operations, financial performance, earnings, earnings per share, cash flows and restructuring activities including headcount reductions and other cost savings initiatives. Although we believe the estimates and assumptions upon which these forward-looking statements are based are reasonable, any of these estimates or assumptions could prove to be inaccurate and the forward-looking statements based on these estimates and assumptions could be incorrect. Our operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Actual results and trends in the future may differ materially from those suggested or implied by the forwardlooking statements depending on a variety of factors. Some of the factors that we believe could affect our results include our ability to execute on our restructuring plan, our ability to achieve estimated cost savings, the rate and timing of customer demand for our products, rescheduling of current customer orders, changes in estimated liabilities for product warranties, adverse impacts of litigation, changes in laws and regulations, our dependence on new product development and intellectual property, future acquisitions, changes in estimates for stock-based and bonus compensation, increasing volatility in foreign exchange rates, international business risks and other factors that are more fully described in our Annual Report on Form 10-K for the year ended December 31, 2016 and other reports on file with the Securities and Exchange Commission. Itron undertakes no obligation to update or revise any information in this press release.

#### **Non-GAAP Financial Information**

To supplement our consolidated financial statements presented in accordance with GAAP, we use certain non-GAAP financial measures, including non-GAAP operating expense, non-GAAP operating income, non-GAAP net income, non-GAAP diluted EPS, adjusted EBITDA, adjusted EBITDA margin, constant currency and free cash flow. We provide these non-GAAP financial measures because we believe they provide greater transparency and represent supplemental information used by management in its financial and operational decision making. We exclude certain costs in our non-GAAP financial measures as we believe the net result is a measure of our core business. The company believes these measures facilitate operating performance comparisons from period to period by eliminating potential differences caused by the existence and timing of certain expense items that would not otherwise be apparent on a GAAP basis. Non-GAAP performance measures should be considered in addition to, and not as a substitute for, results prepared in accordance with GAAP. Our non-GAAP financial measures may be different from those reported by other companies. A more detailed discussion of why we use non-GAAP financial measures, the limitations of using such measures, and reconciliations between non-GAAP and the nearest GAAP financial measures are included in this press release.

### ITRON, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited, in thousands, except per share data)

	Three Months Ended March 31,			
		2017		2016
Revenues	\$	477,592	\$	497,590
Cost of revenues		320,367		334,387
Gross profit		157,225		163,203
Operating expenses				
Sales and marketing		41,468		40,767
Product development		40,868		45,346
General and administrative		37,246		45,069
Amortization of intangible assets		4,549		6,210
Restructuring		3,052		2,237
Total operating expenses		127,183		139,629
Operating income Other income (expense)		30,042		23,574
Interest income		269		271
Interest expense		(2,674)		(2,918)
Other income (expense), net		(2,576)		(1,517)
Total other income (expense)		(4,981)		(4,164)
Total other income (expense)	-	(4,501)		(4,104)
Income before income taxes		25,061		19,410
Income tax provision		(9,047)		(8,626)
Net income		16,014		10,784
Net income attributable to non-controlling interests		169		695
Net income attributable to Itron, Inc.	\$	15,845	\$	10,089
Earnings per common share - Basic	\$	0.41	\$	0.27
Earnings per common share - Diluted	\$	0.40	\$	0.26
Weighted average common shares outstanding - Basic		38,474		38,059
Weighted average common shares outstanding - Diluted		39,215		38,376

### ITRON, INC. SEGMENT INFORMATION

7	Iname	litad	in	thousa	ndc)
11	Jnauc	mea.	ın	THOUSA	nası.

(Onaddited, in thousands)	Three Months Ended March 31,			
	 2017		2016	
Revenues				
Electricity	\$ 238,751	\$	217,295	
Gas	124,211		139,256	
Water	114,630		141,039	
Total Company	\$ 477,592	\$	497,590	
Gross profit				
Electricity	\$ 67,192	\$	64,586	
Gas	50,504		48,577	
Water	39,529		50,040	
Total Company	\$ 157,225	\$	163,203	
Operating income (loss)				
Electricity	\$ 16,862	\$	10,632	
Gas	21,256		16,299	
Water	8,735		18,076	
Corporate unallocated	(16,811)		(21,433)	
Total Company	\$ 30,042	\$	23,574	

#### METER AND MODULE SUMMARY

(Units in thousands)		
	Three Months Ended M	Iarch 31,
	2017	2016
Meters		
Standard	4,010	4,370
Smart	2,440	2,190
Total meters	6,450	6,560
Stand-alone communication modules		
Smart	1,400	1,460

### ITRON, INC. CONSOLIDATED BALANCE SHEETS

(Unaudited, in thousands)

	Ma	ırch 31, 2017	D	ecember 31, 2016
ASSETS				
Current assets				
Cash and cash equivalents	\$	187,928	\$	133,565
Accounts receivable, net		344,411		351,506
Inventories		178,060		163,049
Other current assets		95,424		84,346
Total current assets		805,823		732,466
Property, plant, and equipment, net		178,647		176,458
Deferred tax assets, net		106,896		94,113
Other long-term assets		50,166		50,129
Intangible assets, net		69,485		72,151
Goodwill		462,906		452,494
Total assets	\$	1,673,923	\$	1,577,811
LIABILITIES AND EQUITY				
Current liabilities				
Accounts payable	\$	194,012	\$	172,711
Other current liabilities		46,359		43,625
Wages and benefits payable		82,010		82,346
Taxes payable		18,736		10,451
Current portion of debt		15,469		14,063
Current portion of warranty		23,500		24,874
Unearned revenue		84,705		64,976
Total current liabilities		464,791		413,046
Long-term debt		288,266		290,460
Long-term warranty		18,036		18,428
Pension benefit obligation		87,663		84,498
Deferred tax liabilities, net		3,214		3,073
Other long-term obligations		109,346		117,953
Total liabilities		971,316		927,458
Equity				
Common stock		1,276,298		1,270,467
Accumulated other comprehensive loss, net		(213,618)		(229,327)
Accumulated deficit		(379,326)		(409,536)
Total Itron, Inc. shareholders' equity		683,354		631,604
Non-controlling interests		19,253		18,749
Total equity		702,607		650,353
Total liabilities and equity	\$	1,673,923	\$	1,577,811

### ITRON, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited, in thousands)

Operating activities         Common (a common to net cash provided by operating activities:         S 16,014 s 10,784 s 10,7		Three Mor	nths Ended March 31,
Nemicome Adjustments to recordice income to net cash provided by operating activities:         \$ 16,074         \$ 10,704           Adjustments to recordice income to net cash provided by operating activities:         14,378         16,674           Stock-based compensation         2,661         2,70           Amontization of prepaid debt fees         2,66         2,70           Deferred taxes, net         82         4,507           Restructuring, non-cash         9         6           Changes in operating assets and liabilities:         31,119         (33,308)           Changes in operating assets and liabilities:         11,1274         3,244           Other current assets         (11,274)         3,244           Other long-term assets         (11,129)         (5,457)           Other current assets         (11,129)         (5,457)           Accounts payable, other current liabilities, and taxes payable         2,227         10,161           Wages and benefits payable         1,179         9,349           Unearmed revenue         1,200         1,433           Unearmed revenue         2,237         33,805           Investing activities         3,257         33,805           Investing activities         (3,24)         6,749           Acquisitions of propert		2017	2016
Adjustments to reconcile net income to net cash provided by operating activities:   Depreciation and amortization   14,378   16,674   3,900   3,900   266   276	Operating activities		
Depreciation and amortization         14,378         16,674           Stock-based compensation         206         276           Deferred taxes, net         882         4,507           Restructing, non-cash         -         1,114           Other adjustments, net         -         1,114           Changes in operating assets and liabilities:         -         13,119         (33,308)           Inventories         (11,274)         3,244           Other current assets         (11,169)         (5,457)           Other long-term assets         646         2,945           Accounts payable, other current liabilities, and taxes payable         28,277         10,161           Wags and benefits payable         (1,796)         9,349           Unearned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         (2,303)         (4,045)           Other operating, net         (3,960)         (7,896)           Net cash provided by operating activities         (3,960)         (7,896)           Net cash used in investing activities         (9,202)         (8,791)           Other investing, net         (2,00)         (3,206)           Net cash used in inves	Net income	\$ 16,01	4 \$ 10,784
Stock-based compensation         5,211         3,900           Amortization of prepaid debt fees         266         276           Deferred taxes, net         882         4,507           Restructuring, non-cash         946         66           Other adjustments, net         946         66           Changes in operating assets and liabilities:         31,119         (33,308)           Inventories         11,129         3,244           Other current assets         646         2,945           Other Lument assets         646         2,945           Other Lument assets         646         2,945           Accounts payable, other current liabilities, and taxes payable         11,169         9,349           Wages and benefits payable         11,090         14,343           Warranty         2,030         14,043           Warranty         2,030         14,049           Other operating, net         3,960         748           Net cash provided by operating activities         9,122         6,871           Investing activities         7,22         6,871           Acquisitions of property, plant, and equipment         9,20         6,233           Other investing, net         2,250         6,24	Adjustments to reconcile net income to net cash provided by operating activities:		
Amotization of prepaid debt fees         266         276           Deferred taxes, net         882         4,507           Restructuring, non-cash         946         66           Changes in operating assets and liabilities:         T           Accounts receivable         13,119         (33,308)           Inventories         (11,274)         3,244           Other current assets         (11,169)         (5,457)           Other current assets         466         2,945           Accounts payable, other current liabilities, and taxes payable         28,277         10,161           Wages and benefits payable         (1,796)         9,349           Unserned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         (3,950)         (780)           Net cash provided by operating activities         3,805           Investing activities         (8,791)         (8,791)           Acquisitions of property, plant, and equipment         (9,122)         (8,791)           Other investing, net         (78)         558           Net cash used in investing activities         (2,813)         (23,406)           Issuance of common stock         405         660	Depreciation and amortization	14,37	8 16,674
Deferred taxes, net         882         4,507           Restructuring, non-cash         —         1,114           Other adjustments, net         946         66           Clanges in operating assets and liabilities:         —         13,119         (33,308)           Inventories         (11,274)         3,244           Other current assets         (11,169)         (5,457)           Other long-term assets         (11,169)         (5,457)           Other current lassely other current liabilities, and taxes payable         28,277         10,161           Wages and benefits payable of the current liabilities, and taxes payable of the current liabi	Stock-based compensation	5,21	1 3,900
Restructuring, non-cash         —         1,114           Other adjustments, net         946         66           Changes in operating assets and liabilities:         —         1,119         (33,308)           Inventories         (11,274)         3,244         (32,405)         (34,57)	Amortization of prepaid debt fees	26	6 276
Other adjustments, net         946         66           Changes in operating assets and liabilities:         3,319         (33,308)           Inventories         (11,274)         3,244           Other current assets         (11,169)         (5,457)           Other long-term assets         646         2,945           Accounts payable, other current liabilities, and taxes payable         28,277         10,161           Wags and benefits payable         (1,796)         9,349           Unearned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         3,960         (749)           Net cash provided by operating activities         (9,22)         8,791           Investing activities         (9,122)         8,791           Acquisitions of property, plant, and equipment         (9,122)         8,791           Other investing, net         (9,20)         (8,233)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other investing, net         155         (2,289)           Issuance of common stock         405         660           Other financing, net         2,53	Deferred taxes, net	88	2 4,507
Changes in operating assets and liabilities:         3,3308           Accounts receivable         13,119         33,308           Inventories         (11,274)         3,244           Other current assets         (11,169)         5,457           Other long-tern assets         (11,169)         5,457           Other long-tern assets         28,277         10,161           Accounts payable, other current liabilities, and taxes payable         28,277         10,161           Wages and benefits payable         (1,796)         9,349           Unearned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         3,960)         7(48)           Net cash used in investing activities         9,122         (8,791)           Net cash used in investing activities         (9,122)         (8,791)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Effect of foreign exchange rate changes on cash and cash equivalents         2,55         2,289           Effect of foreign exchange rate changes on cash and cash equivalents         54,363         1,506	Restructuring, non-cash	_	- 1,114
Accounts receivable         13,119         (33,308)           Inventories         (11,274)         3,244           Other current assets         (11,169)         (5,457)           Other long-term assets         646         2,945           Accounts payable, other current liabilities, and taxes payable         (1,796)         9,349           Wages and benefits payable         (1,796)         9,349           Unearned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         (3,960)         (748)           Net cash provided by operating activities         (3,960)         (78)           Investing, activities         (9,122)         (8,791)           Other investing, net         (9,202)         (8,233)           Year cash used in investing activities         (9,202)         (8,233)           Financing activities         (2,813)         (23,406)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         600           Other financing, net         155         (2,289)           Net cash used in financing activities         2,559         1,060           Effect of foreign exchange rate changes on cash	Other adjustments, net	94	6 66
Inventories         (11,274)         3,244           Other current assets         (11,169)         5,457           Other long-term assets         646         2,945           Accounts payable, other current liabilities, and taxes payable         28,277         10,161           Wages and benefits payable         (1,796)         9,349           Unearned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         (3,960)         (748)           Net cash provided by operating activities         33,805           Investing, net         (9,122)         (8,791)           Other investing, net         (9,20)         (8,233)           Financing activities         (2,813)         (23,406)           Payments on debt         (2,813)         (23,406)           15suance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         2,559         1,060           Effect of foreign exchange rate changes on cash and cash equivalents         54,363         1,597           Effect of foreign exchange rate changes on cash and cash equivalents         54,363         1,597           Cash an	Changes in operating assets and liabilities:		
Other current assets         (11,169)         (5,457)           Other long-term assets         646         2,945           Accounts payable, other current liabilities, and taxes payable         28,277         10,161           Wages and benefits payable         (1,796)         9,349           Unearned revenue         14,020         14,343           Warranty         (2,203)         (4,045)           Other operating, net         (3,960)         (748)           Net cash provided by operating activities         (9,122)         (8,791)           Other investing activities         (78)         558           Net cash used in investing activities         (2,813)         (23,406)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         2,259         1,060           Effect of foreign exchanger are changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents at beginning of period         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Accounts receivable	13,11	9 (33,308)
Other long-term assets         646         2,945           Accounts payable, other current liabilities, and taxes payable         28,277         10,161           Wages and benefits payable         (1,796)         9,349           Unearned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         (3,960)         748)           Net cash provided by operating activities         (9,122)         (8,791)           Other investing, net         (78)         558           Net cash used in investing activities         (9,200)         (8,233)           Financing activities         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in infuncting activities         155         (2,289)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents at beginning of period         133,665         131,018	Inventories	(11,27-	4) 3,244
Accounts payable, other current liabilities, and taxes payable         28,277         10,161           Wages and benefits payable         (1,796)         9,349           Unearned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         63,257         33,805           Investing activities	Other current assets	(11,16)	9) (5,457)
Wages and benefits payable         (1,796)         9,349           Unearned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         63,257         33,805           Investing activities         3,257         33,805           Investing activities         (9,122)         (8,791)           Other investing, net         (9,200)         (8,233)           Net cash used in investing activities         (9,200)         (8,233)           Financing activities         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         405         660           Other financing, net         155         (2,283)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Other long-term assets	64	6 2,945
Unearned revenue         14,020         14,343           Warranty         (2,303)         (4,045)           Other operating, net         (3,960)         (748)           Net cash provided by operating activities         63,257         33,805           Investing activities         (9,122)         (8,791)           Acquisitions of property, plant, and equipment         (9,122)         (8,791)           Other investing, net         (78)         558           Net cash used in investing activities         (2,813)         (23,406)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         131,018	Accounts payable, other current liabilities, and taxes payable	28,27	7 10,161
Warranty         (2,303)         (4,045)           Other operating, net         (3,960)         (748)           Net cash provided by operating activities         63,257         33,805           Investing activities         \$\$\$         \$\$\$           Acquisitions of property, plant, and equipment         (9,122)         (8,791)           Other investing, net         (78)         558           Net cash used in investing activities         (9,200)         (8,233)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Wages and benefits payable	(1,79	6) 9,349
Other operating, net         (3,960)         (748)           Net cash provided by operating activities         63,257         33,805           Investing activities	Unearned revenue	14,02	0 14,343
Net cash provided by operating activities         63,257         33,805           Investing activities         (9,122)         (8,791)           Acquisitions of property, plant, and equipment         (9,122)         (8,791)           Other investing, net         (78)         558           Net cash used in investing activities         (9,200)         (8,233)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Warranty	(2,30)	3) (4,045)
Investing activities       (9,122)       (8,791)         Acquisitions of property, plant, and equipment       (78)       558         Other investing, net       (9,200)       (8,233)         Financing activities       (2,813)       (23,406)         Issuance of common stock       405       660         Other financing, net       155       (2,289)         Net cash used in financing activities       (2,253)       (25,035)         Effect of foreign exchange rate changes on cash and cash equivalents       2,559       1,060         Increase in cash and cash equivalents at beginning of period       133,565       131,018	Other operating, net	(3,96	0) (748)
Acquisitions of property, plant, and equipment         (9,122)         (8,791)           Other investing, net         (78)         558           Net cash used in investing activities         (9,200)         (8,233)           Financing activities         2,813         (23,406)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Net cash provided by operating activities	63,25	7 33,805
Other investing, net         (78)         558           Net cash used in investing activities         (9,200)         (8,233)           Financing activities         2,813         (23,406)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Investing activities		
Net cash used in investing activities         (9,200)         (8,233)           Financing activities         2,813)         (23,406)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Acquisitions of property, plant, and equipment	(9,12)	2) (8,791)
Financing activities         (2,813)         (23,406)           Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Other investing, net	(7)	8) 558
Payments on debt         (2,813)         (23,406)           Issuance of common stock         405         660           Other financing, net         155         (2,289)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Net cash used in investing activities	(9,20)	0) (8,233)
Issuance of common stock       405       660         Other financing, net       155       (2,289)         Net cash used in financing activities       (2,253)       (25,035)         Effect of foreign exchange rate changes on cash and cash equivalents       2,559       1,060         Increase in cash and cash equivalents       54,363       1,597         Cash and cash equivalents at beginning of period       133,565       131,018	Financing activities		
Other financing, net         155         (2,289)           Net cash used in financing activities         (2,253)         (25,035)           Effect of foreign exchange rate changes on cash and cash equivalents         2,559         1,060           Increase in cash and cash equivalents         54,363         1,597           Cash and cash equivalents at beginning of period         133,565         131,018	Payments on debt	(2,81)	3) (23,406)
Net cash used in financing activities(2,253)(25,035)Effect of foreign exchange rate changes on cash and cash equivalents2,5591,060Increase in cash and cash equivalents54,3631,597Cash and cash equivalents at beginning of period133,565131,018	Issuance of common stock	40	5 660
Effect of foreign exchange rate changes on cash and cash equivalents  Increase in cash and cash equivalents Cash and cash equivalents at beginning of period  1,060 1,06	Other financing, net	15.	5 (2,289)
Increase in cash and cash equivalents54,3631,597Cash and cash equivalents at beginning of period133,565131,018	Net cash used in financing activities	(2,25	3) (25,035)
Cash and cash equivalents at beginning of period 133,565 131,018	Effect of foreign exchange rate changes on cash and cash equivalents	2,55:	9 1,060
Cash and cash equivalents at beginning of period 133,565 131,018	· · · · · · · · · · · · · · · · · · ·	54,36	3 1,597
	•		
	Cash and cash equivalents at end of period	\$ 187,92	

#### **About Non-GAAP Financial Measures**

The accompanying press release contains non-GAAP financial measures. To supplement our consolidated financial statements, which are prepared in accordance with GAAP, we use certain non-GAAP financial measures, including non-GAAP operating expense, non-GAAP operating income, non-GAAP net income, non-GAAP diluted EPS, adjusted EBITDA, constant currency and free cash flow. The presentation of this financial information is not intended to be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP, and other companies may define such measures differently. For more information on these non-GAAP financial measures please see the table captioned "Reconciliations of Non-GAAP Financial Measures to Most Directly Comparable GAAP Financial Measures."

We use these non-GAAP financial measures for financial and operational decision making and/or as a means for determining executive compensation. Management believes that these non-GAAP financial measures provide meaningful supplemental information regarding our performance and ability to service debt by excluding certain expenses that may not be indicative of our recurring core operating results. These non-GAAP financial measures facilitate management's internal comparisons to our historical performance as well as comparisons to our competitors' operating results. Our executive compensation plans exclude non-cash charges related to amortization of intangibles and certain discrete cash and non-cash charges such as purchase accounting adjustments, restructuring charges or goodwill impairment charges. We believe that both management and investors benefit from referring to these non-GAAP financial measures in assessing our performance and when planning, forecasting and analyzing future periods. We believe these non-GAAP financial measures are useful to investors because they provide greater transparency with respect to key metrics used by management in its financial and operational decision making and because they are used by our institutional investors and the analyst community to analyze the health of our business.

Non-GAAP operating expenses and non-GAAP operating income - We define non-GAAP operating expenses as operating expenses excluding certain expenses related to the amortization of intangible assets, restructuring, acquisitions and goodwill impairment. We define non-GAAP operating income as operating income excluding the expenses related to the amortization of intangible assets, restructuring, acquisitions and goodwill impairment. We consider these non-GAAP financial measures to be useful metrics for management and investors because they exclude the effect of expenses that are related to previous acquisitions and restructuring projects. By excluding these expenses, we believe that it is easier for management and investors to compare our financial results over multiple periods and analyze trends in our operations. For example, in certain periods expenses related to amortization of intangible assets may decrease, which would improve GAAP operating margins, yet the improvement in GAAP operating margins due to this lower expense is not necessarily reflective of an improvement in our core business. There are some limitations related to the use of non-GAAP operating expenses and non-GAAP operating income versus operating expense and operating income calculated in accordance with GAAP. We compensate for these limitations by providing specific information about the GAAP amounts we have excluded from our non-GAAP operating expense and non-GAAP operating income and evaluating non-GAAP operating expense and non-GAAP operating expense and GAAP operating income.

Non-GAAP net income and non-GAAP diluted EPS - We define non-GAAP net income as net income attributable to Itron, Inc. excluding the expenses associated with amortization of intangible assets, restructuring, acquisitions, goodwill impairment, amortization of debt placement fees and the tax effect of excluding these expenses. We define non-GAAP diluted EPS as non-GAAP net income divided by the weighted average shares, on a diluted basis, outstanding during each period. We consider these financial measures to be useful metrics for management and investors for the same reasons that we use non-GAAP operating income. The same limitations described above regarding our use of non-GAAP operating income apply to our use of non-GAAP net income and non-GAAP diluted EPS. We compensate for these limitations by providing specific information regarding the GAAP amounts excluded from these non-GAAP measures and evaluating non-GAAP net income and non-GAAP diluted EPS together with GAAP net income attributable to Itron, Inc. and GAAP diluted EPS.

Adjusted EBITDA - We define adjusted EBITDA as net income (a) minus interest income, (b) plus interest expense, depreciation, amortization of intangible assets, restructuring, acquisition related expense, goodwill impairment and (c) excluding the tax expense or benefit. Management uses adjusted EBITDA as a performance measure for executive compensation. A limitation to using adjusted EBITDA is that it does not represent the total increase or decrease in the cash balance for the period and the measure includes some non-cash items and excludes other non-cash items. Additionally, the items that we exclude in our calculation of adjusted EBITDA may differ from the items that our peer companies exclude when they report their results. We compensate for these limitations by providing a reconciliation of this measure to GAAP net income.

<u>Free cash flow</u> - We define free cash flow as net cash provided by operating activities less cash used for acquisitions of property, plant and equipment. We believe free cash flow provides investors with a relevant measure of liquidity and a useful basis for assessing our ability to fund our operations and repay our debt. The same limitations described above regarding our use of adjusted EBITDA apply to our use of free cash flow. We compensate for these limitations by providing specific information regarding the GAAP amounts and reconciling to free cash flow.

<u>Constant currency</u> - We refer to the impact of foreign currency exchange rate fluctuations in our discussions of financial results, which references the differences between the foreign currency exchange rates used to translate operating results from local currencies into U.S. dollars for financial reporting purposes. We also use the term "constant currency," which represents financial results adjusted to exclude changes in foreign currency exchange rates as compared with the rates in the comparable prior year period. We calculate the constant currency change as the difference between the current period results and the comparable prior period's results restated using current period currency foreign exchange rates.

The accompanying tables have more detail on the GAAP financial measures that are most directly comparable to the non-GAAP financial measures and the related reconciliations between these financial measures.

# ITRON, INC. RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES TO THE MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASURES

(Unaudited, in thousands, except per share data)

TOTAL COMPANY RECONCILIATIONS		Three Months		
		2017		2016
NON-GAAP NET INCOME & DILUTED EPS				40.000
GAAP net income attributable to Itron, Inc.	\$	15,845	\$	10,089
Amortization of intangible assets		4,549		6,210
Amortization of debt placement fees		241		247
Restructuring		3,052		2,237
Acquisition-related expenses		333		3
Income tax effect of non-GAAP adjustments	<del></del>	(1,834)		(1,955
Non-GAAP net income attributable to Itron, Inc.	\$	22,186	\$	16,831
Non-GAAP diluted EPS	\$	0.57	\$	0.44
Weighted average common shares outstanding - Diluted		39,215		38,376
ADJUSTED EBITDA				
GAAP net income attributable to Itron, Inc.	\$	15,845	\$	10,089
Interest income		(269)		(271
Interest expense		2,674		2,918
Income tax provision		9,047		8,626
Depreciation and amortization		14,378		16,674
Restructuring		3,052		2,237
Acquisition-related expenses		333		3
Adjusted EBITDA	\$	45,060	\$	40,276
FREE CASH FLOW				
Net cash provided by operating activities	\$	63,257	\$	33,805
Acquisitions of property, plant, and equipment		(9,122)		(8,791
Free Cash Flow	\$	54,135	\$	25,014
NON-GAAP OPERATING INCOME				
GAAP operating income	\$	30,042	\$	23,574
Amortization of intangible assets		4,549		6,210
Restructuring		3,052		2,237
Acquisition-related expenses		333		3
Non-GAAP operating income	\$	37,976	\$	32,024
NON-GAAP OPERATING EXPENSES				
GAAP operating expenses	\$	127,183	\$	139,629
Amortization of intangible assets		(4,549)		(6,210
Restructuring		(3,052)		(2,237
Acquisition-related expenses		(333)		(3
Non-GAAP operating expenses		119,249	\$	131,179

## ITRON, INC. RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES TO THE MOST DIRECTLY COMPARABLE GAAP FINANCIAL MEASURES

(Unaudited, in thousands)

SEGMENT RECONCILIATIONS	Three Months	Ended Marc	ch 31,
	2017		2016
NON-GAAP OPERATING INCOME - ELECTRICITY			
Electricity - GAAP operating income	\$ 16,862	\$	10,632
Amortization of intangible assets	2,362		3,250
Restructuring	(176)		528
Acquisition-related expenses	 _		3
Electricity - Non-GAAP operating income	\$ 19,048	\$	14,413
NON-GAAP OPERATING INCOME - GAS			
Gas - GAAP operating income	\$ 21,256	\$	16,299
Amortization of intangible assets	1,277		1,619
Restructuring	 1,084		1,264
Gas - Non-GAAP operating income	\$ 23,617	\$	19,182
NON-GAAP OPERATING INCOME - WATER			
Water - GAAP operating income	\$ 8,735	\$	18,076
Amortization of intangible assets	910		1,341
Restructuring	1,018		(64)
Water - Non-GAAP operating income	\$ 10,663	\$	19,353
NON-GAAP OPERATING INCOME - CORPORATE UNALLOCATED			
Corporate unallocated - GAAP operating loss	\$ (16,811)	\$	(21,433)
Restructuring	1,126		509
Acquisition-related expenses	333		_
Corporate unallocated - Non-GAAP operating loss	\$ (15,352)	\$	(20,924)

#### **CONTACT:**

Itron, Inc.

Barbara Doyle Vice President, Investor Relations 509-891-3443

or

Rebecca Hussey Program Manager, Investor Relations 509-891-3574